

5608 WOODROW AVE

Austin, TX 78756

**Multifamily
Investment Opportunity**

Offering Memorandum

16-unit multifamily opportunity offering 100% occupancy, near-term rental upside, and attractive in-place income with a recent lease demonstrating mark-to-market potential.



MATTHEWS™

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MATTHEWS™



1,900 Students

8/10 GreatSchools

97.3% Graduation Rate

5x 2025 Academic Distinctions





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PROPERTY OVERVIEW

Downtown Austin
±14 Minute Drive

EXECUTIVE SUMMARY



5608 Woodrow Ave

Austin, TX 78756

16

Total Units

±9,072 SF

Building Size

±567 SF

Average Unit Size

INVESTMENT HIGHLIGHTS

Sixteen 1BR/1BA Units. Sixteen-unit multifamily asset totaling 9,072 SF with a uniform 567 SF floor plan across all apartments. Two-story garden walk-up built in 1971, painted brick and lap siding, breezeway-loaded with exterior stair access.

100% Occupied at Acquisition. The June 30, 2026 rent roll shows 16 of 16 units occupied and 100% of square footage leased. Scheduled rent totals \$14,580 per month, or \$174,960 annually, at a blended \$1.61/SF.

Proven Mark-to-Market. The most recent lease signed on the property, Unit 21 effective July 1, 2026, was executed at \$1,000 per month against an in-place average of \$975 across the occupied units. Rolling all sixteen units to that proven \$1,000 level produces \$192,000 of annual scheduled rent, roughly 9.7% above the current rent roll, with no repositioning capital required.

Near-Term Lease Roll. Six of the sixteen leases expire between July and December 2026, giving a buyer the ability to capture better than a third of the rent roll at market within the first two quarters of ownership.



INVESTMENT HIGHLIGHTS

Austin Infill Basis. Priced at \$1,750,000, the asset trades at \$109,375 per unit and \$192.90/SF. Central Austin replacement cost is a multiple of that basis, and sub-\$200/SF infill product inside the urban core has become scarce.

