

# DOLLAR GENERAL®

6403 Hwy 5 North, Midway, AR 72651

**Retail  
Investment Opportunity**  
Offering Memorandum

**10% Rent Increase January 2028 | Corporate Guaranty | Absolute NNN**



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## DOLLAR GENERAL®

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### Exclusively Listed By



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# Property Overview

**DOLLAR GENERAL®**

**\$1,300,000**

List Price

**±7 Years**

Lease Term Remaining

**Absolute NNN**

Lease Type

**±9,026 SF**

GLA

**±2.90 AC**

Lot Size

**2013**

Year Built

## Investment Highlights

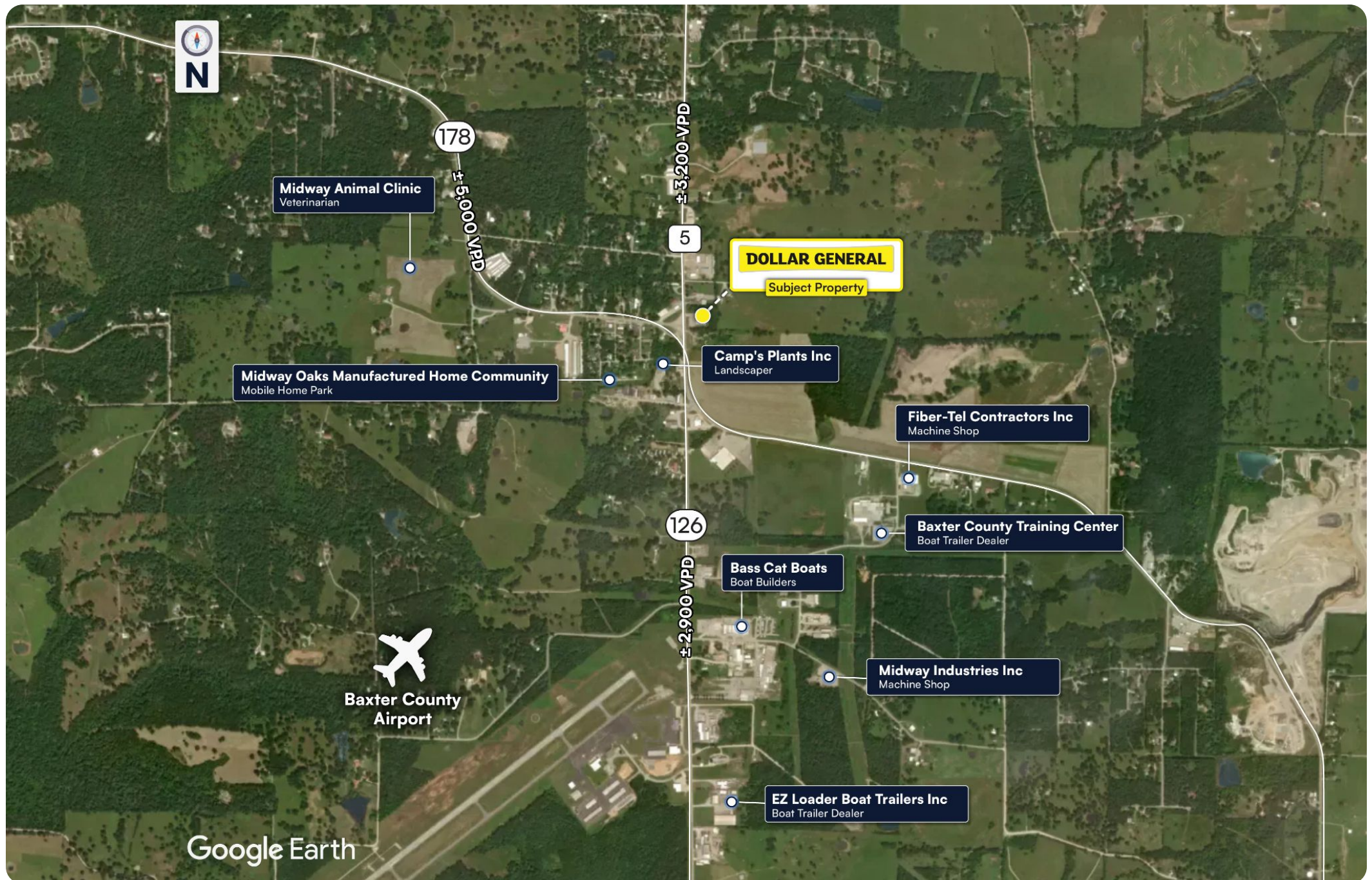
### Lease & Location Highlights

- 2013 built-to-suit construction for Dollar General
- Tenant exercised their 1st renewal option with zero landlord concessions
- Attractive 10% rent increase coming in January 2028 (Cap Rate will increase to 7.35%, assuming a purchase at list price)
- Top 25% of all DG stores nationwide (Placer. Ai)
- Oversized ±2.90 Acre parcel
- Corporate guaranty from Dollar General Corporation
- Midway is located in northern Arkansas, just outside of Mountain Home

