

MATTHEWS™

Retail Investment Opportunity
Offering Memorandum



Actual Location

±11.5 Years Remaining | Investment Grade Guarantor (BBB) | 5-Mile Population of 205,326 | Fundamentally Low Base Rent of \$19.37 PSF



202 Grayson Highway
Lawrenceville, GA 30046

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Exclusively Listed By



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Investment Highlights

Strong Real Estate Fundamentals

- Fundamentally located on the hard corner of a **4-way signalized intersection**
- Highly trafficked intersection with **±32,100 VPD** along Clayton St and **±24,100 VPD** along Hwy 124
- Flat topography with **strong visibility in all directions**
- **Dense and affluent** trade area
- Population: 9,643 (±1-mi); 81,862 (±3-mi), 205,326 (±5-mi)
- Avg. Household Income: \$68,179 (±1-mi); \$92,973 (±3-mi); \$108,931 (±5-mi)
- Lawrenceville is the county seat of Gwinnett County, **one of the fastest growing counties in Georgia**

Industry-Leading Tenant

- CVS is the **largest drugstore chain in the US** by revenue
- **Corporately guaranteed** with investment grade bond rating of '**BBB**' (Standard & Poor's)
- CVS Health is ranked **#10 on Fortune 500 list**
- **Total revenue of \$386.6 B (TTM)** with a **market cap of \$95.87B**

Desirable Unit-Level Indicators

- CVS has successfully operated at this location since 1998
- **20-year extension** was executed in 2017
- Minimal landlord responsibilities
- New roof was installed in 2019
- ±14 years remain on **premium NDL system warranty**