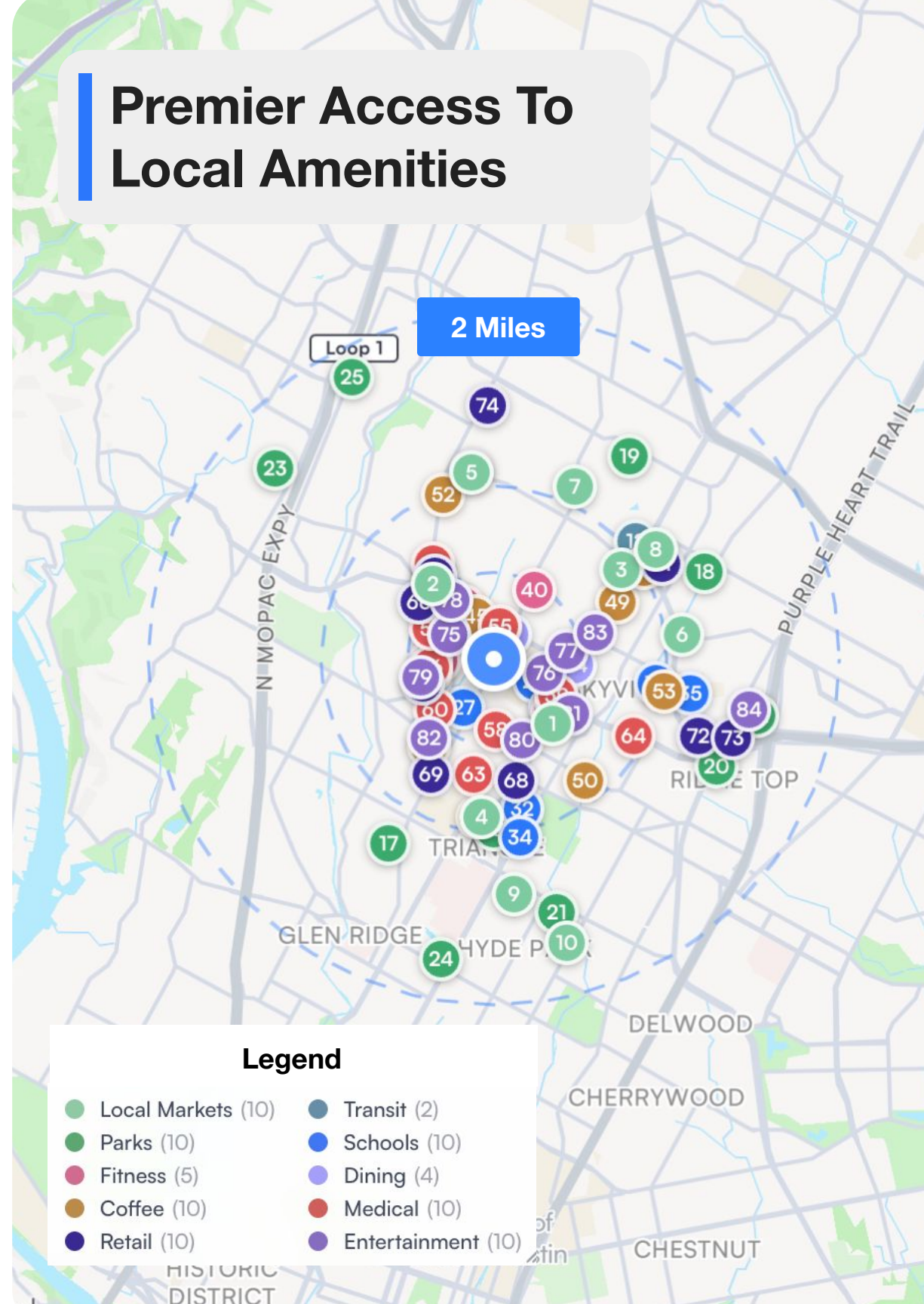
Submarket Demand Outrunning Supply. Midtown Austin absorbed 928 units over the trailing twelve months against just 300 units delivered, an absorption-to-delivery ratio of 3.1x. That is the highest coverage of any Austin submarket that delivered units in the period. Deliveries equated to 1.7% of the 17,331-unit inventory, and submarket vacancy tightened 3.9 points year over year to 11.2%.

Pipeline Is Not Competitive Product. Midtown carries 1,434 units under construction, but 1,104 of those are 4 and 5 Star and the balance is 3 Star. None of it competes for a resident paying roughly \$1,000 for a 567 SF apartment.

Landlord Pricing Power Intact. Concessions in Midtown Austin sit at 1.2%, the lowest of any Austin submarket carrying more than 15,000 units of inventory, and units are leasing in 54 days. Our supply-pressure model scores Midtown at 23.0 against a metro average of 27.9, placing it in the lower half of the metro for supply risk while asking rents hold at \$1,595.

Central Austin Location. Located at 5608 Woodrow Ave in the 78756 ZIP, the property sits between Burnet Road and North Lamar with downtown Austin skyline views from the site, mature oak canopy, and an oversized surface parking field well in excess of one space per unit.

Premier Access To Local Amenities





SPACIOUS & WELL-MAINTAINED INTERIORS



FINANCIAL OVERVIEW



FINANCIAL SUMMARY

\$1,750,000

List Price

\$109,375

Price Per Unit

\$192.90

Price Per SF

5.6%

Year 1 Cap Rate

9.28

GRM

Unit Mix

Total Units	Unit Mix	Unit Mix %	Avg. Square Feet	Current Avg. Rent PSF	Current Avg. Rent	Market Avg. Rent	Market Rent PSF	Current Max Rent	Total Current Monthly Rent	Market Monthly Rent
16	1+1	100%	567	\$1.72	\$975	\$1,050	\$1.85	\$1,000	\$15,600	\$16,800
16	Total		9,072	\$27.51	\$15,600	\$16,800	\$29.63	\$1,720	\$187,200	\$201,600