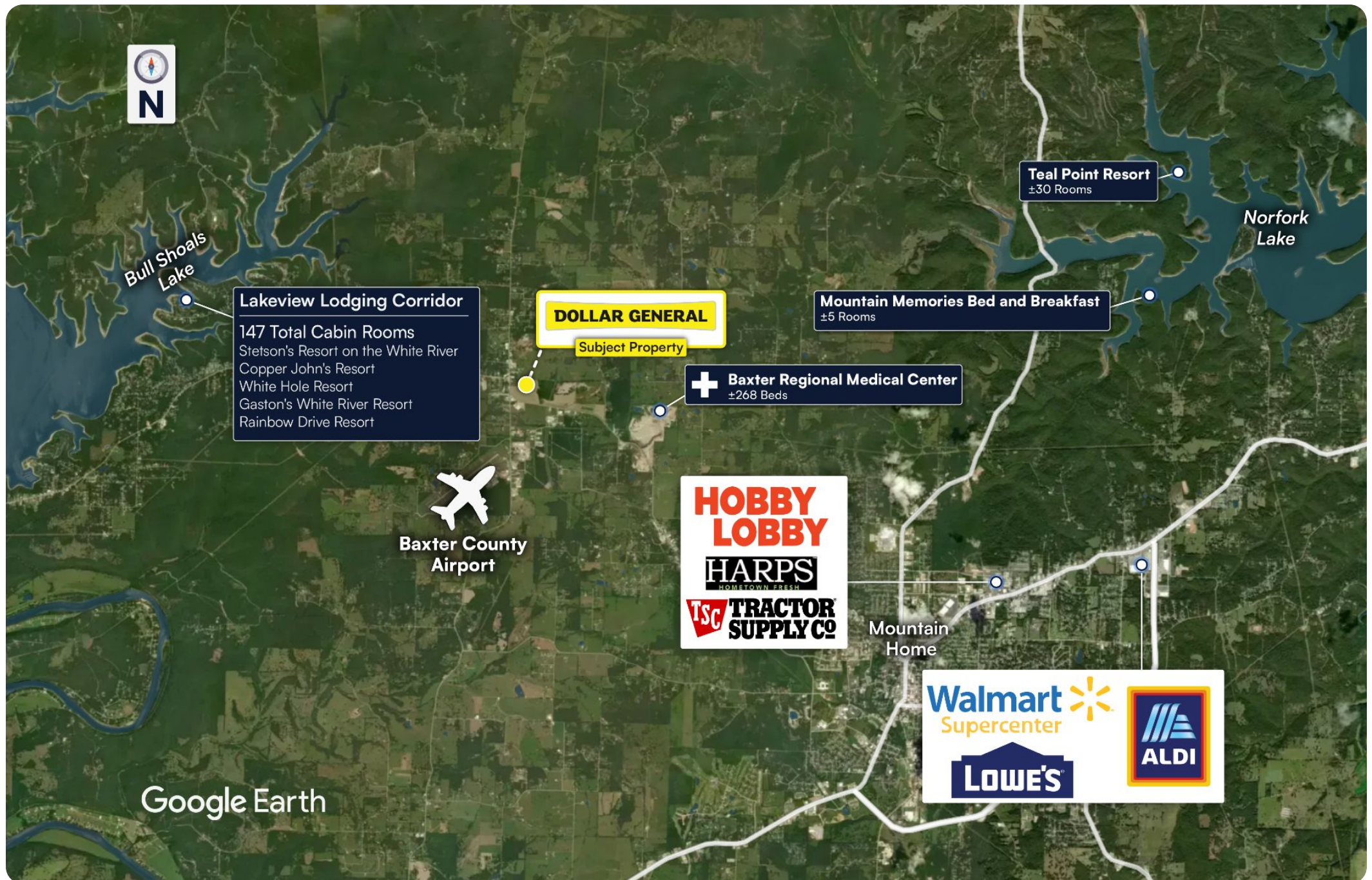
### Tenant Highlights

- Dollar General operates ±21,000 locations and plans to continue their expansion for the foreseeable future
- Dollar General has an investment-grade credit rating of BBB (S&P)
- Dollar General was considered an essential retailer and has proven to be one
- of the most profitable companies through the COVID-19 pandemic
- Dollar General has a market cap of ± 25 billion

