



MATTHEWSTM

STORAGE SENSE (MANAGED)

2421 GA-124, JEFFERSON, GA 30549 | OFFERING MEMORANDUM

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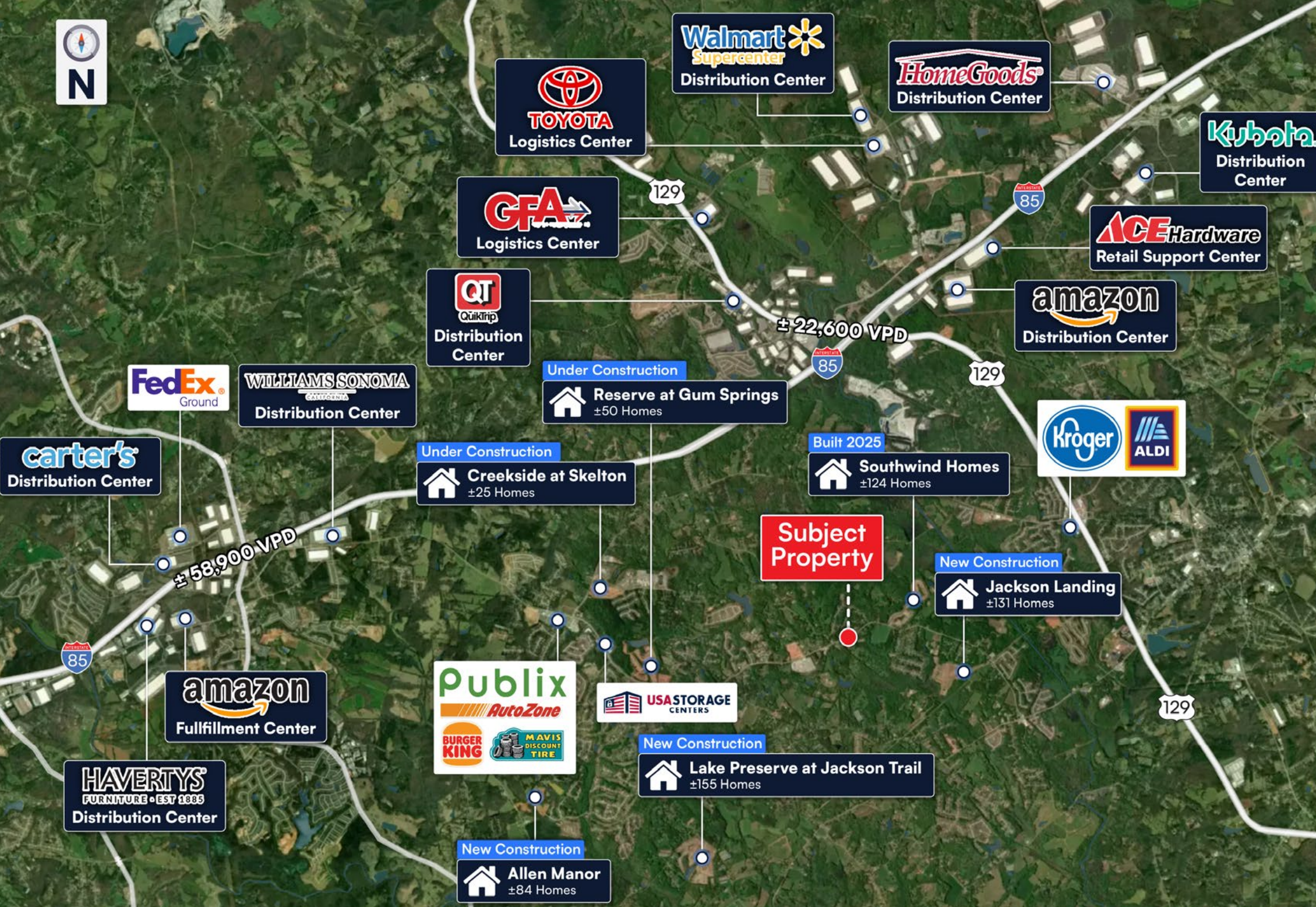
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| 2421 GA-124 Jefferson, GA 30549