Residential Proximity
3,400+ Homes within a 1-Mile Radius

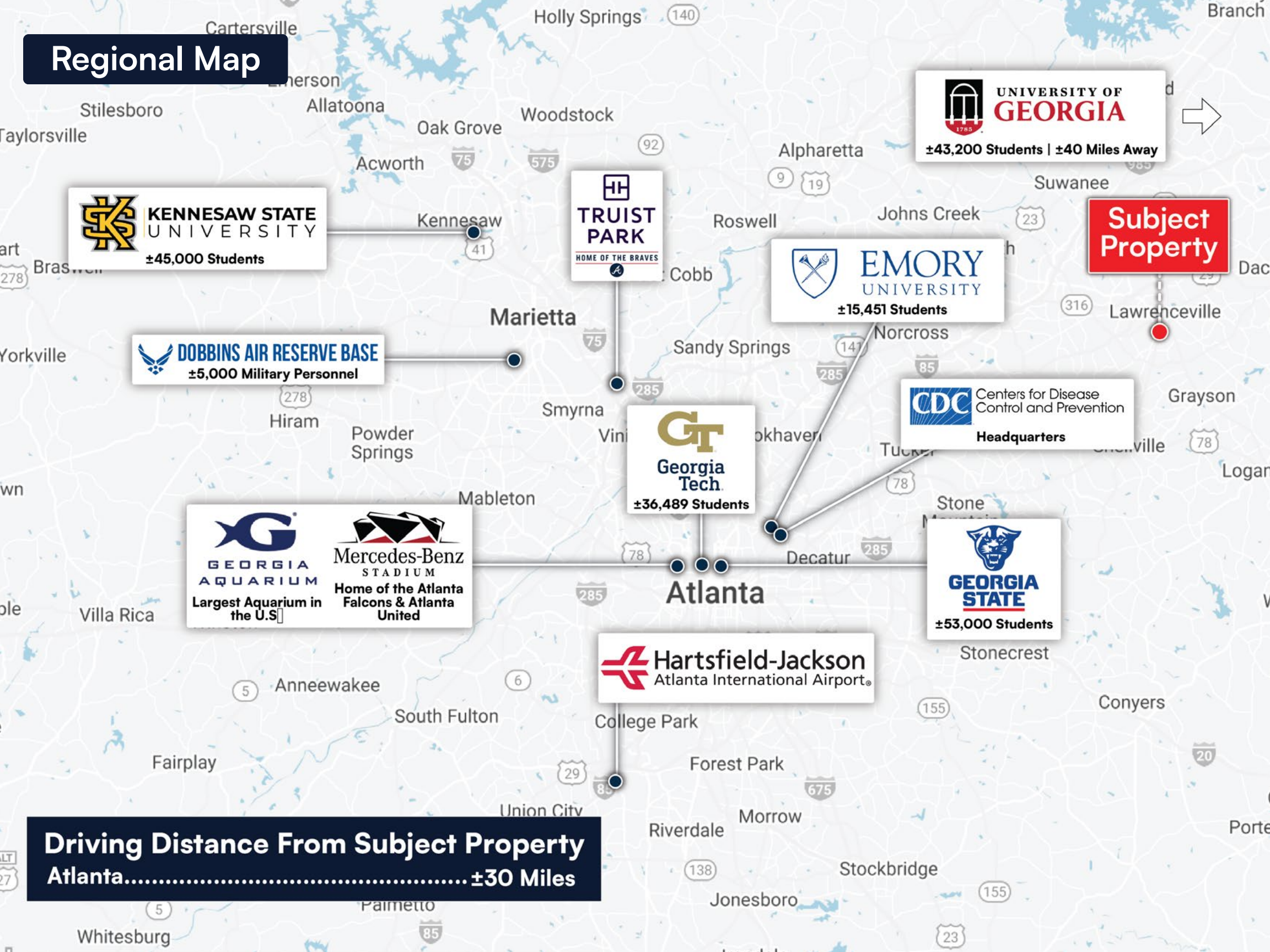
Investment Highlights

Atlanta, GA MSA Advantages

- Atlanta Metro has the **5th largest population in the US** with 5.9+ Million residents
- **30 companies** with HQ in metro Atlanta are among the 2020 Fortune 1000
- 16 ranked in the **elite Fortune 500**
- Georgia has been named the **#1 state for business climate and for doing business** for the last 6 years (Site Selection & Area Development)
- For the last 5 years, Atlanta has been among the **top 5** metro areas in the nation for **most net migration**
- Major industries include financial services, technology and telecommunications
- **Forbes Rankings:**
 - **#13** Best Places for Business and Careers
 - **#34** in Job Growth
 - **#41** in Education



Regional Map



Employer Map

CHEROKEE

CHEROKEE 75
CORPORATE PARK

VINNINGS

HOME DEPOT HQ

DUNWOODY

UPS WORLD HQ
NEWELL BRANDS
WESTROCK
VERITIV CORPORATE
BEAZER HOMES
GLOBAL PAYMENT INC
MERCEDES BENZ NA HQ
COX ENTERPRISES

DULUTH

ASBURY AUTO GROUP
PRIMERICA

CUMBERLAND

GENUINE PARTS COMPANY
GRAPHIC PACKAGING INTERNATIONAL, LLC
INTERCONTINENTAL EXCHANGE
HD SUPPLY DEVELOPMENT CENTER
BLUELINX CORPORATION
FLOOR & DECOR HOLDINGS
AARON'S HEADQUARTERS

NORTH BUCKHEAD

PULTEGROUP
GRAY TELEVISION INC

**Subject
Property**

ATLANTA

THE COCA COLA HQ
SOUTHERN COMPANY
NCR GLOBAL HQ
AGCO CORPORATION
FLEETCOR TECHNOLOGIES
CARTER'S HQ
EQUIFAX
ACUITY BRANDS INC
ROLLINS INC

HAPEVILLE

DELTA AIRLINES
PORSCHE NA HQ

Lease

Overview



Tenant Summary	
Tenant Name	CVS/Pharmacy
Type of Ownership	Fee Simple
Lease Guarantor	CVS Corporation ('BBB')
Lease Type	NN+
Current Lease Term	20 Years
Lease Commencement Date	January 21, 1998
Lease Expiration Date	December 31, 2037
Term Remaining on Lease	±11.5 Years



\$3,089,000

List Price

\$196,121

NOI

±1.26

Acres

6.35%

Cap Rate

1998

Year Built

±10,125 SF

GLA

Financing Inquiries

For financing options reach out to:

Andrew Marcus

+1 (646) 298-3027

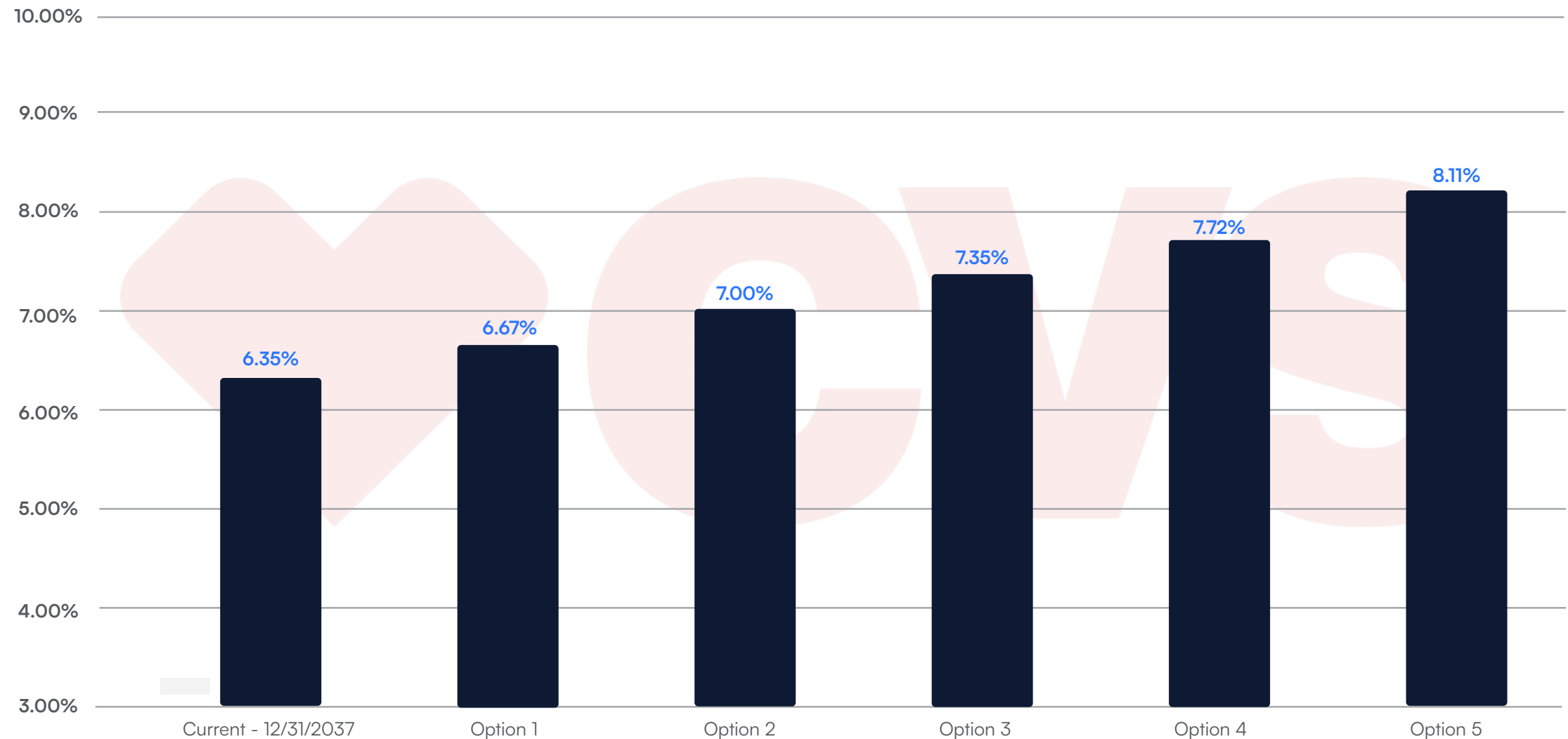
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Financial

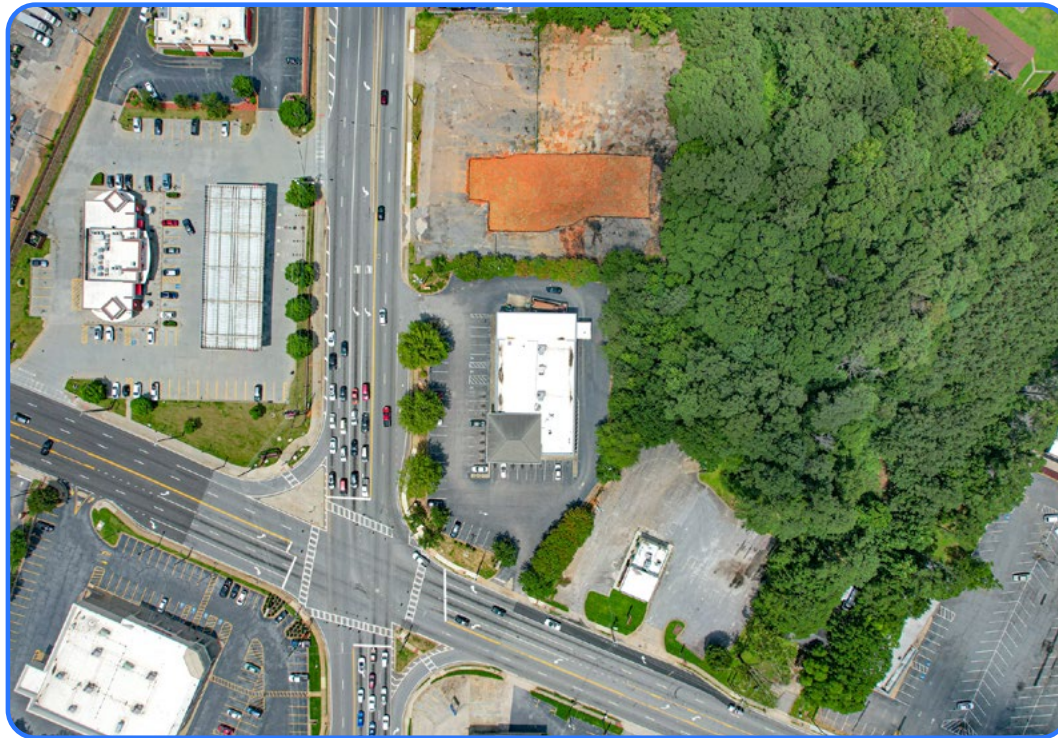
Overview

CVS Pharmacy | Lawrenceville, GA

RETURN GROWTH (UNLEVERED)