FINANCIAL SUMMARY

Annual Operating Summary

	Pro Forma Estimates	T-12	Per Unit	Year 1 Adjusted	Per Unit	Year 3 Stabilized	Per Unit
Gross Potential Rent	0 % Over Actual	\$181,176		\$201,600	Market Rent	\$213,877	14% Upside
Less Vacancy	-5.0%	\$0	0.00%	-\$10,080	-5.0%	-\$10,694	-5.0%
Expense/Utility Reimbursement	70 % Collected	\$7,398	\$462	\$13,707	\$857	\$14,401	\$900
Gross Operating Income		\$188,574		\$205,227		\$217,584	
Expenses		\$106,643	56.6%	\$107,247	49.81%	\$112,775	49.40%
Net Operating Income		\$81,931	\$5,121	\$97,979	\$6,124	\$104,809	\$6,551
Loan Payments		\$78,313		\$78,313		\$78,313	
Pre-Tax Cash Flow		\$3,618	0.5%	\$19,666	2.74%	\$26,496	3.69%
Plus Principal Reduction		\$11,541		\$11,541		\$11,541	
Total Return Before Taxes		\$15,158	2.11%	\$31,207	4.35%	\$38,036	5.30%

FINANCIAL SUMMARY

Pro Forma Annual Operating Summary

	Pro Forma Estimates	% of Current SGI	T-12	Per Unit	Year 1 Adjusted	Per Unit	Year 3 Stabilized	Per Unit	% of SGI
Real Estate Taxes	2% of Purchase Price	19.13%	\$34,650	\$2,166	\$35,805	\$2,238	\$37,618	\$2,351	17.6%
Property Management Fee	5.0% GOI	0.00%	\$0	\$0	\$10,261	\$641	\$10,879	\$680	5.1%
Insurance	1,000 Per Unit	0.00%	\$0	\$0	\$16,000	\$1,000	\$16,810	\$1,051	7.9%
Payroll	\$0 Per Unit	8.53%	\$15,453	\$966	\$0	\$0	\$0	\$0	0.0%
General and Administrative	350 Per Unit	7.62%	\$13,800	\$863	\$5,600	\$350	\$5,884	\$368	2.8%
Contract Services	100 Per Unit	0.08%	\$139	\$9	\$1,600	\$100	\$1,681	\$105	0.8%
Landscaping/Grounds	150 Per Unit	0.00%	\$0	\$0	\$2,400	\$150	\$2,522	\$158	1.2%
Turnover	200 Per Unit	0.00%	\$0	\$0	\$3,200	\$200	\$3,362	\$210	1.6%
Repairs & Maintenance	500 Per Unit	12.92%	\$23,404	\$1,463	\$8,000	\$500	\$8,405	\$525	3.9%
Other Utilities/Fuel/Gas	2% Over Actual	10.60%	\$19,197	\$1,200	\$19,581	\$1,224	\$20,572	\$1,286	9.6%
Marketing/Advertising	100 Per Unit	0.00%	\$0	\$0	\$1,600	\$100	\$1,681	\$105	0.8%
Reserves	200 Per Unit	0.00%	\$0	\$0	\$3,200	\$200	\$3,362	\$210	1.6%
Total Expenses		56.55%	\$106,643	\$6,665	\$107,247	\$6,703	\$112,775	\$7,048	52.7%
			Current	Per Unit	% of SGI				
Non-Controllable Expenses Taxes, Ins., Reserves			\$34,650	\$2,166	17.2%				
Total Expense Without Taxes & Reserves			\$71,993	\$4,500	35.71%				

