



4521, 4541 (Ste. A) & 4551 N Davis Hwy | Pensacola, FL 32503



Exclusively Listed By

Point of Contact



Jake Allen

Associate Vice President

(813) 600-3789

jake.allen@matthews.com

License No. 3558421 (FL)



Ryan Burke

First Vice President & Associate Director

(470) 242-0547

ryan.burke@matthews.com

License No. SL3639802 (FL)

Kyle Matthews

Broker of Record

Broker License No. BK3554632 (FL)

Firm License No. CQ1066435 (FL)



Michael Moreno

Executive Vice President & Senior Director

(949) 432-4511

michael.moreno@matthews.com

License No. 01982943 (CA)



Rahul Chhajer

Executive Vice President & Senior Director

(949) 432-4513

rahul.chhajer@matthews.com

License No. 01986299 (CA)



MATTHEWS™

4521, 4541 (Ste. A) & 4551 N Davis Hwy | Pensacola, FL

Table of Contents



04	Property Overview
11	Financial Overview
14	Tenant Overview
18	Market Overview

Ascension Sacred Heart

Property Overview



01

| Executive Summary

Offering Summary

Matthews™ is pleased to exclusively present the opportunity to acquire a premier outpatient medical investment leased to Ascension Sacred Heart Health System, the leading healthcare provider in Northwest Florida and a subsidiary of Ascension, one of the largest nonprofit healthcare systems in the United States. The offering consists of three properties totaling approximately ±31,633 square feet, each dedicated exclusively to orthopedic and musculoskeletal care, and is strategically located within Pensacola's primary healthcare corridor.

The investment is secured by a recently extended lease through May 2031, demonstrating the tenant's long-term commitment to the location. The extension includes 3% annual rental increases, doubling the prior escalation schedule and providing investors with above-market contractual rent growth throughout the remaining lease term. The modified net lease structure further provides stable cash flow while limiting landlord operating responsibilities.

Ownership has invested approximately \$500,000 into the three properties through significant capital improvements, including roof replacements, HVAC upgrades, fire protection enhancements, and parking lot resurfacing. In addition, Ascension invested approximately \$750,000—\$800,000 into the interior renovation of Building 4551. These targeted investments substantially reduce near-term capital expenditure requirements while reinforce the long-term functionality and appeal of the Property.

Strategically positioned less than two miles from both Ascension Sacred Heart Hospital and the new Baptist Hospital campus, the Property serves as one of Sacred Heart's primary orthopedic, sports medicine, podiatry/foot & ankle, and specialty outpatient locations. The campus contains approximately 48 exam rooms and supports nearly 30 providers, creating a mission-critical facility that would be both operationally disruptive and financially costly to replicate.



The Opportunity

Name

Ascension Sacred Heart

Property Address

4521, 4541 (Ste. A) & 4551 N Davis Hwy
Pensacola, FL 32503

GLA (SF)

±31,633

Land Area (AC)

±0.64

Year Built/Renovated

1998/2005

Total Exam Rooms

48

Total Providers

29

Term Remaining

±4.90 Years

Price

\$10,734,523

Cap Rate

6.50%

Price/SF

\$339

Investment Highlights

Property Highlights:

Limited Near-Term Capital Expenditures

- Ownership has invested approximately \$500,000 into the three subject buildings through recent roof replacements, HVAC improvements, fire sprinkler upgrades, parking lot resurfacing, and other capital improvements, substantially reducing anticipated near-term capital expenditure requirements.

Modified Net Lease with Above-Market Rent Growth

- The Property operates under a modified net lease structure with contractual 3% annual rental increases, providing investors with stable cash flow, predictable income growth, and an attractive hedge against inflation.

Mission-Critical Outpatient Campus

- The campus encompasses approximately 31,600 square feet, 48 exam rooms, and multiple high-margin specialty service lines including orthopedic surgery and sports medicine. The extensive medical buildout and specialized infrastructure create significant replacement costs that support long-term tenant retention.

Established Medical Campus

- The Property has been owned and operated by the existing physician partnership for more than 30 years, with Ascension Sacred Heart having occupied the campus for approximately 15 years. This longstanding operating history has established the Property as a cornerstone outpatient medical campus within the Pensacola healthcare market.