Rent/SF	\$19.37	\$20.34	\$21.36	\$22.43	\$23.55	\$24.73
Rent Growth	-	5.00%	5.00%	5.00%	5.00%	5.00%
Annual Rent	\$196,121	\$205,943	\$216,270	\$227,104	\$238,444	\$250,391





 **Phoenix High School**
±873 Students

Walmart
Supercenter
KOHL'S

aurora
THEATRE

 **UNITED STATES**
POSTAL SERVICE



Gwinnett County Courthouse
Courthouse

Gwinnett County Tag Office - Lawrenceville
Department of Motor Vehicles

 **Conclave at Southlawn**
±430 Units

Gwinnett County Recorder's Court
Courthouse



Lawrenceville Municipal Court
City Courthouse

Hooper-Renwick
Themed Library



WELLS
FARGO



Walgreens

 **Gwinnett**
Fire & Emergency
Services

Clayton St ± 32,100 VPD

124

± 24,100 VPD

 **Subject Property**

 **THE**
JEWELRY CENTER

Aerial Map



 **South Town Square Apartments**
±156 Units



Lawrenceville Town Center

Kroger **Aaron's**
American Deli

WING STOP **BURGER KING** **TIDAL WAVE AUTO SPA**



The Meadows Shopping Center

 **POPEYES**
KUMON **BUDDY'S HOME FURNISHINGS**



 **Subject Property**

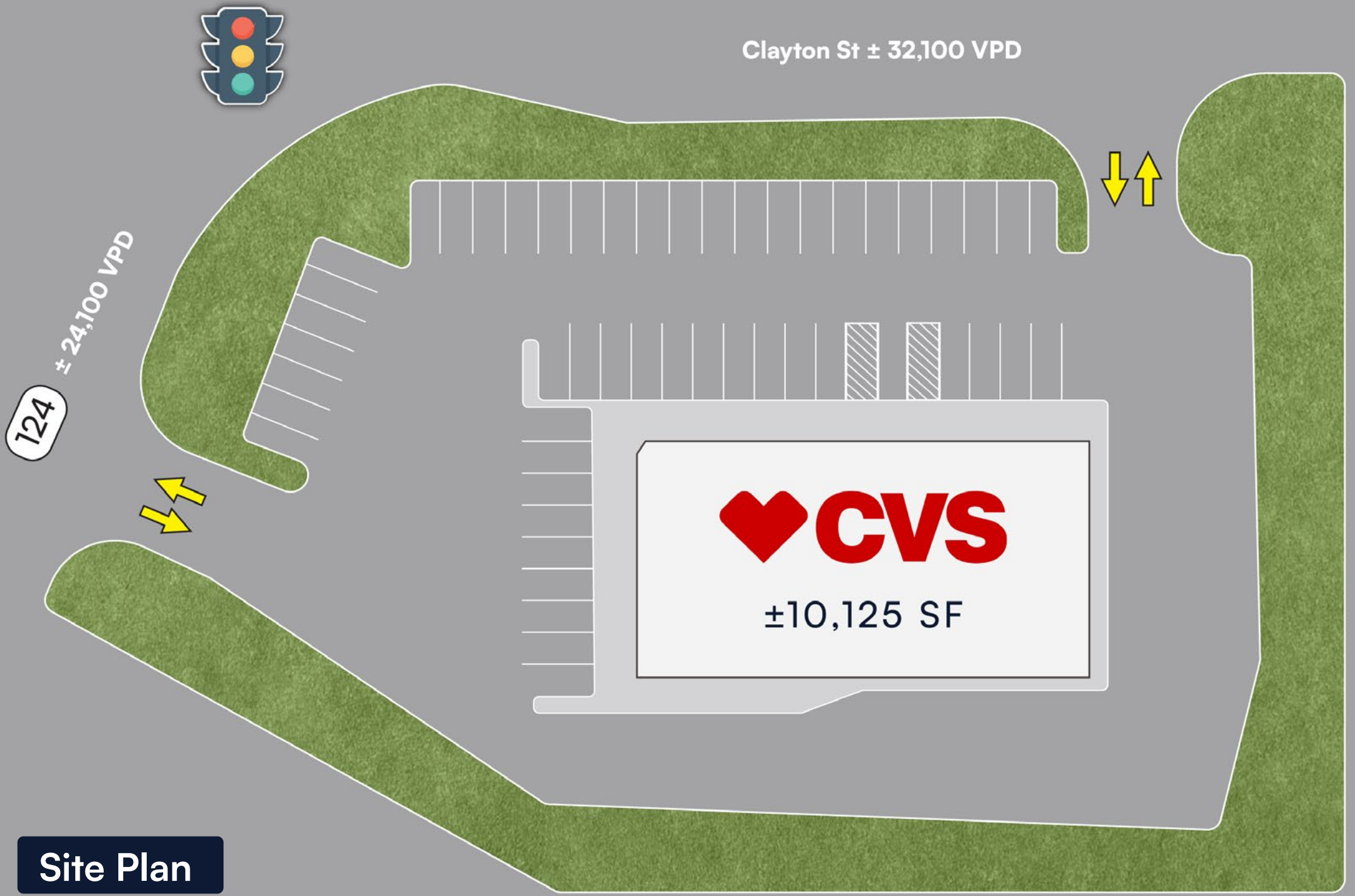
Clayton St ± 32,100 VPD

124

± 24,100 VPD



Aerial Map



Clayton St ± 32,100 VPD

124

± 24,100 VPD

 **CVS**

±10,125 SF

Site Plan

Tenant Overview



Brand Overview

As America's leading health solutions company, they deliver care like no one else can. And they do it all with heart, every day. A purpose-driven company, they're making healthier happen together with millions of patients, members and customers. CVS reaches more people and does more to improve the health of their communities thanks to their local presence, digital channels and dedicated colleagues. They're taking on many of the country's most pressing health care issues, working to deliver the accessible, affordable, human-centered care that Americans want and need.

Why Invest?

- **Integrated Healthcare Model:** CVS Health's vertically integrated platform, including retail pharmacy, health insurance (Aetna), and pharmacy benefit management (Caremark), positions the company to capture value across the healthcare continuum.
- **Extensive Retail Footprint:** With over 9,100 locations nationwide, CVS maintains a dominant retail presence that supports high brand visibility, localized healthcare access, and convenience-driven consumer engagement, even as it strategically optimizes its portfolio.

