

Sparta Seafoods | Redevelopment Opportunity

3157 Curlew Rd | Oldsmar, FL 34677



Retail Investment Opportunity

Offering Memorandum

MATTHEWS™

Exclusively Listed By



Cam Fernandez

Associate

(551) 267-6073

cam.fernandez@matthews.com

License No. 2568026 (NJ)



Edward DeSimone

FVP & Director

(646) 216-8570

edward.desimone@matthews.com

License No. 10401386411 (NY)

Kyle Matthews

Broker of Record

License No. BK3554632 (FL)

Firm No. CQ1066435 (FL)

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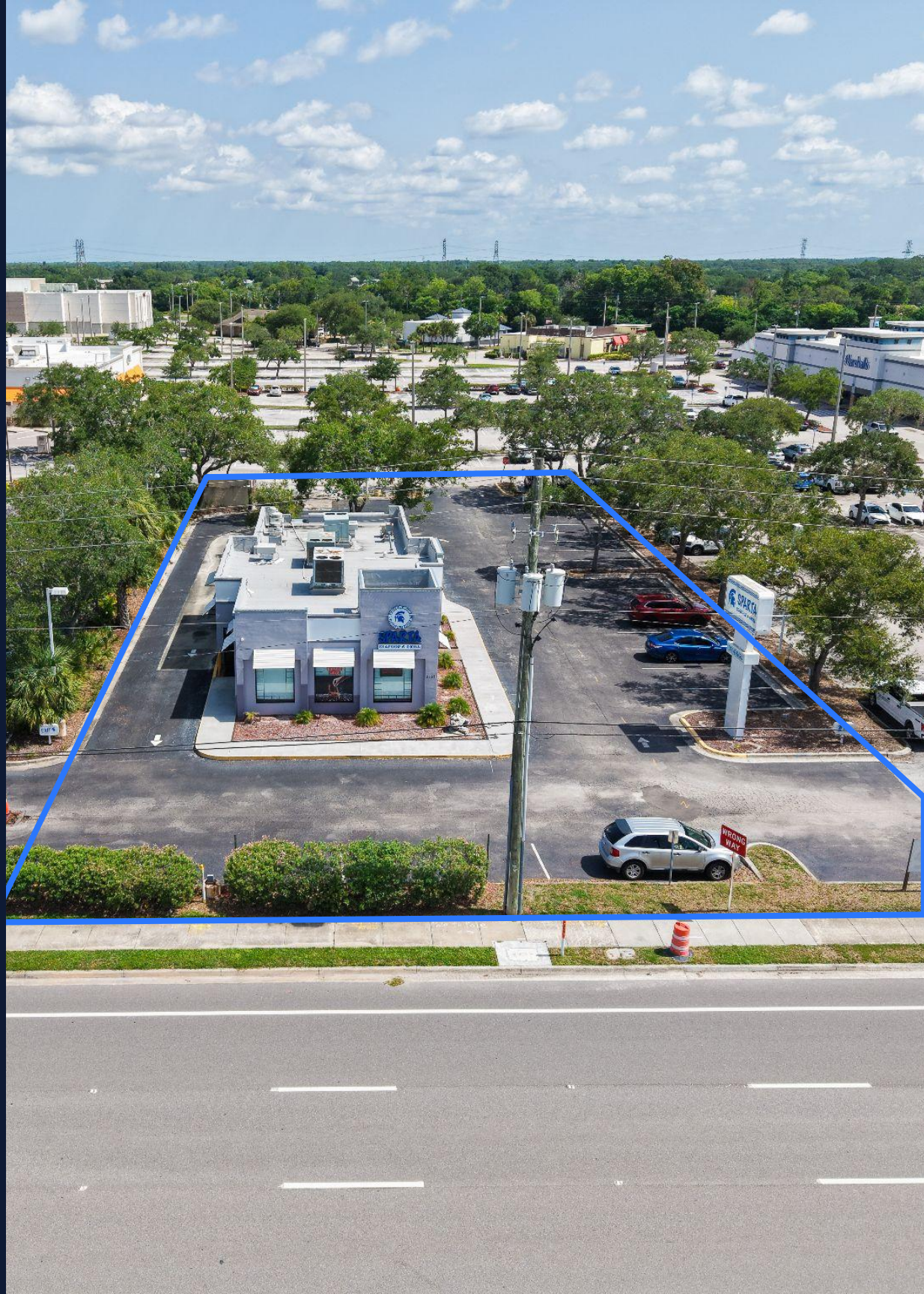