Investment Highlights



Tenant Highlights:

Recently Extended Lease

- Ascension Sacred Heart recently executed a lease extension through May 2031, while increasing contractual annual rental escalations from 1.5% to 3.0%, demonstrating a significant long-term commitment to the campus.

Significant Tenant Investment

- Ascension has invested an estimated \$800,000 into recent interior renovations, converting underutilized space into expanded clinical operations and additional patient care areas. This substantial investment further reinforces the strategic importance of the location.

Regional Market Leader

- Ascension Sacred Heart is the dominant healthcare provider in Northwest Florida and operates one of the region's largest physician networks, anchored by Ascension Sacred Heart Hospital. The health system maintains a significant market share across orthopedic, cardiovascular, pediatric, oncology, and specialty care services throughout the Pensacola region.

Backed by One of the Nation's Largest Health Systems

- Ascension is one of the largest nonprofit healthcare systems in the United States, operating approximately 140 hospitals and thousands of care sites across multiple states. The organization's scale, physician network, and long operating history provide investors with institutional-quality healthcare tenancy.

Investment Highlights



Location Highlights:

Premier Healthcare Corridor

- The Property is strategically positioned within Pensacola's primary medical corridor less than two miles from both Ascension Sacred Heart Hospital and the new Baptist Hospital, benefiting from strong referral relationships and healthcare synergy.

Difficult-to-Replace Medical Asset

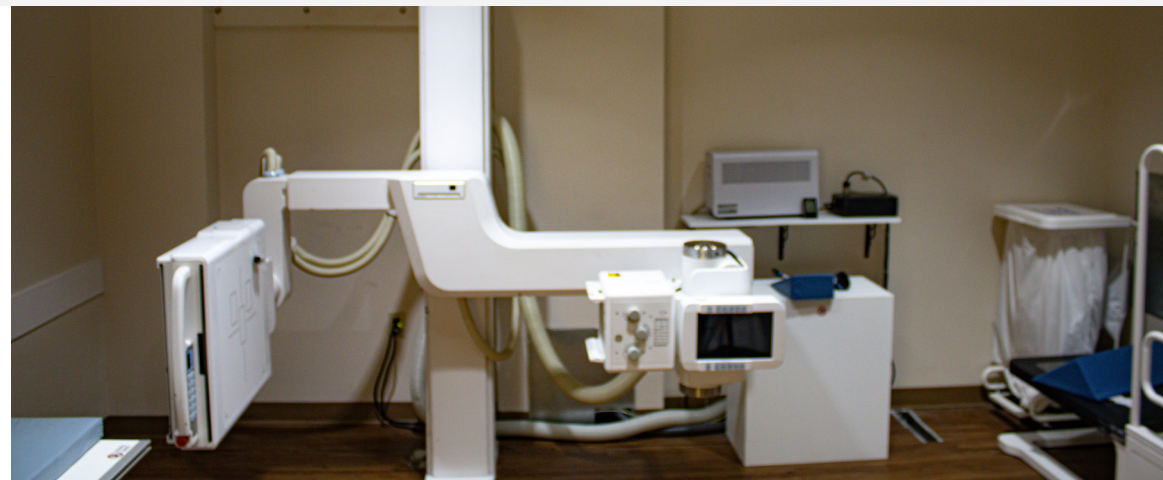
- Containing approximately 31,633 square feet, 48 exam rooms, and nearly 30 physicians and advanced practice providers, the campus would require substantial time and capital to replicate, supporting long-term occupancy.

Aging and Growing Patient Base

- Pensacola and the surrounding Gulf Coast continue to benefit from population growth and an aging demographic profile. Older populations utilize orthopedic, sports medicine, podiatry/foot & ankle, and specialty outpatient healthcare services.



Interior Photos





PENSACOLA CHRISTIAN COLLEGE
Pensacola Christian College
±5,000 Students | ±280 Employees

Select SPECIALTY HOSPITAL
±52 Beds

Ascension Sacred Heart
±126 Beds | ±1,000 Employees

CSL Plasma
Good for You. Great for Life.