Headquarters
Woonsocket, RI

of States Served
49

Year Founded
1963

Locations
9,125+ Stores

\$386.6 Billion

Revenue (TTM as of May 1, 2026)

#10

Fortune 500 Ranking (2025)

BBB

Investment Grade Credit Rating (S&P Global)



Lawrenceville, GA

City of Lawrenceville: 3-Mile Radius of Subject Property

81,000+

Total Population

\$92K+

Avg HH Income

26,288+

of Households

\$341M+

Annual Retail Sales

Local Market Overview

Lawrenceville sits at the heart of Gwinnett County's expanding retail corridor just northeast of Atlanta, benefitting from both strong suburban growth and high regional traffic connectivity. Major arterials such as I-85 and GA-316 funnel steady volumes of commuter and retail traffic through the area, feeding demand for daily-need services. The city is home to anchor retail destinations such as Sugarloaf Mills, which spans over 1.1 million square feet of shopping, dining, and entertainment and draws consumers from across the northeast Atlanta region. Additionally, Lawrenceville serves as the county seat, generating consistent daytime employment and foot traffic from government offices, legal institutions, and civic services. Retail in this submarket benefits from a combination of local residential demand and regional traffic drawn to these high-utility destinations.

Population	1-Mile	3-Mile	5-Mile
2025 Population	9,643	81,862	205,326
Annual Growth 2025-2030	1.4%	1.0%	0.9%
Households	1-Mile	3-Mile	5-Mile
2025 Households	3,427	26,288	65,144
Annual Growth 2025-2030	1.5%	1.0%	1.0%
Income	1-Mile	3-Mile	5-Mile
Avg Household Income	\$68,179	\$92,973	\$108,931

Drive Time Trade Area						
	5 Min Drive		10 Min Drive		15 Min Drive	
	Current Year	5 Year Forecast	Current Year	5 Year Forecast	Current Year	5 Year Forecast
Total Population	10,027	10,422	79,088	81,917	269,620	281,829
Workday Population	11,603	--	80,979	--	224,438	--
Total Households	3,543	3,692	25,215	26,113	85,691	89,474
Avg Household Income	\$70,200	\$74,000	\$98,400	\$104,800	\$109,700	\$117,000
Total Consumer Spend	\$172.7M	\$186.2M	\$429.7M	\$462.1M	791.8M	\$854.7M