NRSF - $\pm 44,400$ SF
SF Occupancy - 76%





TOYOTA
Logistics Center

Walmart
Supercenter
Distribution Center

HomeGoods
Distribution Center

Kubota
Distribution Center

GFA
Logistics Center

ACE Hardware
Retail Support Center

QT
QuikTrip
Distribution Center

amazon
Distribution Center

FedEx
Ground

WILLIAMS SONOMA
Distribution Center

Under Construction
Reserve at Gum Springs
±50 Homes

carter's
Distribution Center

Under Construction
Creekside at Skelton
±25 Homes

Built 2025
Southwind Homes
±124 Homes

Kroger **ALDI**

Subject Property

New Construction
Jackson Landing
±131 Homes

amazon
Fulfillment Center

publix
AutoZone
BURGER KING **MAVIS DISCOUNT TIRE**

USA STORAGE
CENTERS

HAVERTY'S
FURNITURE • EST 1883
Distribution Center

New Construction
Lake Preserve at Jackson Trail
±155 Homes

New Construction
Allen Manor
±84 Homes

| EXECUTIVE SUMMARY

The Opportunity

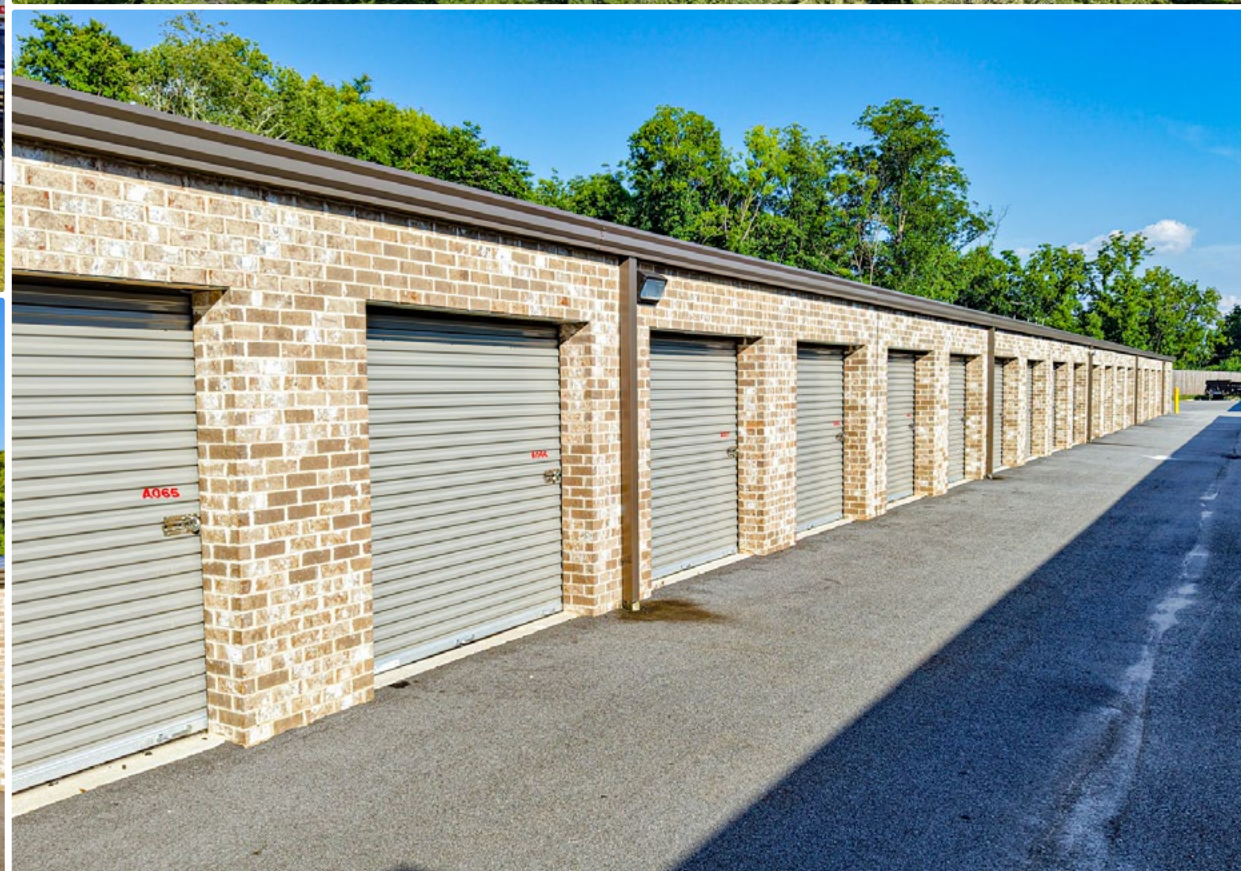
Matthews™ has been exclusively retained to market for sale a self-storage facility totaling $\pm 44,400$ rentable square feet across 129 climate-controlled and 177 non-climate-controlled units in Jefferson, Georgia. Built in 2023 and expanded in 2026, the six-building facility has seen a solid lease-up since opening, with the expansion completed shortly after the first phase came online. The property is currently 80% occupied by units and 76% by square footage, leaving continued upside as the recently added inventory fills in. Storage Asset Management (SAM) is projecting very strong rents at this location, with asking rates already north of \$18.50 per square foot.

Expansion land is still remaining as well, with plans for two more buildings already approved. Competition is minimal as well, with only 5.19 square feet of self-storage per capita within a 3-mile radius and 3.82 square feet per capita within a 5-mile radius.

The trade area supports this opportunity with strong demographics: average household incomes exceed \$119,000 within a 3-mile radius, with median household incomes of \$98,000, while median home values top \$390,000 across the 1-mile, 3-mile, and 5-mile radius.. Population growth has also been robust, expanding 5.0% annually within a 3-mile radius and 5.50% annually within a 5-mile radius since 2010, with more than 500 new homes currently in the development pipeline within 5 miles — pointing to sustained demand for self-storage in the years ahead.

This opportunity is being offered on a rolling-bid, first-come, first-serve basis. Please contact Austin McLeod to discuss pricing guidance and gain access to the full deal room.









01

PROPERTY
DETAILS



ASSET OVERVIEW

Facility Name	Storage Sense (Managed)
Address	2421 GA-124
City, State	Jefferson, GA
County	Jackson County
Parcel Number	094 023H
Lot Size (Acres)	±6.27
Year Built	2023
Year Expanded	2026
Number of Buildings	6
Number of Stories	1
Net Rentable SF	±44,400
Total Units	376
Climate Controlled Units	129
Non-Climate Controlled Units	177
Parking Spaces	35
Unit Occupancy	78%
Square Foot Occupancy	76%
Economic Occupancy	52%
3-Mile SF/Capita	5.19
5-Mile SF/Capita	3.82
Management	Third-Party Management
Foundation	Concrete
Framing	Steel
Roof	Metal
Fencing	Chain-Link
Parking Surface	Paved
Entry	Keypad Access
Traffic Counts	±6,835 VPD
Flood Zone	No
On-Site Apartment	No

INVESTMENT HIGHLIGHTS

- Expansion land still remaining with plans already drafted
- Very affluent trade area with average household incomes over \$119k in a 3-mile radius and \$98k median household incomes
- Strong median home values as well, north of \$390k in a 1-mile, 3-mile, and 5-mile
- Minimal self-storage competition in a 3-mile radius of the facility
- The population in a 3-mile radius has grown at 5% annually since 2010 and 5.50% annually in a 5-mile radius
- Solid lease up since opening, with an expansion being completed very shortly after the first phase was opened
- Storage Asset Management (SAM) is projecting very strong rents at this location, with asking rates already north of \$18.50 per foot
- 500+ new homes in the development pipeline within a 5-mile radius



LISTING DETAILS

MARKET BID

List Price

\$281,021

Current NOI

\$450,754

Year 2 NOI

\$543,047

Year 4 NOI

±44,400

NRSF

78%

Unit Occupancy

76%

SF Occupancy

129

Climate Controlled
Unit Count

177

Non-Climate Controlled
Unit Count

35

Parking Spaces



UNIT MIX

Climate Controlled - Ground Level

Unit Size	Unit SF	Total Units	Occupied	Vacant	Total Rentable SF	Current Rates	Monthly GPI	Annual Total
5 X 10	50	7	7	0	350	\$149	\$1,043	\$12,516
10 X 10	100	13	6	7	1,300	\$165	\$2,145	\$25,740
10 X 10	100	49	42	7	4,900	\$165	\$8,085	\$97,020
10 X 15	150	3	3	0	450	\$193	\$579	\$6,948
10 X 15	150	38	37	1	5,700	\$199	\$7,562	\$90,744
10 X 20	200	4	4	0	800	\$279	\$1,116	\$13,392
10 X 20	200	15	15	0	3,000	\$277	\$4,155	\$49,860
Totals	-	129	114	15	16,500	-	\$24,685	\$296,220

