

2409 W 2nd St

Odessa, TX 79763

Industrial Opportunity
For Sale | For Lease

Offering Memorandum

3.83-Acre Industrial Site | Immediate Interstate Access | Below-Replacement Cost



MATTHEWSTM

Exclusively Listed By



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INVESTMENT HIGHLIGHTS

Property Highlights

- Strategically positioned on a high-visibility, high-traffic corridor, 2409 W 2nd St represents an exceptional value-add opportunity for forward-thinking investors and industrial operators in the heart of the Permian Basin.
- Comprising four distinct buildings totaling 32,905 square feet situated on an expansive 3.83-acre lot, this versatile compound provides unmatched logistical efficiency and immediate connectivity to both Loop 338 and Interstate 20.
- Offered at \$1,895,000, the asset boasts an incredibly rare and advantageous price point of just \$57.59 per square foot. This remarkably low-cost basis provides a buyer with an insulated day-one equity cushion, a lower barrier to market entry, and immense operational leverage.
- Whether the owner chooses to utilize the generous acreage for equipment yard storage, optimize the site for a high-capacity logistics hub, or leverage the cost savings to attract premium tenants through highly competitive lease rates, the property is well-positioned for rapid equity growth and strong long-term asset appreciation.





SE

W Murphy St

Subject Property

Building C
±15,656 SF

Building D
±8,563 SF

Building B
±6,315 SF

Building A
±2,372 SF

±3.08 AC
Lot Size



W 2nd St ± 13,000 VPD



W Murphy St



W 2nd St ± 13,000 VPD



PROPERTY PHOTOS



FINANCIAL SUMMARY

\$1,895,000

List Price

1979

Year Built

±3.83 AC

Lot Size

Property Summary

Address	2409 W 2nd St Odessa, TX
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Price	\$1,895,000
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Price/SF	\$57.59
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GLA	32,905
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Land	3.83
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Buildings	4
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Construction	Metal
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Lease Rate	Buildings A and B - \$7.95 S/F NNN Building A - \$9.95 Buildings C and D - \$3.95/SF NNN
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Buildings SF	Building A - 2,372 Building B - 6,315 Building C - 15,656 Building D - 8,563
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Odessa, TX

122,155

Total Population

84,354

Employed Population

32

Median Age

\$74,500

Median HH Income



Local Market Overview

Odessa, Texas continues to demonstrate resilience and steady economic activity, driven largely by its strong ties to the energy sector and ongoing regional development throughout the Permian Basin. As one of West Texas's key economic hubs, Odessa benefits from consistent demand for housing, commercial services, and infrastructure improvements tied to oil and gas operations, healthcare expansion, and population movement within the region.

Odessa's retail market continues to benefit from the city's strategic position within the Permian Basin, where energy production remains a major economic driver. Strong employment levels, steady population movement, and ongoing business activity continue to support consumer spending throughout the region. Trade, transportation, and utility sectors in the Odessa area have shown continued employment growth, reinforcing demand for retail goods and services.

Population	1-Mile	3-Mile	5-Mile
Current Year Estimate	9,077	53,605	98,653
Households	1-Mile	3-Mile	5-Mile
Current Year Estimate	3,174	18,090	34,111
Income	1-Mile	3-Mile	5-Mile
Average Household Income	\$69,875	\$81,171	\$90,811