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Property Overview

3157 Curlew Rd
Oldsmar, FL 34677



Investment Highlights

Property Highlights

- List price of **\$1,818,182** yielding a 6.00% cap rate off in place rent.
- **Potential opportunity** for tenant to vacate early for **redevelopment**. Contact broker for details.
- **Highly Functional QSR Asset** offering 2,692 SF with a drive-thru component and 40 parking spaces, ideal for long-term tenancy.
- **Located in a Thriving Discount Retail Center**, Surrounded by retailers like Panera Bread, Chipotle, Starbucks, AutoZone, Dunkin, Chick-fil-A, Chili's, and more.
- **Tampa–Clearwater MSA Location**, Positioned within one of Florida's strongest and fastest-growing retail corridors.
- **183,390+ Residents Within 5 Miles**, Established trade area with continued population growth, supporting steady demand.
- The current lease in place offers approximately **2.2 years remaining** of primary term and two, 5 year options extending to 2038. This term provides a developer with short-term rental income while determining future development plans.
- **3% Annual Rent Increases**, consistent rent growth throughout the primary term and both 5-year option periods.
- **NNN lease**; tenant covers taxes, insurance, and maintenance.
- **2.4 Miles from Mease Countryside Hospital**, 387-bed BayCare acute care hospital with nearly 30 specialty service lines, generating consistent daily staff, patient, and visitor traffic.
- **21,000+ Vehicles Per Day**, Positioned on Curlew Rd (SR 586), a heavily traveled Florida state highway.
- **Drive-Thru Equipped**, a key driver of QSR sales performance





Clearwater Mall

COSTCO WHOLESALE **DAVE'S HOT CHICKEN** **ULTA BEAUTY**

LOWE'S **CARRABBA'S ITALIAN GRILL** **MEADOW MUSHROOM**

target **Bath & Body Works** **Michaels** **CHIPOTLE MEXICAN GRILL**

Countryside Square

TJ-maxx **DICK'S SPORTING GOODS** **HomeGoods**

ROSS DRESS FOR LESS **NOTHING BUT CAKES** **FirstWatch THE COFFEE CAFE**

DOLLAR TREE **Chick-fil-A** **Wawa** **CHIPOTLE MEXICAN GRILL**

Countryside Mall

Total Wine & MORE **WHOLE FOODS MARKET** **NORDSTROM**

Panera BREAD **JCPenney** **The Cheesecake Factory** **TIRE PLUS TOTAL CAR CARE**