Encompass Health
Rehabilitation Hospital of Pensacola

Cordova Mall

BEST BUY **WORLD MARKET** **belk**
Dillard's **CHICKEN SALAD** **DICK'S SPORTING GOODS**
Chick-fil-A **CAVA** **BJ's**
LONGHORN STEAKHOUSE **SEPHORA** **RESTAURANT BREWHOUSE**



Pensacola International Airport

Pensacola Christian Academy
±2,200 Students

BAPTIST HEALTH CARE
±264 Beds | ±5,200 Employees

Ascension Sacred Heart
Subject Property

kids dentistry

WOODLANDS MEDICAL SPECIALISTS

Cordova Collection

target **Michael's** **CUZCO**
Office DEPOT **Culver's** **AMC**
Mellow Mushroom **Olive Garden** **Publix**

HCA Florida Physicians

Brentwood Elementary
±400 Students

Cordova Park Elementary
±598 Students

O. J. Semmes Elementary
±344 Students

Pensacola High School
±1,200 Students

Pensacola Village
±200 Units

NORTH FLORIDA BONE & JOINT SPECIALISTS

29

±24,000 VPD

110

±68,451 VPD

Google Earth

Ascension Sacred Heart

Financial Overview

02



Financial Overview



Property Overview

Property Name	Ascension Sacred Heart
Address	4521, 4541 (Ste. A) & 4551 N Davis Highway, Pensacola, FL 32503
Property Size (SF)	±31,633 SF
Lot Size (AC)	±0.64 Acres
Year Built / Renovated	1998 / 2005
Occupancy	100%
Property Type	Health System Outpatient Multi-Specialty Campus
Ownership Type	Fee Simple Condominium

Lease Abstract

Tenant Name	Ascension Sacred Heart
Ownership Type	Fee Simple Condominium
Lease Guarantor	Sacred Heart Health System, Inc., A Florida Nonprofit Corporation
Occupancy	100%
Initial Term	10 Years
Initial Lease Effective Date	11/19/10
Rent Commencement	6/1/26
Lease Expiration	5/31/31
Lease Term Remaining	±4.90 Years
Base Rent	\$775,008
Rental Increases	3% Annual
Renewal Options	Two Additional 5-Year Options On 4521 & 4551 At Fair Market Rental Value; None Remaining On 4541 (Ste B)
Expense Structure	Modified Net
Landlord Responsibilities	Roof, structure, foundation, exterior walls, major building systems, HVAC replacement, condo association dues, capital repairs and replacements, repairs exceeding \$1,000
Tenant Responsibilities	Real estate tax reimbursements, building insurance reimbursements, utilities, janitorial, security, routine maintenance and repairs (up to \$1,000 per occurrence), and special assessments up to \$2,500 per building, per year.
Insurance	Tenant
Taxes	Tenant
ROFR/ROFO	None

*Legacy employment provision applicable to three physicians. Additional details available upon request

Financial Overview

Investment Summary

List Price	\$10,734,523
NOI	\$697,744
Cap Rate	6.50%
Price PSF	\$339.35
Rent PSF	\$24.50
NOI PSF	\$22.06



Financial Summary

Income

Rental Income	\$775,008	\$24.50
Reimbursement Revenue	\$205,341	\$6.49
Effective Gross Income (EGI)	\$980,349	\$30.99

Expenses

Property Tax	\$129,570*	\$4.10
Condo Association Dues	\$69,264	\$2.19
Insurance	\$75,771	\$2.40
Non-Reimbursable Repairs & Maintenance	\$8,000	\$0.25
Total Expenses	\$282,605	\$8.93
Net Operating Income	\$697,744	\$22.06

*Based on Increased Taxes at Reassessment Upon Sale

Ascension Sacred Heart

Tenant Overview



03



Tenant Overview

Ascension Sacred Heart is the Northwest Florida regional ministry of Ascension, one of the largest nonprofit and Catholic health systems in the United States. With a history dating back more than a century, the organization has established itself as a leading provider of acute care, specialty services, and physician practices across the Florida Panhandle. Anchored by its flagship hospital in Pensacola, Ascension Sacred Heart benefits from the operational scale, financial resources, and nationally recognized healthcare platform of its parent organization. Its long-standing community presence, expanding outpatient network, and mission-driven approach position it as a highly stable healthcare tenant with enduring demand fundamentals.