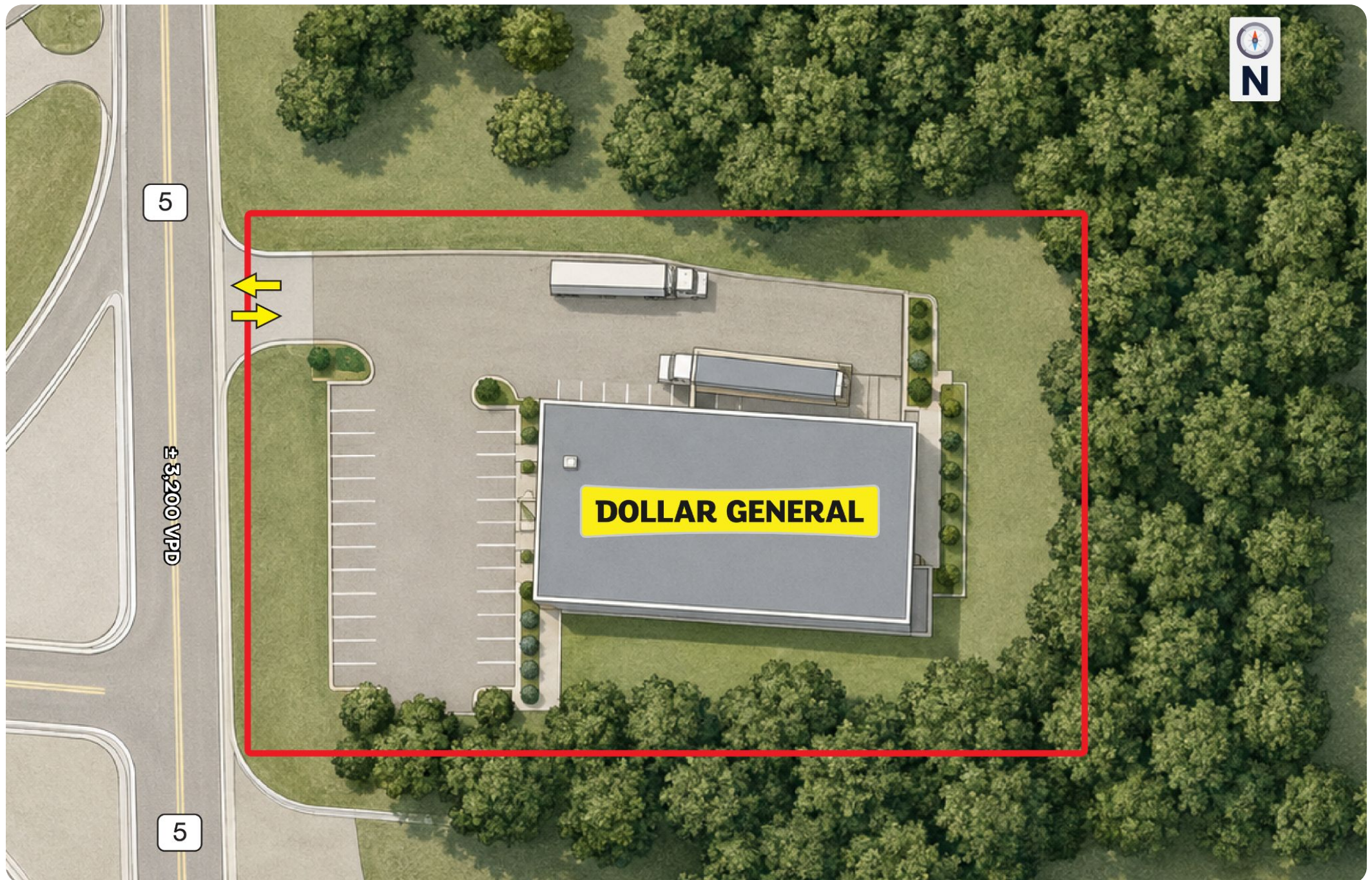
# Aerial Map



# Aerial Map



# Site Plan



# Property Photos



# Financial Overview

6403 Hwy 5 North Midway, AR 72651

**DOLLAR GENERAL®**



# Financial Summary

**\$1,300,000**

List Price

**6.68%**

Cap Rate

**2013**

Year Built

**±2.90 AC**

Lot Size

**\$86,851**

NOI

## Tenant Summary

|                         |                      |
|-------------------------|----------------------|
| Tenant Trade Name       | Dollar General       |
| Type of Ownership       | Fee Simple           |
| Lease Guarantor         | Corporate            |
| Lease Type              | Abs NNN              |
| Landlord Responsibility | None                 |
| Original Lease Term     | 15 Years             |
| Rent Commencement Date  | 2013                 |
| Lease Expiration Date   | 12/31/2032           |
| Term Remaining on Lease | ±7 Years             |
| Increase                | 10% in Each Option   |
| Options                 | Five, 5-Year Options |

## Annualized Operating Data

| Lease Year                  | Monthly Rent      | Annual Rent        | Increases | Cap Rate     |
|-----------------------------|-------------------|--------------------|-----------|--------------|
| <b>Current - 12/31/2027</b> | <b>\$7,237.60</b> | <b>\$86,851.20</b> | <b>-</b>  | <b>6.68%</b> |
| 1/1/28 - 12/31/2032         | \$7,961.36        | \$95,536.32        | 10.00%    | 7.35%        |
| Option 2                    | \$8,757.49        | \$105,089.88       | 10.00%    | 8.08%        |
| Option 3                    | \$9,633.24        | \$115,598.88       | 10.00%    | 8.89%        |
| Option 4                    | \$10,596.57       | \$127,158.84       | 10.00%    | 9.78%        |
| Option 5                    | \$11,656.22       | \$139,874.64       | 10.00%    | 10.76%       |