Non-Climate Controlled

Unit Size	Unit SF	Total Units	Occupied	Vacant	Total Rentable SF	Current Rates	Monthly GPI	Annual Total
5 X 10	50	13	3	10	650	\$112	\$1,456	\$17,472
5 X 10	50	3	0	3	150	\$112	\$336	\$4,032
10 X 10	100	51	38	13	5,100	\$193	\$9,843	\$118,116
10 X 10	100	2	2	0	200	\$193	\$386	\$4,632
10 X 15	150	29	27	2	4,350	\$217	\$6,293	\$75,516
10 X 15	150	3	2	1	450	\$217	\$651	\$7,812
10 X 20	200	55	38	17	11,000	\$265	\$14,575	\$174,900
10 X 20	200	2	0	2	400	\$265	\$530	\$6,360
10 X 25	250	2	0	2	500	\$403	\$806	\$9,672
10 X 30	300	14	5	9	4,200	\$410	\$5,740	\$68,880
10 X 30	300	3	3	0	900	\$410	\$1,230	\$14,760
Totals	-	177	118	59	27,900	-	\$41,846	\$502,152

Open Parking

Unit Size	Unit SF	Total Units	Occupied	Vacant	Net Rentable SF	Current Rates	Monthly GPI	Annual Total
12 X 30	0	34	31	3	0	\$60	\$2,040	\$24,480
12 X 45	0	1	1	0	0	\$79	\$79	\$948
Totals	-	35	32	3	0	-	\$2,119	\$25,428

Facility Totals	-	341	264	77	44,400	-	\$68,650	\$823,800
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FINANCIAL OVERVIEW

	T-1		Year 1		Year 2		Year 3		Year 4	
	Total	\$ PSF	Total	\$ PSF	Total	\$ PSF	Total	\$ PSF	Total	\$ PSF
Income										
Gross Potential Rent	\$823,800	\$18.55	\$823,800	\$18.55	\$823,800	\$18.55	\$848,514	\$19.11	\$873,969	\$19.68
Truck Rental Commissions	\$5,688	\$0.13	\$5,859	\$0.13	\$6,035	\$0.14	\$6,216	\$0.14	\$6,402	\$0.14
Merchandise Sales	\$2,526	\$0.06	\$2,602	\$0.06	\$2,680	\$0.06	\$2,760	\$0.06	\$2,843	\$0.06
Tenant Insurance (Net)	\$21,549	\$0.49	\$22,195	\$0.50	\$22,861	\$0.51	\$23,547	\$0.53	\$24,253	\$0.55
Admin Fees	\$7,395	\$0.17	\$7,617	\$0.17	\$7,845	\$0.18	\$8,081	\$0.18	\$8,323	\$0.19
Late Fees	\$2,947	\$0.07	\$4,702	\$0.11	\$8,933	\$0.20	\$9,201	\$0.21	\$9,477	\$0.21
Economic Vacancy	-47.8% (\$393,752)	(\$8.87)	-30.0% (\$247,140)	(\$5.57)	-20.0% (\$164,760)	(\$3.71)	-12.0% (\$101,822)	(\$2.29)	-12.0% (\$104,876)	(\$2.36)
Effective Gross Income	\$470,153	\$10.59	\$619,634	\$13.96	\$707,394	\$15.93	\$796,497	\$17.94	\$820,392	\$18.48
Expenses										
Real Estate Taxes	\$15,320	\$0.35	\$48,954	\$1.10	\$49,933	\$1.12	\$50,932	\$1.15	\$51,951	\$1.17
Insurance	\$11,100	\$0.25	\$11,322	\$0.26	\$11,548	\$0.26	\$11,779	\$0.27	\$12,015	\$0.27
Utilities & Trash	\$21,078	\$0.47	\$21,499	\$0.48	\$21,929	\$0.49	\$22,368	\$0.50	\$22,815	\$0.51
On-Site Payroll	\$68,038	\$1.53	\$69,399	\$1.56	\$70,787	\$1.59	\$72,202	\$1.63	\$73,646	\$1.66
Management Fees	\$25,000	\$0.56	\$30,982	\$0.70	\$35,370	\$0.80	\$39,825	\$0.90	\$41,020	\$0.92
Bank and Credit Card Fees	\$6,339	\$0.14	\$13,942	\$0.31	\$15,916	\$0.36	\$17,921	\$0.40	\$18,459	\$0.42
Advertising & Marketing	\$18,636	\$0.42	\$24,000	\$0.54	\$24,480	\$0.55	\$24,970	\$0.56	\$25,469	\$0.57
Office & Administrative	\$11,539	\$0.26	\$11,769	\$0.27	\$12,005	\$0.27	\$12,245	\$0.28	\$12,490	\$0.28
Telephone & Internet	\$7,795	\$0.18	\$7,951	\$0.18	\$8,110	\$0.18	\$8,272	\$0.19	\$8,438	\$0.19
Repairs & Maintenance	\$4,288	\$0.10	\$4,374	\$0.10	\$6,561	\$0.15	\$10,826	\$0.24	\$11,043	\$0.25
Total Operating Expenses	\$189,133	\$4.26	\$244,192	\$5.50	\$256,640	\$5.78	\$271,340	\$6.11	\$277,344	\$6.25
Operating Expense Ratio	40.2%	-	39.4%	-	36.3%	-	34.1%	-	33.8%	-
Net Operating Income	\$281,021	\$6.33	\$375,442	\$8.46	\$450,754	\$10.15	\$525,157	\$11.83	\$543,047	\$12.23

ASSUMPTIONS:

- Gross Potential Rent - Unchanged from current SAM set rents until Year 3 when 3% annual increases begin
- Tenant Insurance (Self-Storage Units Only) - 3% annual growth moving forward
- Admin Fees - 3% annual growth moving forward
- Real Estate Taxes - Estimated in Year 1 based on the sale price (with 30% goodwill allocation) and current millage rate, followed by 2% annual growth moving forward
- Insurance Expense - 2% annual growth starting in Year 1
- Utilities Expense - 2% annual growth starting in Year 1
- Management Fee - 5% of Effective Gross Income
- Bank and Credit Card Fees - 2.25% of Effective Gross Income
- Advertising & Marketing - \$2,000 per month budget starting in Year 1, 2% annual growth moving forward
- Office & Administrative - 2% annual growth starting in Year 1
- Telephone & Internet - 2% annual growth starting in Year 1
- Repairs & Maintenance - 2% annual growth in Year 1, 50% increase in Year 2, 65% increase in Year 3, and 2% growth in Year 4