LOWE'S **STARBUCKS** **BJS Live Generously.**

Mease Dunedin Hospital
BayCare Health System
±387 Beds | ±1,300 Employees

Chi Chi Rodriguez GOLF CLUB

Curlew Crossing

THE HOME DEPOT **STAPLES** **JOANN** **Walgreens**

ihop **McDonald's** **Applebee's GRILL + BAR**

Countryside Country Club
Golf Course

Starbucks
Panera BREAD

SHAKER & PEEL

COUNTRY PIZZA Italian Grill

DOLLAR TREE

Walmart Supercenter **Auto Zone** **DUNKIN'** **CVS pharmacy** **ALDI**

CHIPOTLE MEXICAN GRILL **AMC** **Marshalls**

ULTA BEAUTY

BEALLS
Live Life Local

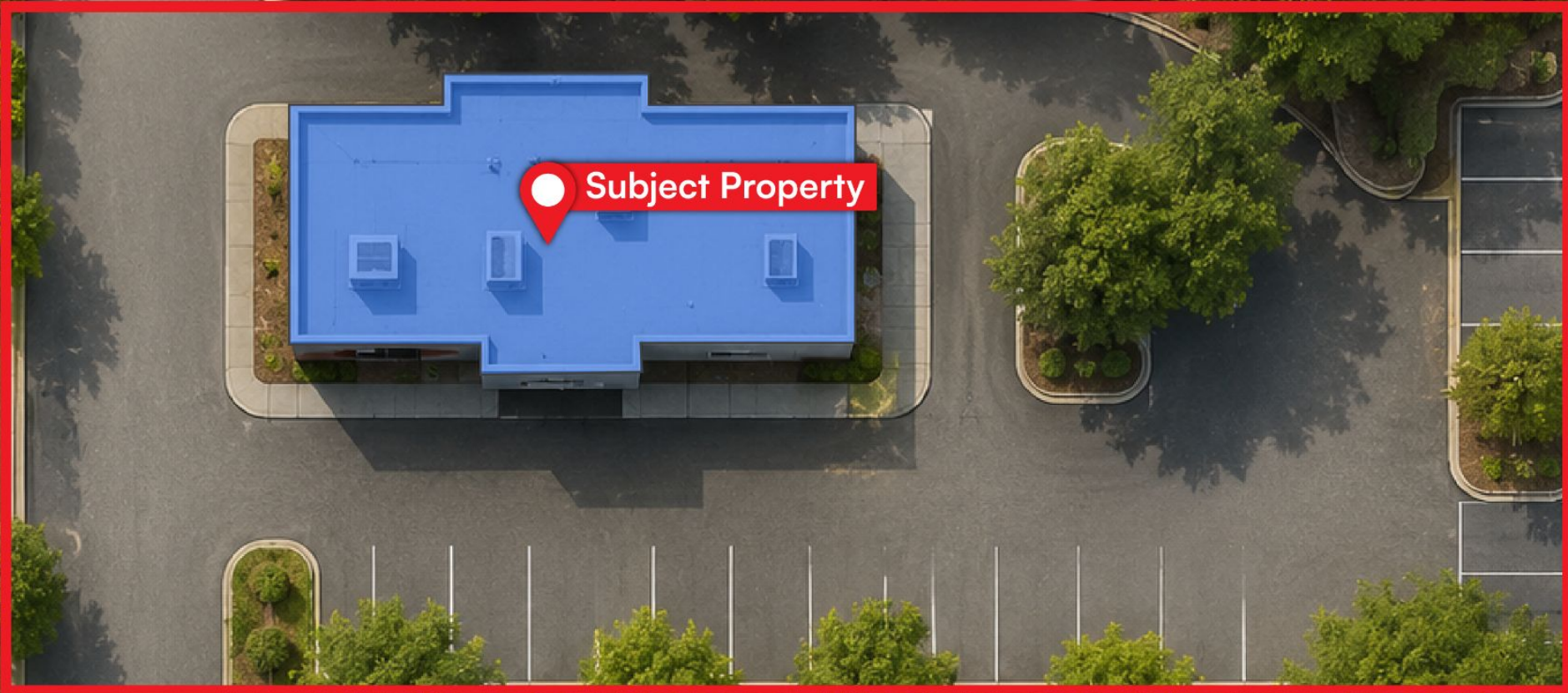
PET SMART

Curlew Rd ± 21,000 VPD

Subject Property



Curlew Rd ± 21,000 VPD



3157 Curlew Rd
Oldsmar, FL 34677

±2,692 SF
GLA

1986
Year Built

±21,000 VPD
Curlew Rd

±0.66 AC
Lot Size

\$675
Price Per SF

 **Subject Property**



Financial Overview

3157 Curlew Rd
Oldsmar, FL 34677



Financial Summary

Potential Opportunity For Tenant To Vacate Early And Redevelopment.
Contact Broker For Details