# Tenant Overview

Year Founded  
**1939**

Headquarters  
**Goodlettsville, TN**

Lease Guarantor  
**Corporate**

Employees  
**±180,000**

Locations  
**21,000+**

Credit Rating  
**BBB**

Annual Revenue  
**\$40.61 Billion**

# DOLLAR GENERAL®

**21,000+ Stores Across 48 States**



## Tenant Overview

Dollar General is the fastest-growing retailer which currently boasts roughly ~21,000 neighborhood general stores in 48 US states, primarily in the South, East, Midwest, and the Southwest. Roughly 79.7% of Dollar General's sales are derived from consumables (including refrigerated, shelf-stable, and perishable foods,) in addition to everyday household items such as paper towels, bath tissues, paper dinnerware, laundry, and home cleaning supplies. Dollar General offers some of America's most trusted name brands such as Clorox, Energizer, Procter & Gamble, Hanes, Coca-Cola, Mars, Nestlé, Kimberly-Clark, Kellogg's, General Mills, Pepsi, and many others.

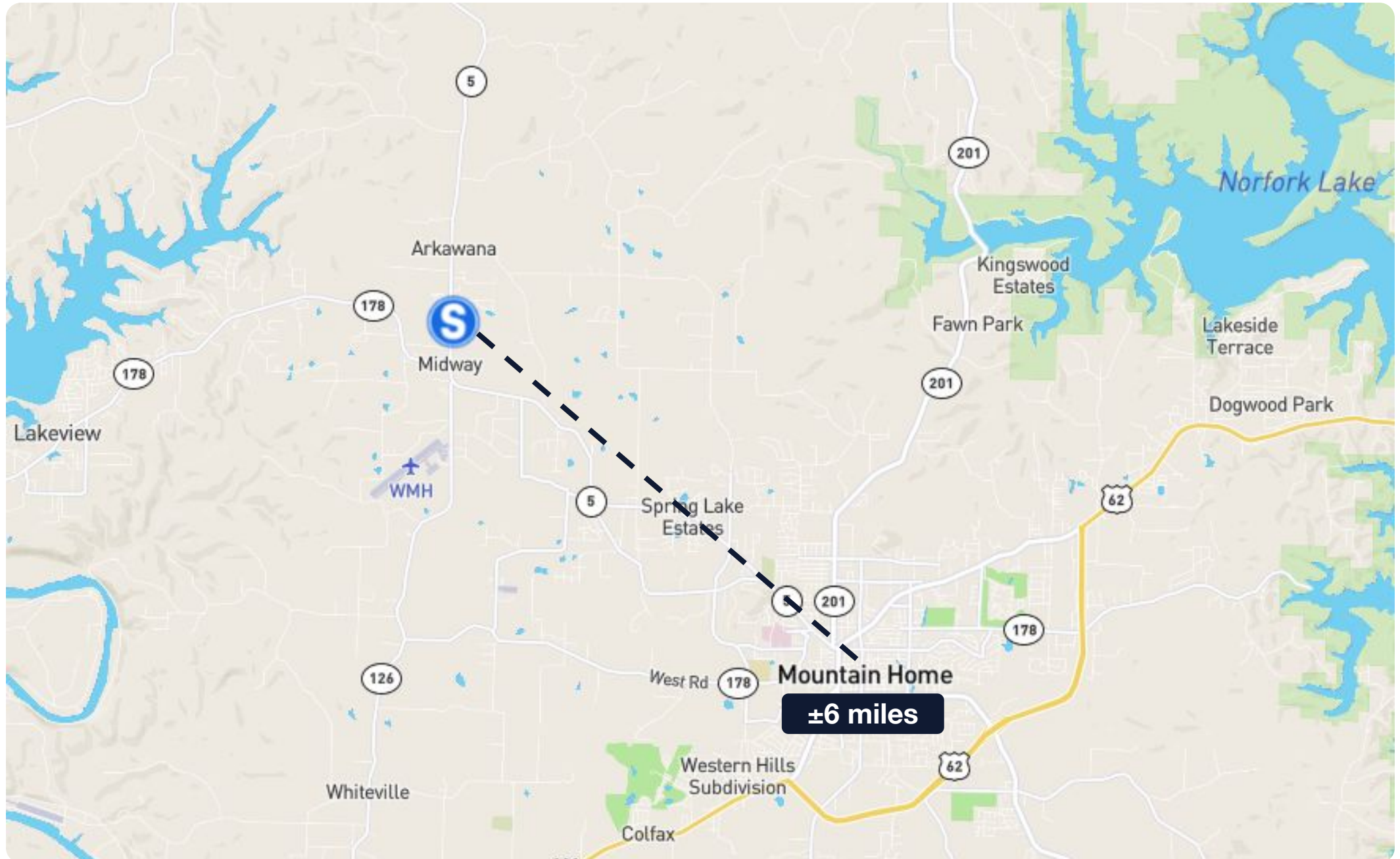
## Why Invest in Dollar General?