Year Founded
1915

Headquarters
Pensacola, FL

of Hospitals
5

of Care Sites
100+

of Employees
10,000+ Associates

| Our Physicians



Scott A Stewart, DO
Orthopedic Surgery



Victor S Oliveira, PA
Orthopedic Surgery



Eugene J Dabezies Jr, MD
Orthopedic Surgery



Christopher H Yun, DO
Orthopedic Surgery



Victor E Nwosu, DPM
Podiatry - Foot Health



Kevin W Burton, PA
Orthopedic Surgery



Roger E Gregush, DO
Orthopedic Surgery



Ryan M Dedeaux, PA
Orthopedic Surgery



James P Adair, II, PA
Orthopedic Surgery



Anne-Marie C Doll, PA
Orthopedic Surgery



Jason M Mallis, II, PA
Orthopedic Surgery



Edward A Hughes, PA, MHS
Orthopedic Surgery



Kurt L Morrison, DO
Orthopedic Surgery



Christine K Weakley, PA
Orthopedic Surgery



Kimia Sohrabi, DPM
Podiatry - Foot Health



Matthew E Cumming, DPM
Podiatry - Foot Health



Patrick L Bryan, PA
Orthopedic Surgery



Joseph B Smith, Jr, PA
Sports Medicine, Orthopedic Surgery

| Our Physicians



Christopher N Watson, DMSc
Orthopedic Surgery



Kirby L Turnage, III, MD
Orthopedic Surgery



Dorothy N Bailey, PA
Orthopedic Surgery



Tyler J Schmitz, DO
Sports Medicine



Russell E Holzgrefe, MD
Orthopedic Surgery



Benjamin J Turnbow, MD
Orthopedic Surgery



Mark R Elliott, MD
Orthopedic Surgery



Joshua T Wing, APRN
Orthopedic Surgery



James P Junkins, PA-C
Orthopedic Surgery



Caitlin M Rosenblum, PA
Orthopedic Surgery



Cory R Fowler, PA
Orthopedic Surgery



Anthony A Zembrzuski, PA
Orthopedic Surgery

Ascension Sacred Heart

Market Overview

04



Pensacola, FL

Pensacola, Florida, is a historic Gulf Coast city that combines a diverse economy, strategic transportation infrastructure, and a high quality of life. As the western gateway to Florida, the city benefits from its proximity to Interstate 10, the Port of Pensacola, Pensacola International Airport, and Naval Air Station Pensacola, creating strong connections for commerce, tourism, and defense-related industries. The local economy is supported by healthcare, education, aerospace, advanced manufacturing, logistics, and military operations. It is also home to the expanding Navy Federal Credit Union campus, one of the region's largest employers with more than 10,000 employees, which continues to drive job growth and economic investment. Pensacola's white-sand beaches, waterfront amenities, and cultural attractions continue to attract residents and visitors alike, while steady population growth, ongoing private and public investment, and a favorable business climate have reinforced the city's position as an important economic center for Northwest Florida.