RENT ROLL

Unit Mix	Unit #	# of Units	SF	Current Rent	Current Rent/SF	Market Rent	Market Rent/SF	Loss to Lease	Upside (%)	Occupied/ Vacant
1+1	11	1	567	\$970.00	\$1.71	\$1,050	\$1.85	-\$80	8%	Occupied
1+1	12	1	567	\$995.00	\$1.75	\$1,050	\$1.85	-\$55	6%	Occupied
1+1	13	1	567	\$950.00	\$1.68	\$1,050	\$1.85	-\$100	11%	Occupied
1+1	14	1	567	\$970.00	\$1.71	\$1,050	\$1.85	-\$80	8%	Occupied
1+1	15	1	567	\$985.00	\$1.74	\$1,050	\$1.85	-\$65	7%	Occupied
1+1	16	1	567	\$995.00	\$1.75	\$1,050	\$1.85	-\$55	6%	Occupied
1+1	17	1	567	\$960.00	\$1.69	\$1,050	\$1.85	-\$90	9%	Occupied
1+1	18	1	567	\$995.00	\$1.75	\$1,050	\$1.85	-\$55	6%	Occupied
1+1	21	1	567	\$1,000.00	\$1.76	\$1,050	\$1.85	-\$50	5%	Occupied
1+1	22	1	567	\$935.00	\$1.65	\$1,050	\$1.85	-\$115	12%	Occupied
1+1	23	1	567	\$995.00	\$1.75	\$1,050	\$1.85	-\$55	6%	Occupied
1+1	24	1	567	\$965.00	\$1.70	\$1,050	\$1.85	-\$85	9%	Occupied
1+1	25	1	567	\$975.00	\$1.72	\$1,050	\$1.85	-\$75	8%	Occupied
1+1	26	1	567	\$970.00	\$1.71	\$1,050	\$1.85	-\$80	8%	Occupied
1+1	27	1	567	\$970.00	\$1.71	\$1,050	\$1.85	-\$80	8%	Occupied
1+1	28	1	567	\$970.00	\$1.71	\$1,050	\$1.85	-\$80	8%	Occupied
Totals		16	9,072	\$15,600	\$27.51	\$16,800	\$1.85	-\$1,200	8%	0
Averages			567	\$975	\$1.72	\$1,050	\$1.85	-\$75		0.00%

MARKET OVERVIEW



Neighborhood Overview

Strong Absorption Supported by School Proximity

The submarket is absorbing approximately 3.9 points of inventory per year, signaling healthy renter demand and continued capacity to work through available supply. The property also benefits from an exceptional location near McCallum High School, approximately 0.3 miles away, with Brentwood Elementary School and Lamar Middle School each approximately 0.8 miles away.