- Strong Financials: Q2 2025 earnings beat expectations with \$10.73B in sales and raised full-year guidance—showing solid momentum.
- Expanding Customer Base: Gaining traction with higher-income shoppers, especially in non-consumables, widening its market reach.
- Net Store Growth: Adding 725 new stores in 2025 (net +600), while optimizing underperformers for long-term efficiency.
- Massive Scale: Operates ~21,000 stores, employs 180,000+, and generates ~\$40.61B in annual revenue—highlighting stability and reach.

# Market Overview

6403 Hwy 5 North Midway, AR 72651

**DOLLAR GENERAL®**



# Midway, AR

**38,371**

10-Mile Population

**\$77,180**

Average HH Income

## Regional Industrial & Commercial Hub

for North Central Arkansas

## Business-Friendly Location

Near the Missouri Border



### Local Market Overview

Midway, Arkansas benefits from its location just minutes south of Mountain Home, the primary retail, healthcare, and employment center for North Central Arkansas. Mountain Home serves as the regional shopping destination for residents across Baxter, Marion, Fulton, Izard, and surrounding counties, supporting a broad mix of national retailers, restaurants, healthcare providers, and local businesses. The area's stable population base and regional draw create consistent consumer demand throughout the year.

Excellent connectivity via U.S. Highway 62/412 and Arkansas Highways 5 and 178 provides convenient access throughout the region, reinforcing Mountain Home's role as the area's commercial hub. Continued investment in local businesses, healthcare services, and tourism infrastructure, combined with a loyal regional customer base, positions the Midway market as a stable environment for retail investment and long-term commercial growth.

### Property Demographics

| Population               | 3-Mile   | 5-Mile   | 10-Mile  |
|--------------------------|----------|----------|----------|
| Current Year Estimate    | 3,429    | 10,201   | 38,371   |
| Households               | 3-Mile   | 5-Mile   | 10-Mile  |
| Current Year Estimate    | 1,651    | 4,900    | 17,990   |
| Income                   | 3-Mile   | 5-Mile   | 10-Mile  |
| Average Household Income | \$68,549 | \$76,520 | \$77,180 |

# Mountain Home, AR MSA



## Regional Overview

Mountain Home, Midway, and the surrounding Twin Lakes region form the economic and commercial hub of north-central Arkansas, serving a broad trade area that extends into southern Missouri. Mountain Home is the region's primary employment and retail center, supported by healthcare, education, manufacturing, tourism, and outdoor recreation. Midway benefits from its close proximity to Mountain Home along U.S. Highway 5, providing convenient access to the area's employment base, retail amenities, and essential services while maintaining a desirable small-town setting.

The region offers a stable economic foundation supported by Baxter Health, Arkansas State University–Mountain Home, and a diverse manufacturing sector that includes aerospace, medical device, and industrial employers. Tourism also plays a significant role in the local economy, with nearby Norfolk Lake, Bull Shoals Lake, and the White and Norfolk Rivers attracting visitors year-round for fishing, boating, and outdoor recreation. Combined with strong regional connectivity via U.S. Highways 62 and 412 and a growing retirement population, the Mountain Home area continues to experience steady demand for housing, retail, and service-oriented commercial investment.