10 YEAR CASH FLOW ANALYSIS

	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Income										
Gross Potential Rent	\$823,800	\$823,800	\$848,514	\$873,969	\$900,189	\$927,194	\$955,010	\$983,660	\$1,013,170	\$1,043,565
Truck Rental Commissions	\$5,859	\$6,035	\$6,216	\$6,402	\$6,595	\$6,792	\$6,996	\$7,206	\$7,422	\$7,645
Merchandise Sales	\$2,602	\$2,680	\$2,760	\$2,843	\$2,928	\$3,016	\$3,107	\$3,200	\$3,296	\$3,395
Tenant Insurance (Net)	\$22,195	\$22,861	\$23,547	\$24,253	\$24,981	\$25,730	\$26,502	\$27,297	\$28,116	\$28,960
Admin Fees	\$7,617	\$7,845	\$8,081	\$8,323	\$8,573	\$8,830	\$9,095	\$9,368	\$9,649	\$9,938
Late Fees	\$4,702	\$8,933	\$9,201	\$9,477	\$9,761	\$10,054	\$10,356	\$10,666	\$10,986	\$11,316
Economic Vacancy	(\$247,140)	(\$164,760)	(\$101,822)	(\$104,876)	(\$108,023)	(\$111,263)	(\$114,601)	(\$118,039)	(\$121,580)	(\$125,228)
Effective Gross Income	\$619,634	\$707,394	\$796,497	\$820,392	\$845,004	\$870,354	\$896,464	\$923,358	\$951,059	\$979,591
Expenses										
Real Estate Taxes	\$48,954	\$49,933	\$50,932	\$51,951	\$52,990	\$54,049	\$55,130	\$56,233	\$57,358	\$58,505
Insurance	\$11,322	\$11,548	\$11,779	\$12,015	\$12,255	\$12,500	\$12,750	\$13,005	\$13,266	\$13,531
Utilities & Trash	\$21,499	\$21,929	\$22,368	\$22,815	\$23,271	\$23,737	\$24,211	\$24,696	\$25,190	\$25,693
On-Site Payroll	\$69,399	\$70,787	\$72,202	\$73,646	\$75,119	\$76,622	\$78,154	\$79,717	\$81,312	\$82,938
Management Fees	\$30,982	\$35,370	\$39,825	\$41,020	\$42,250	\$43,518	\$44,823	\$46,168	\$47,553	\$48,980
Bank and Credit Card Fees	\$13,942	\$15,916	\$17,921	\$18,459	\$19,013	\$19,583	\$20,170	\$20,776	\$21,399	\$22,041
Advertising & Marketing	\$24,000	\$24,480	\$24,970	\$25,469	\$25,978	\$26,498	\$27,028	\$27,568	\$28,120	\$28,682
Office & Administrative	\$11,769	\$12,005	\$12,245	\$12,490	\$12,740	\$12,994	\$13,254	\$13,519	\$13,790	\$14,065
Telephone & Internet	\$7,951	\$8,110	\$8,272	\$8,438	\$8,606	\$8,779	\$8,954	\$9,133	\$9,316	\$9,502
Repairs & Maintenance	\$4,374	\$6,561	\$10,826	\$11,043	\$11,263	\$11,489	\$11,718	\$11,953	\$12,192	\$12,436
Total Operating Expenses	\$244,192	\$256,640	\$271,340	\$277,344	\$283,486	\$289,768	\$296,195	\$302,769	\$309,493	\$316,373
<i>Operating Expense Ratio</i>	<i>39.4%</i>	<i>36.3%</i>	<i>34.1%</i>	<i>33.8%</i>	<i>33.5%</i>	<i>33.3%</i>	<i>33.0%</i>	<i>32.8%</i>	<i>32.5%</i>	<i>32.3%</i>
Net Operating Income	\$375,442	\$450,754	\$525,157	\$543,047	\$561,517	\$580,585	\$600,269	\$620,590	\$641,565	\$663,218

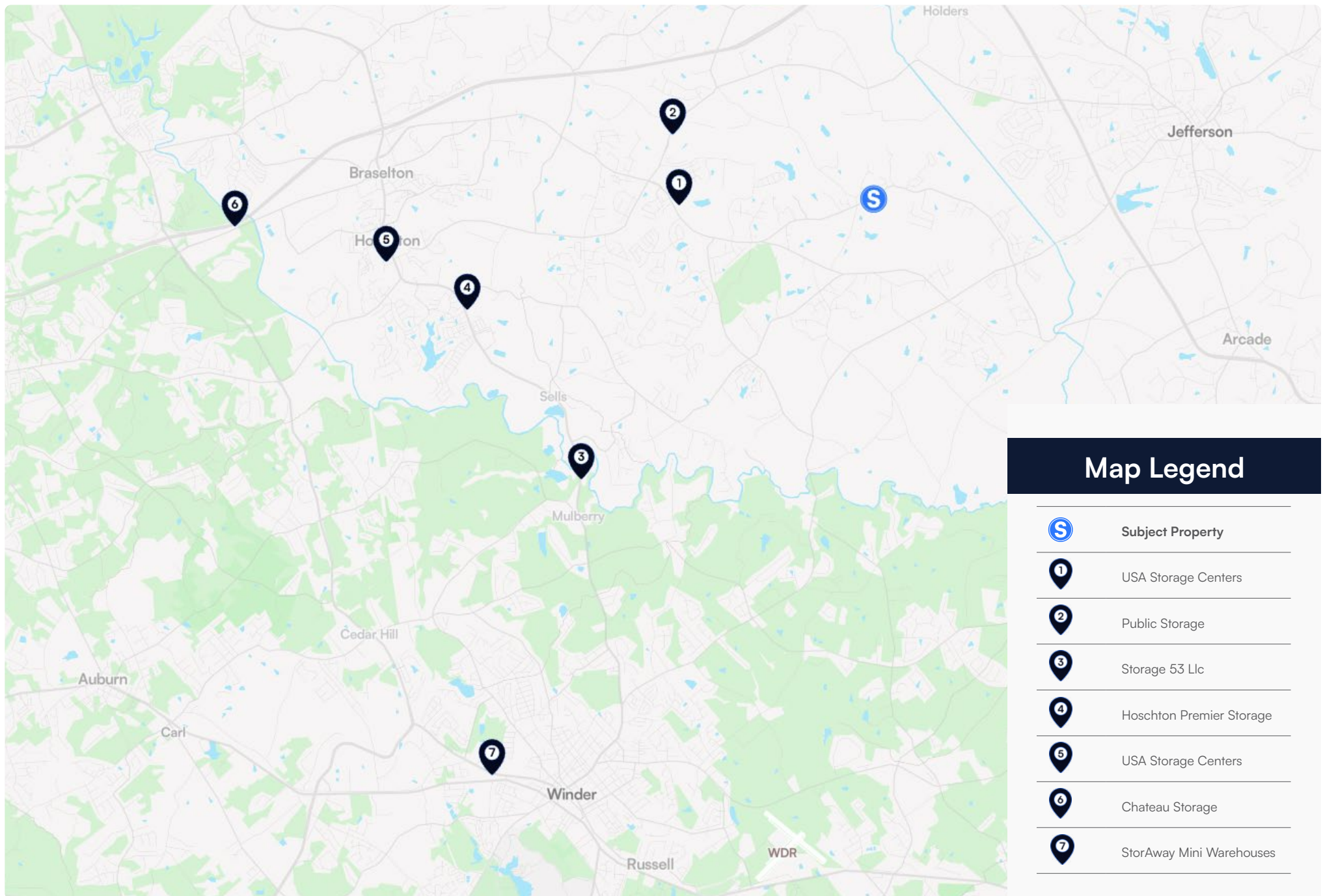
CURRENT: CLIMATE CONTROLLED - GROUND LEVEL RENT COMPARABLES