BY THE NUMBERS

9,197+

Residents

36

Median Age

57%

Renter-Occupied
Households

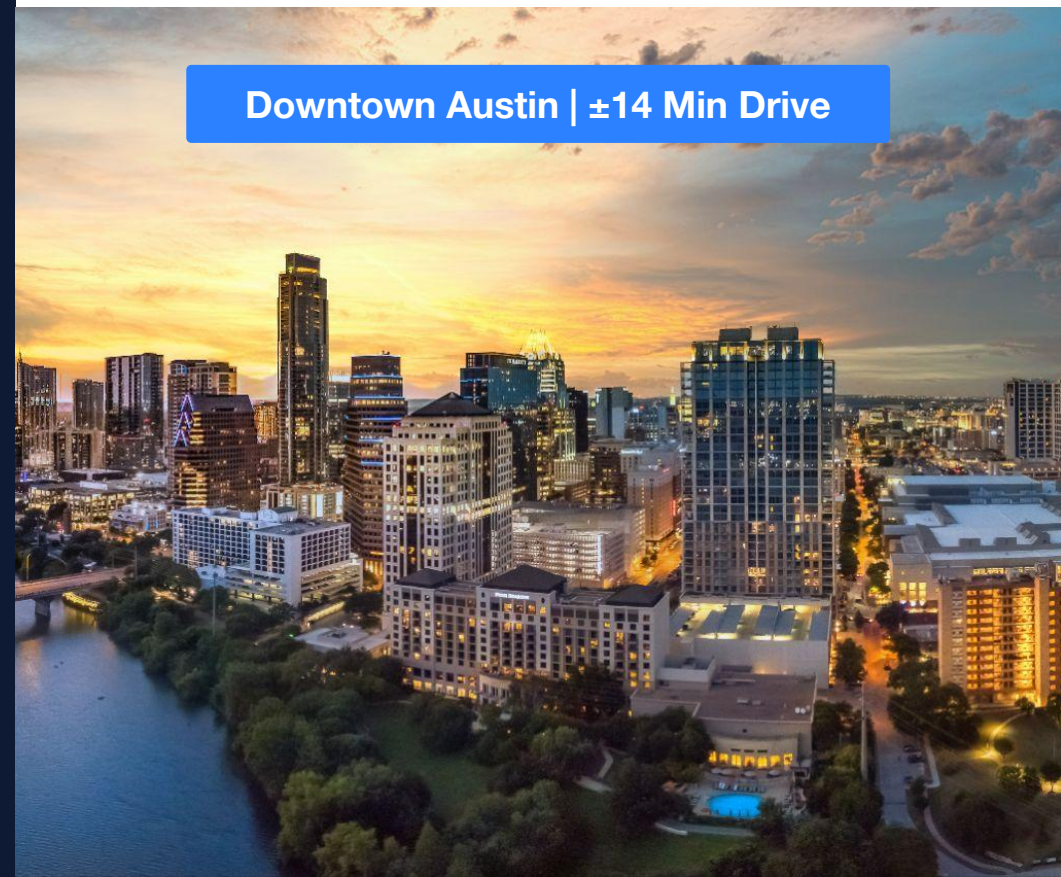
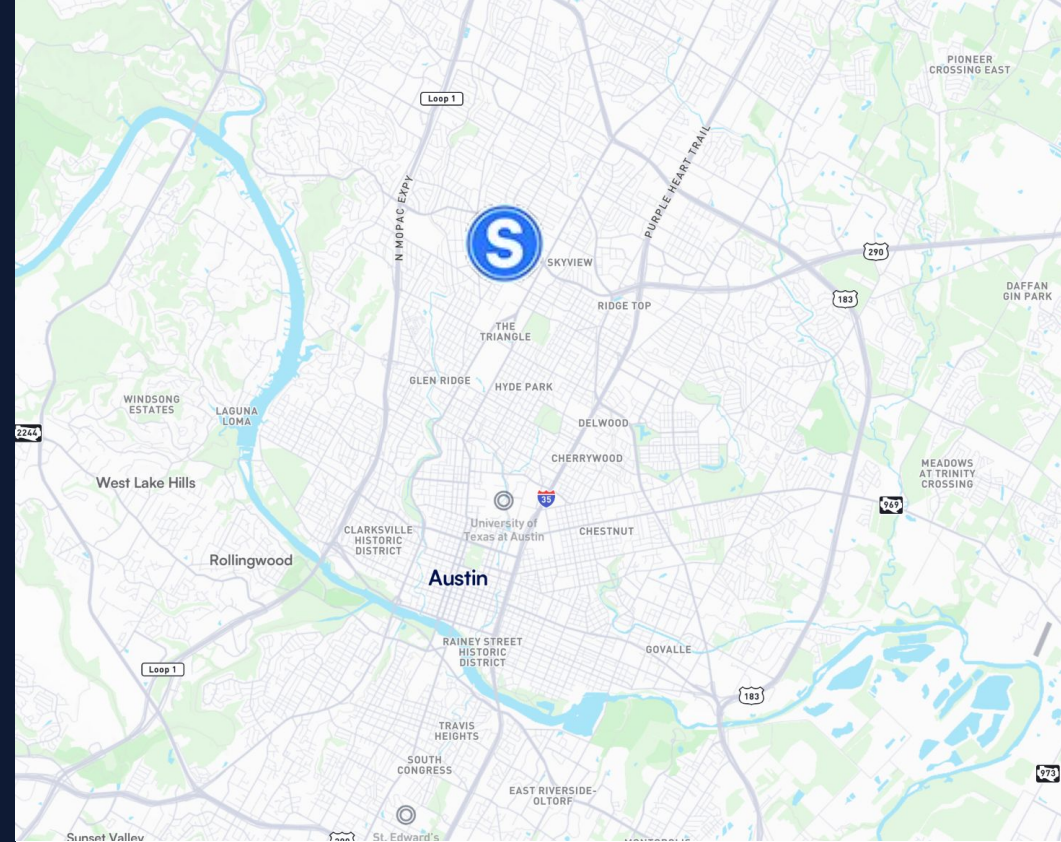
5.4%

Vacancy Rate

ESTABLISHED & GROWING

Developed primarily in the 1940s and 1950s, Brentwood has a rich history as an established Austin neighborhood.