545K+

Total Population

\$30B+

Gross Domestic Product

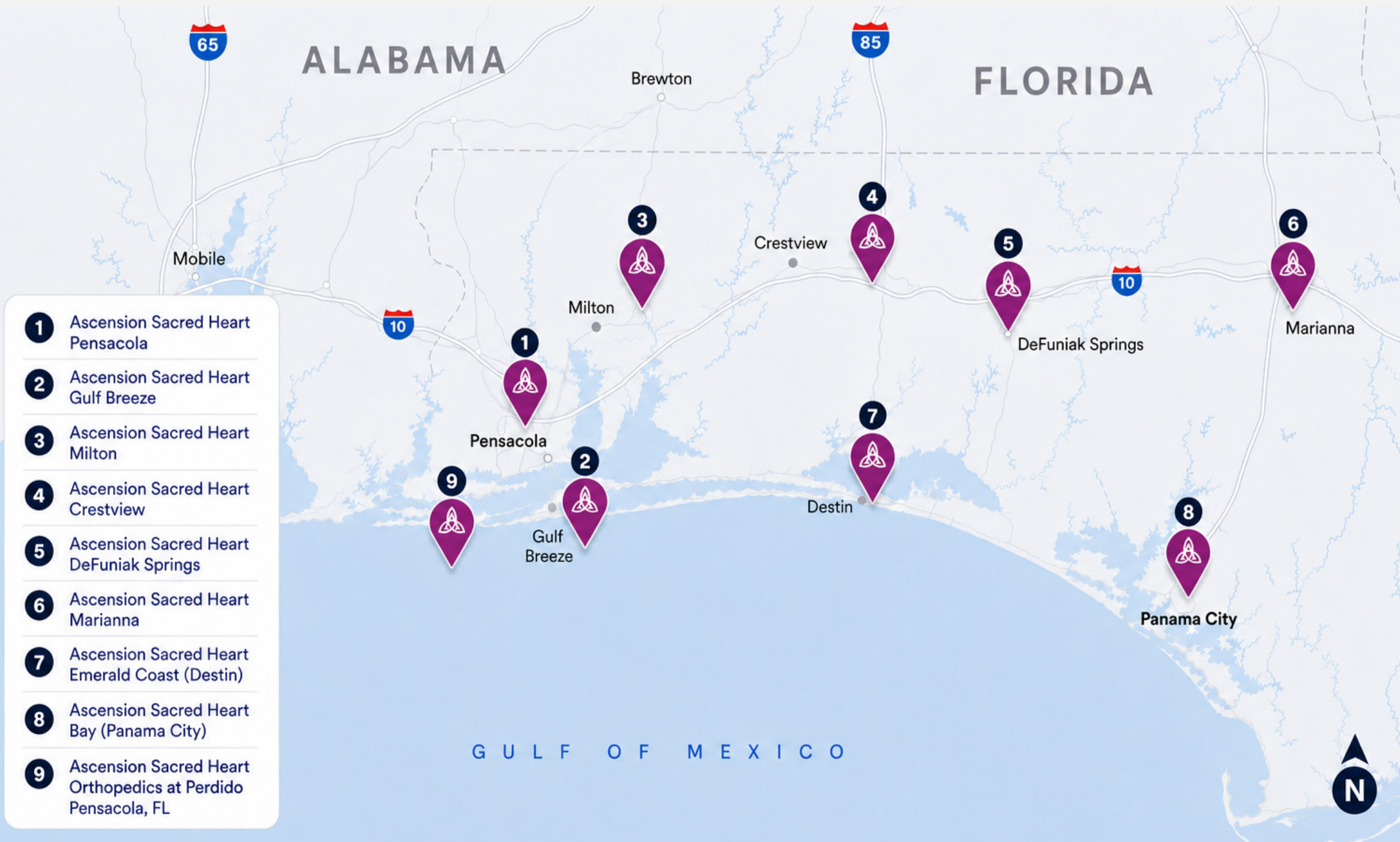
5.0%+

Population Growth (2025-2030)

Property Demographics

POPULATION	3-MILE	5-MILE	10-MILE
2025 Population	65,329	159,064	288,895
2030 Population Projection	66,938	162,790	296,833
HOUSEHOLDS	3-MILE	5-MILE	10-MILE
2025 Households	24,896	65,578	115,156
2030 Household Projections	25,507	67,171	118,367
INCOME	3-MILE	5-MILE	10-MILE
Avg Household Income	\$82,905	\$85,893	\$92,372