Facility Name	Address	5x10 CC		10x10 CC		10x15 CC		10x20 CC		Distance to Property
		In-Store	Web Rate	In-Store	Web Rate	In-Store	Web Rate	In-Store	Web Rate	
 Subject Property	2421 GA-124, Jefferson, GA	\$163.00	-	\$181.00	-	\$212.00	-	\$306.00	-	-
 1 USA Storage Centers	5420 GA-124, Jefferson, GA	\$69.00	\$34.50	\$89.00	\$44.50	\$102.00	\$51.00	\$189.00	\$94.50	2.62 Miles
 2 Public Storage	3911 GA-332, Hoschton, GA	-	-	\$102.00	\$82.00	\$155.00	\$124.00	\$188.00	\$150.00	2.80 Miles
 3 Storage 53 Llc	1043 Gainesville Hwy, Winder, GA	\$95.00	\$95.00	\$135.00	\$135.00	-	-	-	-	5.31 Miles
 4 Hoschton Premier Storage	24 Pearl Industrial Ave, Hoschton, GA	\$80.00	\$55.00	\$115.00	\$69.00	\$170.00	\$79.00	\$210.00	\$165.00	5.59 Miles
 5 USA Storage Centers	110 Industrial Blvd, Hoschton, GA	\$45.00	\$22.50	\$64.00	\$32.00	\$119.00	\$0.00	-	-	6.49 Miles
 6 Chateau Storage	849 GA-124, Braselton, GA	-	-	\$115.00	\$79.00	-	-	-	-	8.53 Miles
 7 StorAway Mini Warehouses	208 W Athens St, Winder, GA	\$150.00	\$130.00	\$185.00	\$62.00	\$185.00	\$92.00	\$300.00	\$180.00	9.05 Miles
Averages		\$87.80	\$67.40	\$115.00	\$71.93	\$146.20	\$69.20	\$221.75	\$147.38	
Average Rent Per Foot		\$1.76	\$1.35	\$1.15	\$0.72	\$0.97	\$0.46	\$1.11	\$0.74	

T-12: CLIMATE CONTROLLED - GROUND LEVEL RENT COMPARABLES

Facility Name	Address	5x10 CC		10x10 CC		10x15 CC		10x20 CC		Distance to Property
		In-Store	Web Rate	In-Store	Web Rate	In-Store	Web Rate	In-Store	Web Rate	
 Subject Property	2421 GA-124, Jefferson, GA	-	-	-	-	\$164.00	\$164.00	-	-	-
 1 USA Storage Centers - Jefferson	5420 GA-124, Jefferson, GA	\$84.00	\$84.00	\$111.00	\$111.00	\$132.00	\$132.00	\$244.00	\$244.00	2.62 Miles
 2 Public Storage	3911 GA-332, Hoschton, GA	\$66.00	\$55.00	\$88.00	\$72.00	\$114.00	\$94.00	\$173.00	\$141.00	2.80 Miles
 3 Storage 53 Llc	1043 Gainesville Hwy, Winder, GA	\$95.00	\$95.00	\$135.00	\$135.00	\$195.00	\$195.00	-	-	5.31 Miles
 4 Hoschton Premier Storage	24 Pearl Industrial Ave, Hoschton, GA	\$39.00	\$39.00	\$60.00	\$60.00	\$105.00	\$105.00	\$190.00	\$190.00	5.59 Miles
 5 USA Storage Centers	110 Industrial Blvd, Hoschton, GA	\$47.00	\$47.00	-	-	\$136.00	\$136.00	\$183.00	\$183.00	6.49 Miles
 6 Chateau Storage	849 GA-124, Braselton, GA	\$60.00	\$60.00	\$75.00	\$75.00	\$100.00	\$100.00	\$180.00	\$180.00	8.53 Miles
 7 StorAway Mini Warehouses	208 W Athens St, Winder, GA	-	-	\$125.00	\$125.00	\$170.00	\$170.00	\$180.00	\$180.00	9.05 Miles
Averages		\$65.17	\$63.33	\$99.00	\$96.33	\$136.00	\$133.14	\$191.67	\$186.33	
Average Rent Per Foot		\$1.30	\$1.27	\$0.99	\$0.96	\$0.91	\$0.89	\$0.96	\$0.93	

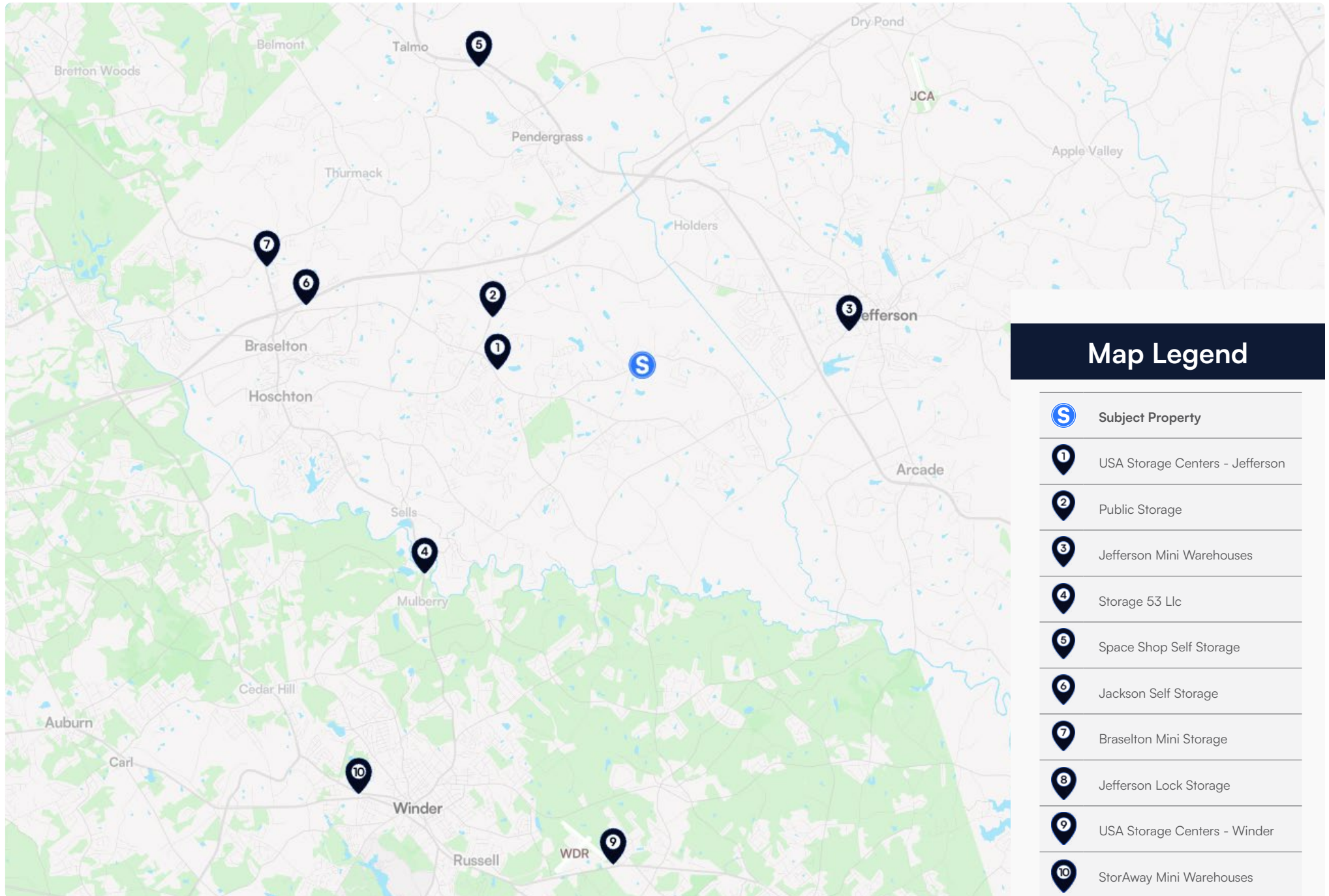
CLIMATE CONTROLLED - GROUND LEVEL RENT COMPARABLES MAP