## Regional Economic & Commercial Corridor

Economic activity throughout the Mountain Home region is centered along U.S. Highways 62, 412, and 5, which connect Mountain Home, Midway, and surrounding communities across north-central Arkansas and southern Missouri. Mountain Home serves as the area's primary commercial and employment hub, anchored by Baxter Health, Arkansas State University–Mountain Home, major manufacturers, and a broad mix of retail and professional services. Midway complements the market by providing convenient access to these employment centers while benefiting from continued residential growth and tourism-driven demand.

These transportation corridors support regional commerce by linking residents, businesses, and visitors to healthcare facilities, shopping destinations, recreational amenities, and employment centers throughout the Twin Lakes region. Year-round tourism generated by Norfolk Lake, Bull Shoals Lake, and the White and Norfolk Rivers strengthens local spending, while a diverse economic base of healthcare, manufacturing, education, and outdoor recreation contributes to long-term market stability.

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This Offering Memorandum contains select information pertaining to the business and affairs of the property owner and its tenant for real property located at 6403 Hwy 5 North, Midway, AR, 72651 ("Property"). The Offering Memorandum may not be all-inclusive or contain all of the information a prospective purchaser may desire. The information contained in this Offering Memorandum is confidential and furnished solely for the purpose of a review by a prospective purchaser of the Property. It is not to be used for any other purpose or made available to any other person without the written consent of Seller or Matthews™. The material and information in the Offering Memorandum is unverified. Matthews™. has not made any investigation, and makes no warranty or representation, with respect to square footage, income and expenses, the future financial performance of the property, future rent, and real estate value market conditions, the condition or financial prospects of any tenant, or the tenants' plans or intentions to continue to occupy space at the property. All prospective purchasers should conduct their own thorough due diligence investigation of each of these areas with the assistance of their accounting, construction, and legal professionals, and seek expert opinions regarding volatile market conditions given the unpredictable changes resulting from the continuing COVID-19 pandemic. The information is based in part upon information supplied by the Owner and in part upon financial information obtained from sources the Owner deems reliable. Neither owner, nor their officers, employees, or real estate agents make any representation or warranty, express or implied, as to the accuracy or completeness of this Offering Memorandum, or any of its content, and no legal liability is assumed or shall be implied with respect thereto. Prospective purchasers should make their own projections and form their own conclusions without reliance upon the material contained herein.

By acknowledging your receipt of this Offering Memorandum for the Property, you agree:

1. The Offering Memorandum and its contents are confidential;
2. You will hold it and treat it in the strictest of confidence; and
3. You will not, directly or indirectly, disclose or permit anyone else to disclose this Offering Memorandum or its contents in any fashion or manner.

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Owner and Matthews™. expressly reserve the right, at their sole discretion, to reject any and all expressions of interest or offers to purchase the Property and to terminate discussions with any person or entity reviewing this Offering Memorandum or making an offer to purchase the Property unless and until a written agreement for the purchase and sale of the Property has been fully executed and delivered.

If you wish not to pursue negotiations leading to the acquisition of the Property or in the future you discontinue such negotiations, then you agree to purge all materials relating to this Property including this Offering Memorandum.

A prospective purchaser's sole and exclusive rights with respect to this prospective transaction, the Property, or information provided herein or in connection with the sale of the Property shall be limited to those expressly provided in an executed Purchase Agreement and shall be subject to the terms thereof. In no event shall a prospective purchaser have any other claims against Owner or Matthews™. or any of their affiliates or any of their respective officers, directors, shareholders, owners, employees, or agents for any damages, liability, or causes of action relating to this solicitation process or the marketing or sale of the Property.

This Offering Memorandum shall not be deemed to represent the state of affairs of the Property or constitute an indication that there has been no change in the state of affairs of the Property since the date of this Offering Memorandum.

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