| Serving the Florida Panhandle



| Disclaimer & Confidentiality Agreement

This Offering Memorandum contains select information pertaining to the business and affairs of the property owner and its tenant for real property located at **4521, 4541 (Ste. A) & 4551 North Davis Highway, Pensacola, FL 32503** ("Property"). The Offering Memorandum may not be all-inclusive or contain all of the information a prospective purchaser may desire. The information contained in this Offering Memorandum is confidential and furnished solely for the purpose of a review by a prospective purchaser of the Property. It is not to be used for any other purpose or made available to any other person without the written consent of Seller or Matthews™. The material and information in the Offering Memorandum is unverified. Matthews™ has not made any investigation, and makes no warranty or representation, with respect to square footage, income and expenses, the future financial performance of the property, future rent, and real estate value market conditions, the condition or financial prospects of any tenant, or the tenants' plans or intentions to continue to occupy space at the property. All prospective purchasers should conduct their own thorough due diligence investigation of each of these areas with the assistance of their accounting, construction, and legal professionals, and seek expert opinions regarding volatile market conditions given the unpredictable changes resulting from the continuing COVID-19 pandemic. The information is based in part upon information supplied by the Owner and in part upon financial information obtained from sources the Owner deems reliable. Neither owner, nor their officers, employees, or real estate agents make any representation or warranty, express or implied, as to the accuracy or completeness of this Offering Memorandum, or any of its content, and no legal liability is assumed or shall be implied with respect thereto. Prospective purchasers should make their own projections and form their own conclusions without reliance upon the material contained herein.

By acknowledging your receipt of this Offering Memorandum for the Property, you agree:

1. The Offering Memorandum and its contents are confidential;
2. You will hold it and treat it in the strictest of confidence; and
3. You will not, directly or indirectly, disclose or permit anyone else to disclose this Offering Memorandum or its contents in any fashion or manner.

Matthews™ is not affiliated with, sponsored by, or endorsed by any commercial tenant or lessee in the Offering Memorandum. The presence of any entity's name or logo, including any commercial tenant's name or logo, is informational only and does not indicate or suggest any affiliation and/or endorsement of Matthews™, the property, or the seller by such entity.

Owner and Matthews™ expressly reserve the right, at their sole discretion, to reject any and all expressions of interest or offers to purchase the Property and to terminate discussions with any person or entity reviewing this Offering Memorandum or making an offer to purchase the Property unless and until a written agreement for the purchase and sale of the Property has been fully executed and delivered.

If you wish not to pursue negotiations leading to the acquisition of the Property or in the future you discontinue such negotiations, then you agree to purge all materials relating to this Property including this Offering Memorandum.

A prospective purchaser's sole and exclusive rights with respect to this prospective transaction, the Property, or information provided herein or in connection with the sale of the Property shall be limited to those expressly provided in an executed Purchase Agreement and shall be subject to the terms thereof. In no event shall a prospective purchaser have any other claims against Owner or Matthews™ or any of their affiliates or any of their respective officers, directors, shareholders, owners, employees, or agents for any damages, liability, or causes of action relating to this solicitation process or the marketing or sale of the Property.

This Offering Memorandum shall not be deemed to represent the state of affairs of the Property or constitute an indication that there has been no change in the state of affairs of the Property since the date of this Offering Memorandum.

Net Lease Disclaimer: There are many different types of leases, including gross, net, single net ("N"), double net ("NN"), and triple net ("NNN") leases. The distinctions between different types of leases or within the same type of leases, such as "Bondable NNN," "Absolute NNN," "True NNN," or other NNN leases, are not always clear. Labels given to different leases may mean different things to different people and are not defined legal terms. Buyers cannot rely on the labels or marketing descriptions given to any lease when making their purchasing decisions. Buyers must closely review all lease terms and are advised to seek legal counsel to determine the landlord and tenant's respective rights and duties under the lease to ensure the lease, regardless of how labeled or described, meets the buyers' particular needs.



4521, 4541 (Ste. A) & 4551 N Davis Hwy | Pensacola, FL 32503

Exclusively Listed By

Point of Contact



Jake Allen
Associate Vice President

(813) 600-3789
jake.allen@matthews.com
License No. 3558421 (FL)



Ryan Burke
First Vice President & Associate Director

(470) 242-0547
ryan.burke@matthews.com
License No. SL3639802 (FL)



Michael Moreno
Executive Vice President & Senior Director

(949) 432-4511
michael.moreno@matthews.com
License No. 01982943 (CA)



Rahul Chhajer
Executive Vice President & Senior Director

(949) 432-4513
rahul.chhajed@matthews.com
License No. 01986299 (CA)

Kyle Matthews | Broker of Record | Broker License No. BK3554632 (FL) | Firm License No. CQ1066435 (FL)

MATTHEWS™