\$1,818,182

List Price

6.00%

Cap Rate

\$109,273

NOI

NNN

Lease Type

Lease Summary

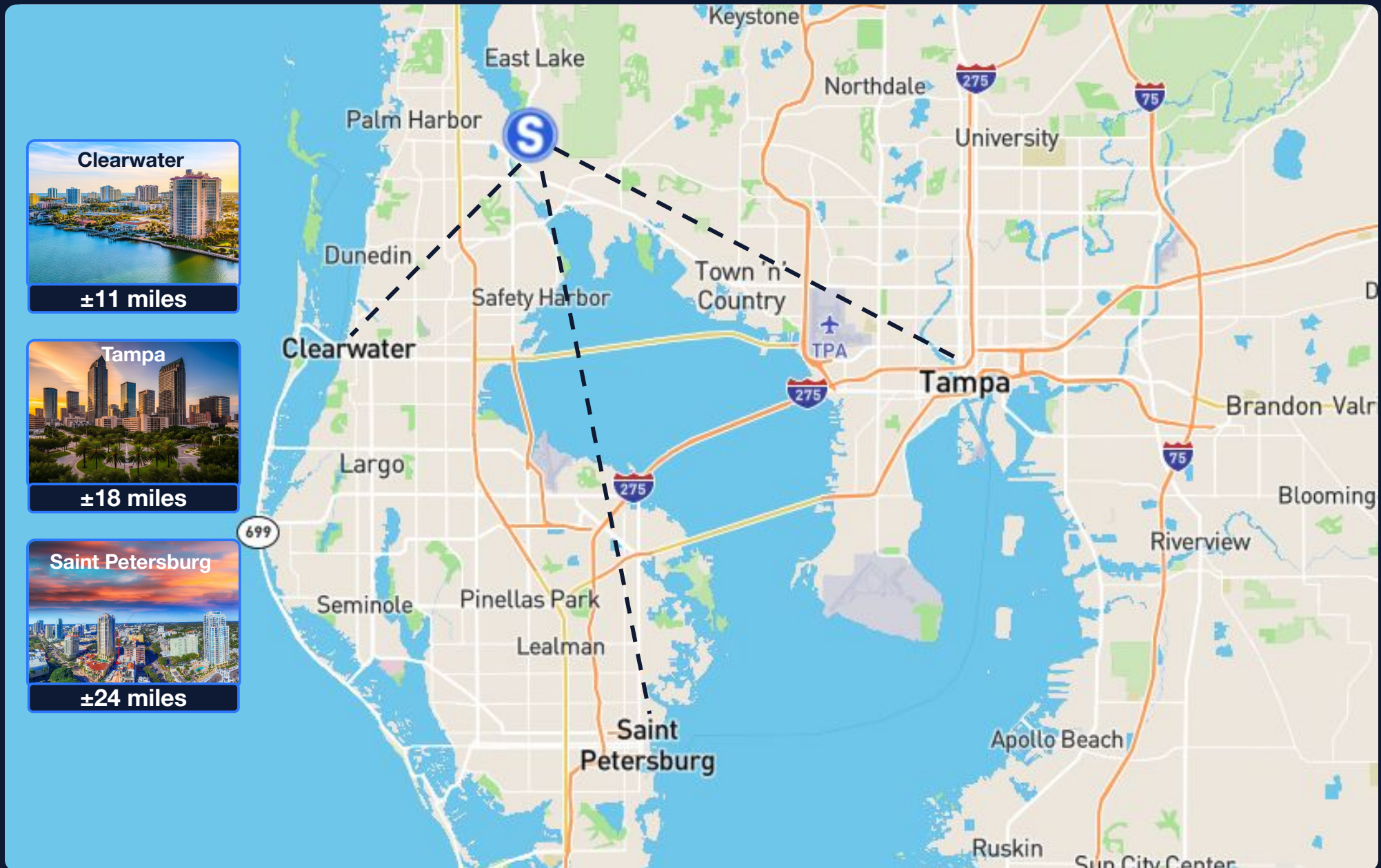
Tenant	Sparta Seafoods
Type of Ownership	Fee Simple
Lease Type	NNN
Lease Guarantor	Corporate/ 4 Personal Guarantees
# Units	1
Lease Commencement Date	10/13/2023
Lease Expiration Date	10/13/2028
Original Lease Term	5 Years
Term Remaining	2.21 Years
Options	Two, 5-Year Options
Rent Increases	3% Annually
LL Responsibilities	Roof