CURRENT: NON-CLIMATE CONTROLLED - GROUND LEVEL RENT COMPARABLES

Facility Name	Address	5x10 CC		10x10 CC		10x15 CC		10x20 CC		10x30 CC		Distance to Property
		In-Store	Web Rate	In-Store	Web Rate	In-Store	Web Rate	In-Store	Web Rate	In-Store	Web Rate	
 Subject Property	2421 GA-124, Jefferson, GA	\$89.00	-	\$212.00	-	\$238.00	-	\$291.00	-	\$512.00	-	-
 USA Storage Centers	5420 GA-124, Jefferson, GA	-	-	-	-	-	-	\$175.00	\$87.50	-	-	2.62 Miles
 Public Storage	3911 GA-332, Hoschton, GA	\$71.00	\$57.00	\$98.00	\$78.00	\$123.00	\$98.00	\$175.00	\$140.00	\$128.00	\$102.00	2.80 Miles
 Jefferson Mini Warehouses	42 Professional Dr, Jefferson, GA	\$50.00	\$50.00	-	-	-	-	\$90.00	\$90.00	-	-	5.31 Miles
 Storage 53 Llc	1043 Gainesville Hwy, Winder, GA	-	-	\$105.00	\$105.00	\$125.00	\$125.00	\$165.00	\$165.00	\$240.00	\$240.00	5.59 Miles
 Space Shop Self Storage	402 N Jackson Loop, Talmo, GA	-	-	\$129.00	\$103.00	\$135.00	\$108.00	\$201.00	\$161.00	\$205.00	\$164.00	6.49 Miles
 Jackson Self Storage	11916 Lewis Braselton Blvd, Braselton, GA	\$70.00	\$70.00	\$105.00	\$105.00	\$125.00	\$125.00	\$165.00	\$165.00	\$215.00	\$215.00	5.31 Miles
 Braselton Mini Storage	6562 Hwy 53 Suite A, Braselton, GA	\$85.00	\$85.00	-	-	\$175.00	\$175.00	-	-	-	-	5.59 Miles
 Jefferson Lock Storage	95 Potter House Road Jefferson, Jefferson, GA	\$50.00	\$50.00	-	-	-	-	\$70.00	\$70.00	-	-	6.49 Miles
 USA Storage Centers	1048 Atlanta Hwy SE, Winder, GA	-	-	\$59.00	\$0.00	\$80.00	\$0.00	\$218.00	\$167.00	-	-	8.53 Miles
 StorAway Mini Warehouses	208 W Athens St, Winder, GA	\$110.00	\$41.00	\$150.00	\$70.00	\$185.00	\$80.00	\$255.00	\$142.00	\$315.00	\$240.00	9.05 Miles
Averages		\$72.67	\$58.83	\$107.67	\$76.83	\$135.43	\$101.57	\$168.22	\$131.94	\$220.60	\$192.20	
Average Rent Per Foot		\$1.45	\$1.18	\$1.08	\$0.77	\$0.90	\$0.68	\$0.84	\$0.66	\$0.74	\$0.64	