With strong schools, steady rental absorption, and continued residential investment, the neighborhood remains highly desirable while preserving its established character.



Austin, TX

Austin's multifamily market remains one of the nation's leading growth markets, supported by sustained population migration, a rapidly expanding technology sector, and continued corporate investment. Ranked as the second fastest-growing metropolitan area in the country, the metro continues attracting residents and businesses seeking strong

employment opportunities, lifestyle appeal, and economic expansion. A highly educated workforce and diverse economic base continue driving long-term apartment demand across the region. Ongoing development activity reflects continued confidence in Austin's long-term growth trajectory and multifamily demand outlook.

2.63M

Total Population

\$103K

Median HH Income

52.3%

Bachelor's Degree or Higher

\$1,541

Average Asking Rent

Source: CoStar Group, U.S. Census Bureau, Austin Chamber, Opportunity Austin | 2025 Dataset



Employment

Austin ranks among the nation's leading technology and innovation employment markets, supported by rapid corporate expansion, a highly educated workforce, and continued migration of skilled labor. The metro's diversified economy spans technology, semiconductor manufacturing, healthcare, education, professional services, and advanced manufacturing, while continued corporate relocations and startup activity reinforce long-term employment growth across the region.

1.4M+

Total Workforce Base

25K+

Jobs Added YoY

16% of Employment in Technology

Source: CoStar Group, Bureau of Labor Statistics, Opportunity Austin, Austin Chamber, Texas Economic Development Corporation, Company Reports | **2025 Dataset**

Top Employers

LARGEST EMPLOYER



24,000+
Employees

Tesla

22,000+ Employees

Ascension Seton

14,000+ Employees

Dell

13,000+ Employees

Technologies

Amazon

11,000+ Employees

Samsung

10,000+ Employees

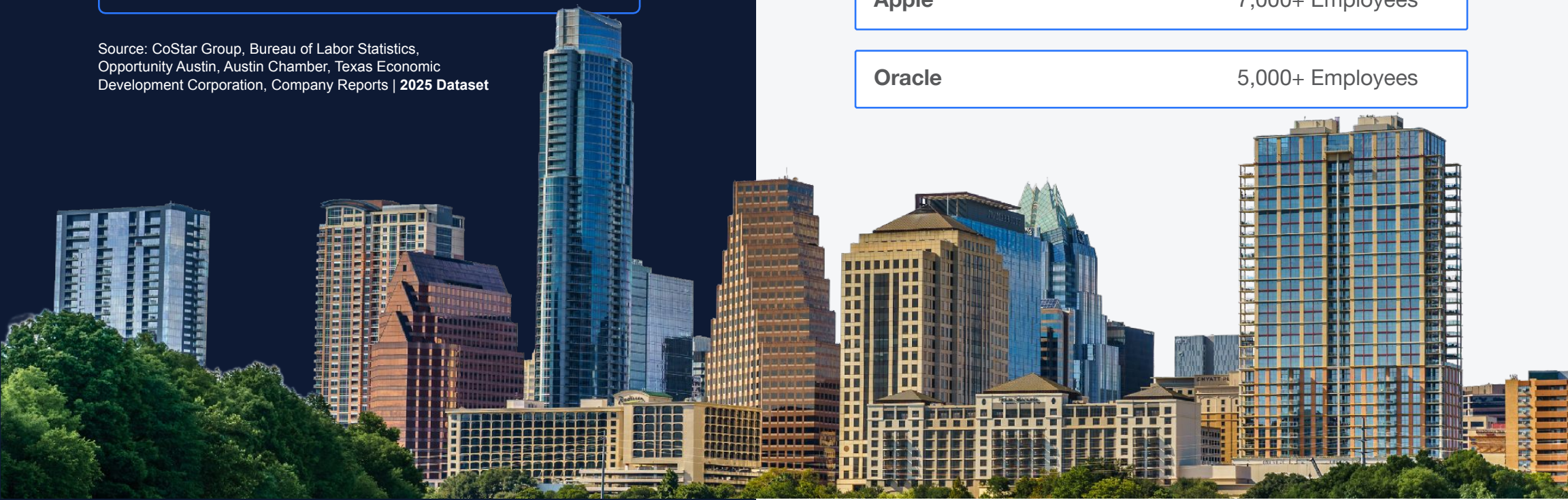
Electronics

Apple

7,000+ Employees

Oracle

5,000+ Employees



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5608 Woodrow Ave | Austin, TX 78756