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This Offering Memorandum contains select information pertaining to the business and affairs of the property owner and its tenant for real property located at 2409 W 2nd St, Odessa, TX, 79763 ("Property"). The Offering Memorandum may not be all-inclusive or contain all of the information a prospective purchaser may desire. The information contained in this Offering Memorandum is confidential and furnished solely for the purpose of a review by a prospective purchaser of the Property. It is not to be used for any other purpose or made available to any other person without the written consent of Seller or Matthews™. The material and information in the Offering Memorandum is unverified. Matthews™. has not made any investigation, and makes no warranty or representation, with respect to square footage, income and expenses, the future financial performance of the property, future rent, and real estate value market conditions, the condition or financial prospects of any tenant, or the tenants' plans or intentions to continue to occupy space at the property. All prospective purchasers should conduct their own thorough due diligence investigation of each of these areas with the assistance of their accounting, construction, and legal professionals, and seek expert opinions regarding volatile market conditions given the unpredictable changes resulting from the continuing COVID-19 pandemic. The information is based in part upon information supplied by the Owner and in part upon financial information obtained from sources the Owner deems reliable. Neither owner, nor their officers, employees, or real estate agents make any representation or warranty, express or implied, as to the accuracy or completeness of this Offering Memorandum, or any of its content, and no legal liability is assumed or shall be implied with respect thereto. Prospective purchasers should make their own projections and form their own conclusions without reliance upon the material contained herein.

By acknowledging your receipt of this Offering Memorandum for the Property, you agree:

1. The Offering Memorandum and its contents are confidential;
2. You will hold it and treat it in the strictest of confidence; and
3. You will not, directly or indirectly, disclose or permit anyone else to disclose this Offering Memorandum or its contents in any fashion or manner.

Matthews™. is not affiliated with, sponsored by, or endorsed by any commercial tenant or lessee in the Offering Memorandum. The presence of any entity's name or logo, including any commercial tenant's name or logo, is informational only and does not indicate or suggest any affiliation and/or endorsement of Matthews™., the property, or the seller by such entity.

Owner and Matthews™. expressly reserve the right, at their sole discretion, to reject any and all expressions of interest or offers to purchase the Property and to terminate discussions with any person or entity reviewing this Offering Memorandum or making an offer to purchase the Property unless and until a written agreement for the purchase and sale of the Property has been fully executed and delivered.

If you wish not to pursue negotiations leading to the acquisition of the Property or in the future you discontinue such negotiations, then you agree to purge all materials relating to this Property including this Offering Memorandum.

A prospective purchaser's sole and exclusive rights with respect to this prospective transaction, the Property, or information provided herein or in connection with the sale of the Property shall be limited to those expressly provided in an executed Purchase Agreement and shall be subject to the terms thereof. In no event shall a prospective purchaser have any other claims against Owner or Matthews™. or any of their affiliates or any of their respective officers, directors, shareholders, owners, employees, or agents for any damages, liability, or causes of action relating to this solicitation process or the marketing or sale of the Property.

This Offering Memorandum shall not be deemed to represent the state of affairs of the Property or constitute an indication that there has been no change in the state of affairs of the Property since the date of this Offering Memorandum.

Net Lease Disclaimer – There are many different types of leases, including gross, net, single net ("N"), double net ("NN"), and triple net ("NNN") leases. The distinctions between different types of leases or within the same type of leases, such as "Bondable NNN," "Absolute NNN," "True NNN," or other NNN leases, are not always clear. Labels given to different leases may mean different things to different people and are not defined legal terms. Buyers cannot rely on the labels or marketing descriptions given to any lease when making their purchasing decisions. Buyers must closely review all lease terms and are advised to seek legal counsel to determine the landlord and tenant's respective rights and duties under the lease to ensure the lease, regardless of how labeled or described, meets the buyers' particular needs.



Information About Brokerage Services

Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

11-2-2015



TYPES OF REAL ESTATE LICENSE HOLDERS:

- **A BROKER** is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- **A SALES AGENT** must be sponsored by a broker and works with clients on behalf of the broker.

A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker's own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent.

AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent.

AS AGENT FOR BOTH - INTERMEDIARY: To act as an intermediary between the parties the broker must first obtain the written agreement of *each party* to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do so by the party, disclose:
 - that the owner will accept a price less than the written asking price;
 - that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
 - any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

AS SUBAGENT: A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- The broker's duties and responsibilities to you, and your obligations under the representation agreement.
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

LICENSE HOLDER CONTACT INFORMATION: This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

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Sales Agent/Associate's Name	License No.	Email	Phone

Buyer/Tenant/Seller/Landlord Initials

Date