Annualized Operating Data

	Start	End	Monthly Rent	Annual Rent	Rent PSF	Increases	Yield
Year 1	11/1/2025	10/31/2026	\$8,841	\$106,090	\$39.41	3.00%	5.83%
Year 2	11/1/2026	10/31/2027	\$9,106	\$109,273	\$40.59	3.00%	6.00%
Year 3	11/1/2027	10/31/2028	\$9,379	\$112,551	\$41.81	3.00%	6.19%
Option 1	11/1/2028	10/31/2033	\$9,661	\$115,927	\$43.06	3.00%	6.38%
Option 2	11/1/2033	10/31/2038	\$9,950	\$119,405	\$44.36	3.00%	6.57%
Average	-	-	\$9,387	\$112,649	\$41.85	3.00%	6.20%

Market Overview

3157 Curlew Rd
Oldsmar, FL 34677



Oldsmar, FL

Local Market Overview

Situated in northern Pinellas County between Tampa and Clearwater, Oldsmar occupies a strategic location within the Tampa Bay metropolitan area, one of the fastest-growing regions in the southeastern United States. The city offers direct access to Tampa via State Road 580, Tampa Road, and nearby State Road 589 (Veterans Expressway), while Interstate 275 and U.S. Highway 19 provide convenient regional connectivity. Its central location places residents and businesses within easy reach of Tampa International Airport, major employment centers, and the Gulf Coast's recreational amenities. Oldsmar has experienced sustained residential and commercial investment, benefiting from strong in-migration, rising household incomes, and continued demand for quality retail and service-oriented businesses.

The surrounding trade area is supported by a highly educated workforce, affluent residential neighborhoods, and a diverse economic base anchored by healthcare, financial services, technology, professional services, and tourism. Nearby employment hubs in Tampa, Clearwater, and St. Petersburg generate significant commuter traffic that supports retail demand throughout the area. National retailers, grocery-anchored shopping centers, restaurants, and entertainment venues are well established along Tampa Road, State Road 580, and adjacent commercial corridors, creating a healthy retail environment with consistent consumer activity. Combined with continued population growth and limited availability of well-located commercial sites, these fundamentals position Oldsmar as a desirable market for retailers seeking long-term stability within the thriving Tampa Bay region.



Population	1-Mile	3-Mile	5-Mile
Current Year Estimate	9,803	71,280	183,390

Households	1-Mile	3-Mile	5-Mile
Current Year Estimate	4,791	33,204	84,958

Income	1-Mile	3-Mile	5-Mile
Average Household Income	\$111,024	\$124,872	\$129,882

Clearwater, FL MSA

Clearwater, Florida is a Gulf Coast city known for its vibrant tourism industry, strong service economy, and high quality of life. Anchored by its world-famous beaches and year-round visitor appeal, the area benefits from a steady influx of tourists that supports local businesses and employment. The city has experienced consistent population growth, driven in part by retirees and remote workers attracted to its coastal lifestyle and relatively affordable living compared to larger Florida markets. Household incomes reflect a diverse mix of employment across tourism, healthcare, retail, and professional services, creating a stable and well-rounded economic base.

Beyond its core economic drivers, Clearwater offers a diverse mix of cultural, recreational, and commercial amenities that enhance its long-term appeal. The vibrant downtown, award-winning white-sand beaches, and a strong retail presence—ranging from beachfront shops to regional shopping centers—continue to attract both residents and visitors. Expanding healthcare services and nearby employment hubs further support the area's livability. Ongoing infrastructure improvements and strong regional connectivity, including access to major corridors like U.S. Highway 19 and proximity to Tampa International Airport, facilitate economic activity and mobility.