Lawrenceville Economy

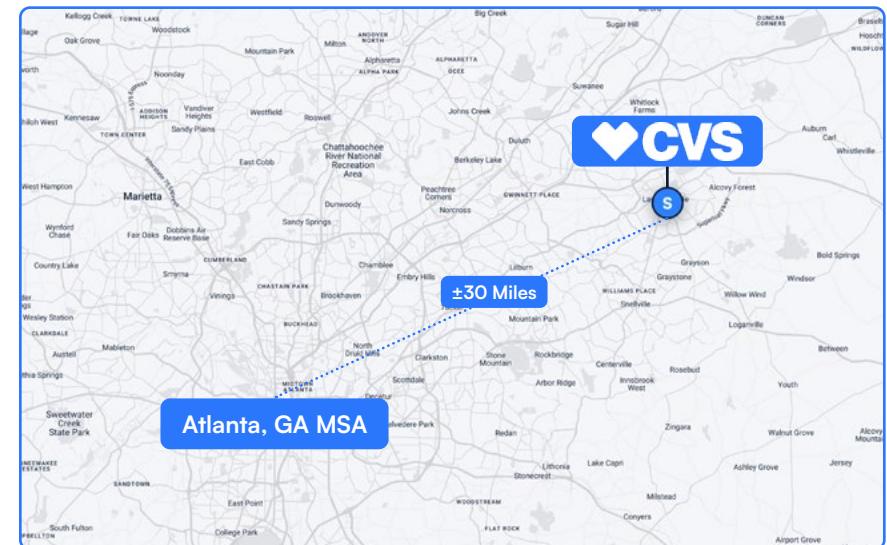
The city's economy is supported by a diverse mix of healthcare, professional services, education, retail, and advanced manufacturing, providing a stable employment base and sustained consumer demand. Continued residential growth, a highly educated workforce, and strong household formation have attracted new businesses and investments, reinforcing Lawrenceville's position as one of metro Atlanta's fastest-growing suburban communities.

Ongoing public and private investment continues to strengthen Lawrenceville's long-term economic outlook. Downtown revitalization efforts, mixed-use developments, expanding healthcare facilities, and transportation improvements have enhanced the city's appeal for both residents and employers. Its proximity to Interstate 85, Georgia State Route 316, and Hartsfield-Jackson Atlanta International Airport provides convenient regional connectivity, making this area extremely advantageous for any investor.



New Regional Investment & Growth

Lawrenceville continues to experience significant public and private investment as one of metro Atlanta's fastest-growing suburban markets. Downtown redevelopment initiatives, mixed-use projects, and infrastructure enhancements have transformed the city's urban core into a regional destination for business, entertainment, and residential development. Investments in healthcare, higher education, and public facilities—including the expansion of Northside Hospital Gwinnett, Georgia Gwinnett College, and the Lawrenceville Arts Center—have strengthened the city's economic foundation while attracting new employers and residents.



Major Employers



Atlanta, GA

Atlanta ranks as the nation's **seventh-largest metro area** and continues attracting significant population and business migration driven by its diversified economy, business-friendly environment, and strong quality of life. The metro serves as one of the Southeast's leading economic and transportation hubs, supported by major corporate headquarters, a rapidly expanding technology sector, global

logistics infrastructure, and strong employment growth. Continued in-migration, expanding consumer demand, and long-term economic development continue reinforcing Atlanta's position as a leading market for retail, mixed-use, office, and industrial investment.

#1 Busiest Airport in the World

100M+ Annual Air Passengers

7th Largest U.S. Metro

6.44M+ Total Population

\$92.6K

Median HH Income

Source: CoStar Group, Hartsfield-Jackson Atlanta International Airport | 2025 Dataset



Employment

Atlanta ranks among the top 10 largest employment centers in the United States, supported by a highly diversified economy spanning corporate headquarters, logistics, healthcare, technology, financial services, and film production. The metro's strong population growth, business-friendly environment, and global connectivity through Hartsfield—Jackson Atlanta International Airport continue driving long-term expansion across IT, logistics, life sciences, and professional services.

3.13M+

Total Workforce Base

21K+

Jobs Added YoY

Ranked #7 Nationally for Fortune 500 HQs Concentration

Technology Square

Midtown continues to attract major corporate technology investment

Cargill Innovation Hub

New facility planned | ±400 technology & engineering jobs

Norfolk Southern HQ

±750K SF smart headquarters campus in Midtown

Midtown Tech Anchors



Source: CoStar Group, Bureau of Labor Statistics, Metro Atlanta Chamber, Georgia Department of Economic Development, Cargill, Norfolk Southern, Georgia Tech | **2025 Dataset**

Top Employers

Largest Employer



42,000+ Employees

Northside Hospital

32,000+ Employees

Piedmont Healthcare

29,600+ Employees

Children's Healthcare of Atlanta

10,500+ Employees

Georgia Tech

9,400+ Employees

Cox Enterprises

7,700+ Employees

Grady Health System

7,300+ Employees

The Coca-Cola Company

7,000+ Employees



Atlanta Retail Performance

\$3B+

Sales Volume

4.5%

Vacancy Rate

7.2%

Market Cap Rate

373M+

Square Feet of
Retail Inventory

\$228

Market Sale Price
Per Square Foot

\$24.42

Market Asking
Rent Per Square Foot

Atlanta's retail market ranks among the strongest and most active in the Southeast, supported by one of the nation's largest consumer and employment bases. The metro continues to demonstrate strong retail fundamentals through healthy occupancy levels, sustained leasing activity, and significant investment volume across institutional and private capital groups. Atlanta's expansive retail inventory, rapid population growth, and affluent suburban trade areas continue driving retailer expansion and long-term consumer demand.