NON-CLIMATE CONTROLLED - GROUND LEVEL RENT COMPARABLES MAP





02

MARKET
OVERVIEW

JEFFERSON, GA

DEMOGRAPHIC ANALYSIS

WITHIN 5 MILES

5.50%

2020-2025 Annual
Population Growth

3.80%

2025-2030 Annual
Population Growth

38.3

Median Age

5.7%

2020-2025 Annual
Household Growth

2,445

Renter Occupied
Households

\$97,350

Median Household
Income



131,209

TOTAL
POPULATION

\$6.52 B

REGIONAL
GDP

44,674

NUMBER OF
HOUSEHOLDS

\$117,573

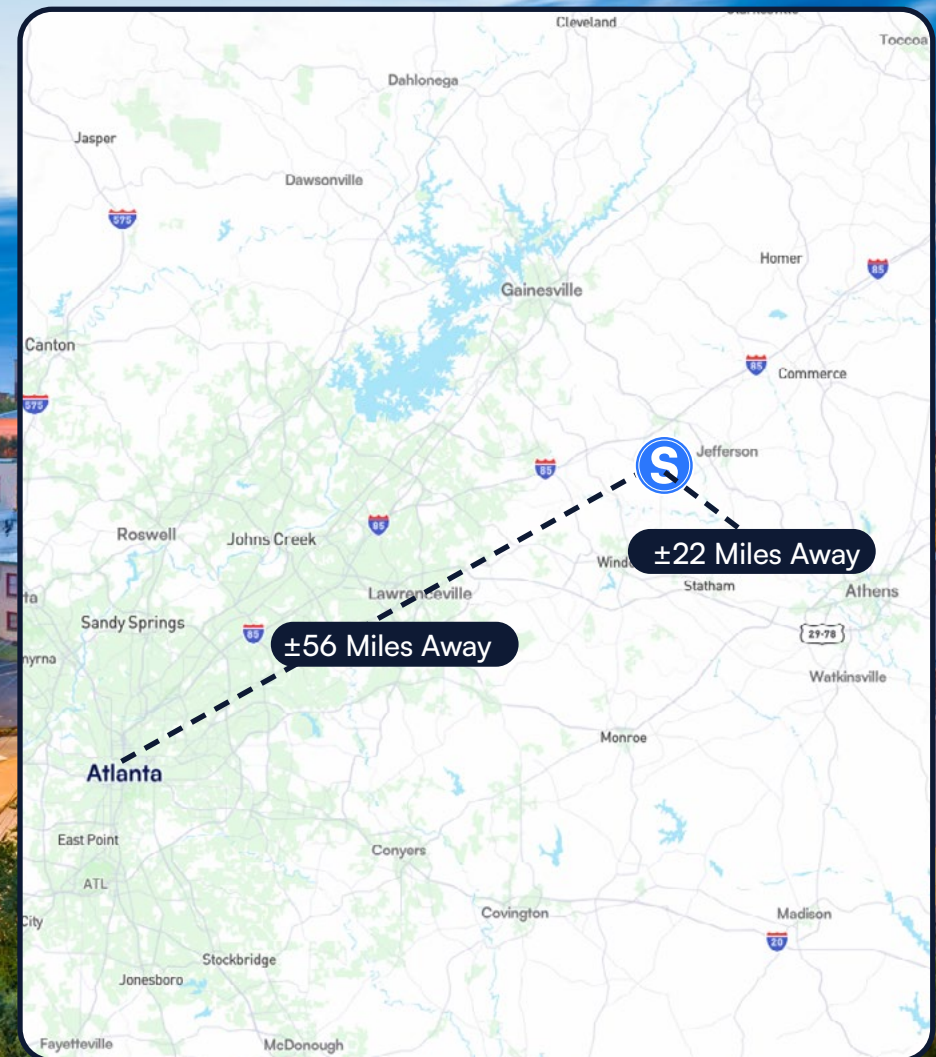
AVERAGE
HOUSEHOLD INCOME



JEFFERSON, GA

LOCAL MARKET OVERVIEW

Jefferson has emerged as one of Georgia's strongest growth markets as development continues to expand northeast from Metro Atlanta along the Interstate 85 corridor. The community benefits from a combination of new residential neighborhoods, expanding logistics and manufacturing employment, and highly rated schools that continue to attract families. Jackson County has experienced sustained population and housing growth, creating increasing demand for neighborhood-serving commercial uses and storage facilities. The area's accessibility to both Atlanta and Athens allows residents and businesses to capitalize on multiple employment centers while maintaining a lower-density suburban environment. For self-storage investors, the surrounding trade area offers attractive fundamentals driven by ongoing household formation, residential construction, and industrial expansion. Distribution facilities, manufacturing operations, and small businesses generate consistent commercial storage demand, while continued single-family housing growth supports residential storage needs. The property's location along GA-124 provides excellent visibility and convenient access between Jefferson and Braselton, positioning it to serve one of Northeast Georgia's fastest-growing population corridors.



Atlanta, GA

Atlanta remains one of the nation's leading multifamily markets, driven by strong population growth, corporate relocations, and a diversified economy anchored by technology, healthcare, logistics, and professional services. Continued in-migration, expanding mixed-use development, and high-income employment growth continue supporting strong apartment demand and institutional investment activity across the metro. Top-tier communities in amenity-rich urban districts continue benefiting from proximity to major employment hubs, walkability, transit access, and lifestyle destinations, while suburban submarkets remain competitive through relative affordability, strong school systems, and established retail corridors.

65K+ Residents

Added Annually

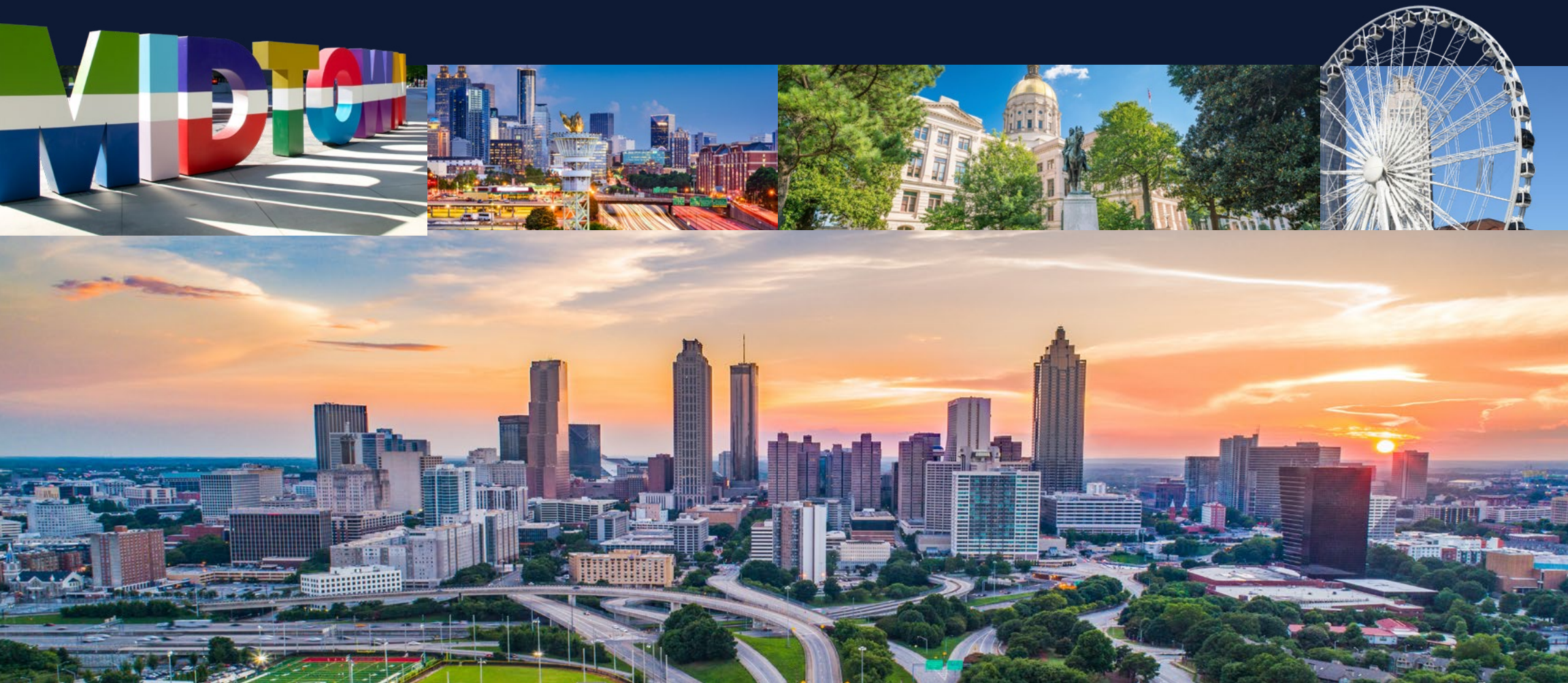
7th Largest U.S. Metro

6.44M+ Total Population

\$92.6K

Median HH Income

Source: U.S. Census Bureau, Atlanta Regional Commission, CoStar Group, Georgia Department of Economic Development | 2025 Dataset