Clearwater Beach
5 Million Visitors Per Year



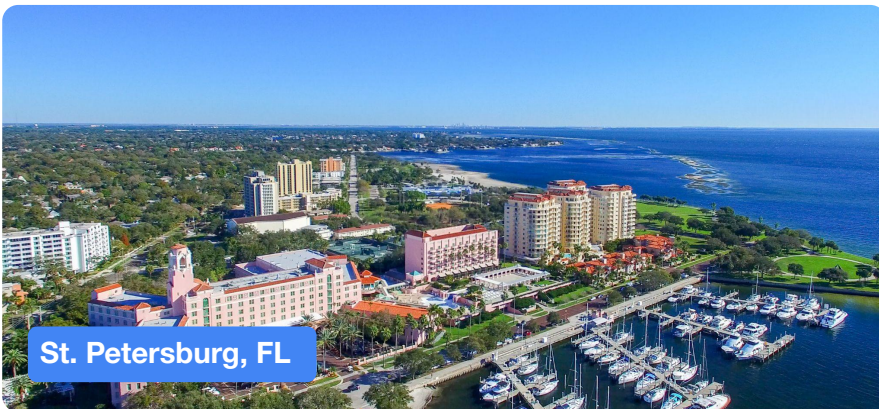
Downtown Clearwater
2 Million Visitors Per Year



Beach Walk Promenade
4 Million Visitors Per Year



Tampa–St. Petersburg–Clearwater MSA



Local Market Overview

The Tampa–St. Petersburg–Clearwater Metropolitan Statistical Area is one of the largest and fastest-growing regions in the Southeast, supported by sustained population growth, in-migration from higher-cost states, and a diversified employment base. With more than 3 million residents, the region benefits from strong household formation, rising incomes, and continued corporate relocation activity. Its pro-business tax structure, absence of a state income tax, and expanding labor force have positioned the metro as a destination for both employers and skilled workers. Residential demand has remained durable across multiple housing product types, supported by demographic momentum and steady job creation across healthcare, financial services, technology, and logistics sectors.

Positioned along Florida's Gulf Coast, the MSA offers a combination of urban employment centers, coastal communities, and established suburban neighborhoods with access to Tampa International Airport, Port Tampa Bay, and an extensive interstate network. The area's mix of young professionals, families, and retirees supports consistent consumer spending and housing demand, reinforcing the metro's long-term stability and competitiveness within the broader Sun Belt landscape.

Economic Drivers

The Tampa Bay MSA's economy is anchored by a diverse and expanding employment base that underpins long-term growth and resilience. Healthcare and social assistance, professional and business services, and trade, transportation and utilities are among the largest employment sectors, collectively driving a significant share of regional job creation and economic activity. The presence of major healthcare systems, financial institutions, and professional services firms supports both high-skill job growth and regional GDP expansion. The area also benefits from major infrastructure assets—including Tampa International Airport's global connectivity and Port Tampa Bay's deep-water shipping capacity—which enhance logistics, trade, and tourism. Its strategic Gulf Coast location and access to more than 34 million consumers within an eight-hour drive attract corporate relocations and boost distribution and manufacturing activity. Long-term population and employment growth are supported by strong labor force participation and net in-migration, contributing to expanding consumer markets and real estate demand throughout the MSA.

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Associate

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cam.fernandez@matthews.com

License No. 2568026 (NJ)



Edward DeSimone

FVP & Director

(646) 216-8570

Edward.DeSimone@matthews.com

License No. 10401386411 (NY)

Kyle Matthews | Broker of Record | License No. BK3554632 (FL) | Firm No. CQ1066435 (FL)

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3. You will not, directly or indirectly, disclose or permit anyone else to disclose this Offering Memorandum or its contents in any fashion or manner.

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