Source: CoStar Group | 2025 Dataset



Lease

Abstract

GUARANTOR: CVS Corporation, a Delaware corporation

TENANT: GEORGIA CVS PHARMACY, L.L.C. d/b/a CVS Pharmacy

LEASE COMMENCEMENT: January 21, 1998

LEASE EXPIRATION: December 31, 2037 (20-year extension executed in 2017.)



UTILITIES: Tenant is responsible for directly paying all utility providers for all utilities consumed at the Premises. There is no reimbursement to the Landlord for utilities.

CARE OF PREMISES: Landlord shall maintain (including painting and cleaning), repair, and replace, as necessary, each of the exterior portions and structural portions of the Building, including, without limitation: the roof and roof supports, flashings, gutters, downspouts, footings, foundations, structural supports, columns, exterior walls, bearing walls, retaining walls, floor slab, and loading docks; so as to keep the same in good condition and repair. The foregoing notwithstanding, Landlord's aforesaid obligations shall exclude the nonstructural portions of any storefront. Landlord also shall maintain, repair, and replace, as necessary, all plumbing, pipes, tubes and all other conduits and utility lines leading to or from the Building.

Tenant shall take, maintain, repair and replace, as necessary: the Building interior, including the fixtures and equipment therein; HVAC equipment; broken glass; and the nonstructural portions of any storefront.

ASSIGNMENT & SUBLETTING: Tenant has the right to assign the lease or sublet the whole or any part of the premises for any lawful retail purpose, provided Landlord's consent is first obtained, which consent shall not be unreasonably withheld, delayed, or conditioned. Tenant and Guarantor will remain liable. Tenant may also assign or sublet without Landlord's consent to a subsidiary or to a party acquiring all or substantially all of the assets of Tenant's affiliated company drugstores in metropolitan Atlanta, provided the Guarantor remains fully liable. or (ii) assign this Lease to any party acquiring all or substantially all of the assets or Tenant's store and of Tenant's affiliated company drugstores in metropolitan Atlanta at the Premises by purchase, merger, consolidation, or otherwise, provided that Guarantor (but not Tenant) remains fully liable for the obligations of Tenant hereunder.

MAINTENANCE OF PARKING & OTHER EXTERIOR AREAS: With respect to the parking and other exterior areas of the Premises, Landlord shall perform the following, pursuant to good and accepted business practices throughout the Term: repairing, resurfacing, repaving, re-striping, and rescaling, of the parking areas; repair of all curbing, sidewalks and directional markers; removal of snow and ice; landscaping; and provision of adequate lighting during all hours of darkness that Tenant shall be open for business. As used in this Article, the term "repair" or "repairing" shall include maintenance (including cleaning), repair, and replacement.

Commencing as of the Date of Rent Commencement, Tenant shall pay Landlord for the maintenance costs incurred by Landlord from and after the Date of Rent Commencement in fulfilling Landlord's obligations under subdivision (a) above, and for no other costs. The foregoing notwithstanding, Tenant shall not pay Landlord for any costs incurred by Landlord in connection with any capital expenditures or capital improvements made by Landlord, such as repaving or replacing the parking areas, except as follows: if, after obtaining Tenant's consent to do so, Landlord shall repave or replace the parking areas, then Tenant agrees to pay the amortization costs thereof: over the useful life thereof provided that: (i) Tenant shall do so only one time during the "useful life" (as defined below) of the improvement; and (ii) Tenant shall not so pay following the expiration or other termination of this Lease (in other words, for example, if Landlord shall replace the parking areas in year 8, and if such replacement shall have a 15 year useful life, and if the Term shall expire at the end of year 10, then Tenant shall pay its share of the annual amortization for years 8, 9, and 10 only (or a portion of year 8, as applicable.) If Tenant shall not consent to any request by Landlord to repave or replace the parking areas, then, Landlord shall not be obligated to perform same, and Landlord shall not be in default hereunder for failure to do so. Landlord shall repave or replace the parking areas at any time upon Tenant's request to do so; and Tenant shall pay Landlord as set forth above.

Except for a 5% administrative fee on the charges (excluding electricity charges) payable by Tenant pursuant to this Article, Tenant shall not pay any management, administrative, accounting, data processing or audit fees.