This Offering Memorandum contains select information pertaining to the business and affairs of the property owner and its tenant for real property located at #5608 Woodrow Ave, Austin, TX 78756 ("Property"). The Offering Memorandum may not be all-inclusive or contain all of the information a prospective purchaser may desire. The information contained in this Offering Memorandum is confidential and furnished solely for the purpose of a review by a prospective purchaser of the Property. It is not to be used for any other purpose or made available to any other person without the written consent of Seller or Matthews™. The material and information in the Offering Memorandum is unverified. Matthews™. has not made any investigation, and makes no warranty or representation, with respect to square footage, income and expenses, the future financial performance of the property, future rent, and real estate value market conditions, the condition or financial prospects of any tenant, or the tenants' plans or intentions to continue to occupy space at the property. All prospective purchasers should conduct their own thorough due diligence investigation of each of these areas with the assistance of their accounting, construction, and legal professionals, and seek expert opinions regarding volatile market conditions given the unpredictable changes resulting from the continuing COVID-19 pandemic. The information is based in part upon information supplied by the Owner and in part upon financial information obtained from sources the Owner deems reliable. Neither owner, nor their officers, employees, or real estate agents make any representation or warranty, express or implied, as to the accuracy or completeness of this Offering Memorandum, or any of its content, and no legal liability is assumed or shall be implied with respect thereto. Prospective purchasers should make their own projections and form their own conclusions without reliance upon the material contained herein.

By acknowledging your receipt of this Offering Memorandum for the Property, you agree:

1. The Offering Memorandum and its contents are confidential;
2. You will hold it and treat it in the strictest of confidence; and
3. You will not, directly or indirectly, disclose or permit anyone else to disclose this Offering Memorandum or its contents in any fashion or manner.

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Owner and Matthews™. expressly reserve the right, at their sole discretion, to reject any and all expressions of interest or offers to purchase the Property and to terminate discussions with any person or entity reviewing this Offering Memorandum or making an offer to purchase the Property unless and until a written agreement for the purchase and sale of the Property has been fully executed and delivered.

If you wish not to pursue negotiations leading to the acquisition of the Property or in the future you discontinue such negotiations, then you agree to purge all materials relating to this Property including this Offering Memorandum.

A prospective purchaser's sole and exclusive rights with respect to this prospective transaction, the Property, or information provided herein or in connection with the sale of the Property shall be limited to those expressly provided in an executed Purchase Agreement and shall be subject to the terms thereof. In no event shall a prospective purchaser have any other claims against Owner or Matthews™. or any of their affiliates or any of their respective officers, directors, shareholders, owners, employees, or agents for any damages, liability, or causes of action relating to this solicitation process or the marketing or sale of the Property.

This Offering Memorandum shall not be deemed to represent the state of affairs of the Property or constitute an indication that there has been no change in the state of affairs of the Property since the date of this Offering Memorandum.



Information About Brokerage Services

Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

11-2-2015



TYPES OF REAL ESTATE LICENSE HOLDERS:

- **A BROKER** is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- **A SALES AGENT** must be sponsored by a broker and works with clients on behalf of the broker.

A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker's own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent.

AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent.

AS AGENT FOR BOTH - INTERMEDIARY: To act as an intermediary between the parties the broker must first obtain the written agreement of *each party* to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do so by the party, disclose:
 - that the owner will accept a price less than the written asking price;
 - that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
 - any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

AS SUBAGENT: A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- The broker's duties and responsibilities to you, and your obligations under the representation agreement.
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

LICENSE HOLDER CONTACT INFORMATION: This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

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Buyer/Tenant/Seller/Landlord Initials

Date