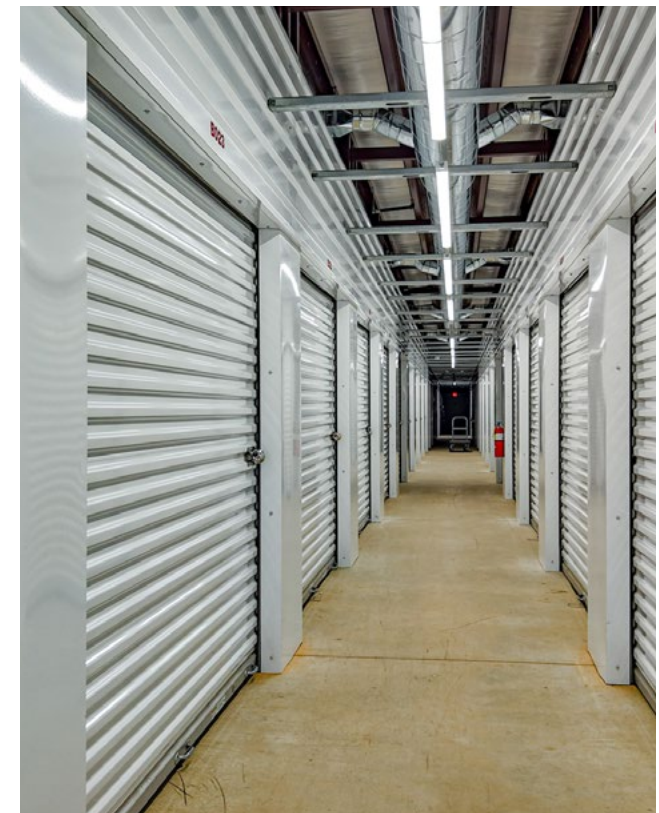


DEMOGRAPHIC ANALYSIS

POPULATION				
	1-MILE	3-MILE	5-MILE	
2020 Population	12,135	30,857	103,091	
2025 Population	15,358	39,891	131,209	
2030 Population Projection	18,389	47,795	153,99	
Median Age	37.3	37.8	38	

HOUSEHOLDS				
	1-MILE	3-MILE	5-MILE	
2020 Households	3,928	10,220	35,031	
2025 Households	4,977	13,209	44,674	
2030 Household Projection	5,964	15,837	52,470	
Owner Occupied Households	5,442	13,392	42,077	
Renter Occupied Households	522	2,445	10,393	

INCOME				
	1-MILE	3-MILE	5-MILE	
Avg Household Income	\$ 105,035	\$119,856	\$117,573	
Median Household Income	\$91,227	\$98,421	\$97,304	
< \$25,000	181	1,126	5,164	
\$25,000 - 50,000	613	1,442	6,267	
\$50,000 - 75,000	746	1,898	8,293	
\$75,000 - 100,000	1,002	2,392	7,226	
\$100,000 - 125,000	577	1,550	5,063	
\$125,000 - 150,000	555	1,642	4,092	
\$150,000 - 200,000	748	1,620	4,666	
\$200,000+	553	1,539	3,904	



Confidentiality Agreement and Disclaimer

This Offering Memorandum contains select information pertaining to the business and affairs of the property owner and its tenant for real property located at **2421 GA-124, Jefferson, GA 30549** ("Property"). The Offering Memorandum may not be all-inclusive or contain all of the information a prospective purchaser may desire. The information contained in this Offering Memorandum is confidential and furnished solely for the purpose of a review by a prospective purchaser of the Property. It is not to be used for any other purpose or made available to any other person without the written consent of Seller or Matthews™. The material and information in the Offering Memorandum is unverified. Matthews™ has not made any investigation, and makes no warranty or representation, with respect to square footage, income and expenses, the future financial performance of the property, future rent, and real estate value market conditions, the condition or financial prospects of any tenant, or the tenants' plans or intentions to continue to occupy space at the property. All prospective purchasers should conduct their own thorough due diligence investigation of each of these areas with the assistance of their accounting, construction, and legal professionals, and seek expert opinions regarding volatile market conditions given the unpredictable changes resulting from the continuing COVID-19 pandemic. The information is based in part upon information supplied by the Owner and in part upon financial information obtained from sources the Owner deems reliable. Neither owner, nor their officers, employees, or real estate agents make any representation or warranty, express or implied, as to the accuracy or completeness of this Offering Memorandum, or any of its content, and no legal liability is assumed or shall be implied with respect thereto. Prospective purchasers should make their own projections and form their own conclusions without reliance upon the material contained herein.

By acknowledging your receipt of this Offering Memorandum for the Property, you agree:

1. The Offering Memorandum and its contents are confidential;
2. You will hold it and treat it in the strictest of confidence; and
3. You will not, directly or indirectly, disclose or permit anyone else to disclose this Offering Memorandum or its contents in any fashion or manner.

Matthews™ is not affiliated with, sponsored by, or endorsed by any commercial tenant or lessee in the Offering Memorandum. The presence of any entity's name or logo, including any commercial tenant's name or logo, is informational only and does not indicate or suggest any affiliation and/or endorsement of Matthews™, the property, or the seller by such entity.

Owner and Matthews™ expressly reserve the right, at their sole discretion, to reject any and all expressions of interest or offers to purchase the Property and to terminate discussions with any person or entity reviewing this Offering Memorandum or making an offer to purchase the Property unless and until a written agreement for the purchase and sale of the Property has been fully executed and delivered.

If you wish not to pursue negotiations leading to the acquisition of the Property or in the future you discontinue such negotiations, then you agree to purge all materials relating to this Property including this Offering Memorandum.

A prospective purchaser's sole and exclusive rights with respect to this prospective transaction, the Property, or information provided herein or in connection with the sale of the Property shall be limited to those expressly provided in an executed Purchase Agreement and shall be subject to the terms thereof. In no event shall a prospective purchaser have any other claims against Owner or Matthews™ or any of their affiliates or any of their respective officers, directors, shareholders, owners, employees, or agents for any damages, liability, or causes of action relating to this solicitation process or the marketing or sale of the Property.

This Offering Memorandum shall not be deemed to represent the state of affairs of the Property or constitute an indication that there has been no change in the state of affairs of the Property since the date of this Offering Memorandum.



OFFERING MEMORANDUM

STORAGE SENSE (MANAGED)

2421 GA-124, JEFFERSON, GA 30549

EXCLUSIVELY LISTED BY:

AUSTIN MCLEOD

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BROKER OF RECORD

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