TAXES: Commencing as of the Date of Rent Commencement Tenant is responsible for reimbursing the Landlord for all real estate taxes and assessments levied against the Premises, commencing from the Rent Commencement Date. Any sum payable to Landlord under this Article shall be paid by Tenant within 30 days after receipt from Landlord of demand therefor, accompanied by copies or receipted Tax bills.

INSURANCE: Commencing as of the commencement of the Term, Tenant shall pay to Landlord the cost of the insurance required to be maintained hereunder during the Term.

At Tenant's election, Landlord shall obtain all of the insurance described in this subdivision (a) from an insurer designated by Tenant. If Tenant shall make such designation, then, the foregoing notwithstanding, Tenant shall pay such insurer directly. Any insurance maintained by Tenant pursuant to this subdivision (b) shall name Landlord as named insured and Tenant as an additional insured. Upon Landlord's request, Tenant shall deliver to Landlord a certificate of such insurance.

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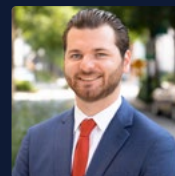
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This Offering Memorandum contains select information pertaining to the business and affairs of the property owner and its tenant for real property located at **202 Grayson Hwy, Lawrenceville, GA 30046** ("Property"). The Offering Memorandum may not be all-inclusive or contain all of the information a prospective purchaser may desire. The information contained in this Offering Memorandum is confidential and furnished solely for the purpose of a review by a prospective purchaser of the Property. It is not to be used for any other purpose or made available to any other person without the written consent of Seller or Matthews™. The material and information in the Offering Memorandum is unverified. Matthews™ has not made any investigation, and makes no warranty or representation, with respect to square footage, income and expenses, the future financial performance of the property, future rent, and real estate value market conditions, the condition or financial prospects of any tenant, or the tenants' plans or intentions to continue to occupy space at the property. All prospective purchasers should conduct their own thorough due diligence investigation of each of these areas with the assistance of their accounting, construction, and legal professionals, and seek expert opinions regarding volatile market conditions given the unpredictable changes resulting from the continuing COVID-19 pandemic. The information is based in part upon information supplied by the Owner and in part upon financial information obtained from sources the Owner deems reliable. Neither owner, nor their officers, employees, or real estate agents make any representation or warranty, express or implied, as to the accuracy or completeness of this Offering Memorandum, or any of its content, and no legal liability is assumed or shall be implied with respect thereto. Prospective purchasers should make their own projections and form their own conclusions without reliance upon the material contained herein.

By acknowledging your receipt of this Offering Memorandum for the Property, you agree:

1. The Offering Memorandum and its contents are confidential;
2. You will hold it and treat it in the strictest of confidence; and
3. You will not, directly or indirectly, disclose or permit anyone else to disclose this Offering Memorandum or its contents in any fashion or manner.

Matthews™ is not affiliated with, sponsored by, or endorsed by any commercial tenant or lessee in the Offering Memorandum. The presence of any entity's name or logo, including any commercial tenant's name or logo, is informational only and does not indicate or suggest any affiliation and/or endorsement of Matthews™, the property, or the seller by such entity.

Owner and Matthews™ expressly reserve the right, at their sole discretion, to reject any and all expressions of interest or offers to purchase the Property and to terminate discussions with any person or entity reviewing this Offering Memorandum or making an offer to purchase the Property unless and until a written agreement for the purchase and sale of the Property has been fully executed and delivered.

If you wish not to pursue negotiations leading to the acquisition of the Property or in the future you discontinue such negotiations, then you agree to purge all materials relating to this Property including this Offering Memorandum.

A prospective purchaser's sole and exclusive rights with respect to this prospective transaction, the Property, or information provided herein or in connection with the sale of the Property shall be limited to those expressly provided in an executed Purchase Agreement and shall be subject to the terms thereof. In no event shall a prospective purchaser have any other claims against Owner or Matthews™ or any of their affiliates or any of their respective officers, directors, shareholders, owners, employees, or agents for any damages, liability, or causes of action relating to this solicitation process or the marketing or sale of the Property.

This Offering Memorandum shall not be deemed to represent the state of affairs of the Property or constitute an indication that there has been no change in the state of affairs of the Property since the date of this Offering Memorandum.

Net Lease Disclaimer — There are many different types of leases, including gross, net, single net ("N"), double net ("NN"), and triple net ("NNN") leases. The distinctions between different types of leases or within the same type of leases, such as "Bondable NNN," "Absolute NNN," "True NNN," or other NNN leases, are not always clear. Labels given to different leases may mean different things to different people and are not defined legal terms. Buyers cannot rely on the labels or marketing descriptions given to any lease when making their purchasing decisions. Buyers must closely review all lease terms and are advised to seek legal counsel to determine the landlord and tenant's respective rights and duties under the lease to ensure the lease, regardless of how labeled or described, meets the buyers' particular needs.