



1144 Grand Caillou Rd, Houma, LA 70363

**Retail
Investment Opportunity**
Offering Memorandum

Minutes From Downtown Houma | Established Retail Corridor | Strong Traffic Visibility



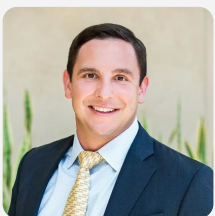
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Exclusively Listed By



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Property Overview



\$1,034,400

List Price

±9.50 Years

Lease Term Remaining

NN+

Lease Type

±6,124 SF

GLA

±0.53 AC

Lot Size

2008

Year Built

Investment Highlights

Lease & Location Highlights

- Advance Auto Parts just extended the lease early proving this location to be a strong location.
- 2008 build-to-suit construction.
- ±9.50 Years remaining on an initial 15-Year lease.
- Corporately guaranteed lease.
- Tenant is responsible for HVAC, CAM, Taxes, and Insurance.
- 7% increases every 5 years on renewal periods.
- Excellent retail corridor with surrounding national tenants including Walmart Supercenter, Sonic, Chick-fil-A, Ollie's Bargain Outlet, Starbucks, Walgreens and more.
- 3-Mile population of 29,411 residents.
- 5-Mile population of 60,365 residents.
- Average household income of \$75,015 annually.
- Traffic counts on exceed 22,500 vehicles daily on Grand Caillou Rd.

Tenant Highlights

- Advance Auto Parts (NYSE: AAP) is one of the nation's largest automotive aftermarket parts providers, serving both professional installers and do-it yourself customers.
- Lease is corporate guaranteed by Advance Stores Company, Inc. (S&P Rated BB)
- Considered an essential retailer, Advance Auto Parts has maintained consistent operations and rent payments, including throughout the COVID-19 pandemic.

Aerial Map



Aerial Map



Site Plan



Financial Overview

1144 Grand Caillou Rd, Houma, LA 70363



Financial Summary

\$1,034,400

List Price

8.00%

Cap Rate

2008

Year Built

±22,800 VPD

Street Name

\$82,752

NOI



Tenant Summary

Tenant Trade Name	Advance Auto Parts
Type of Ownership	Fee Simple
Lease Guarantor	Corporate
Lease Type	NN+
Landlords Responsibilities	Structure and Foundation
Original Lease Term	15 Years
Rent Commencement Date	03/05/2009
Lease Expiration Date	12/31/2035
Term Remaining on Lease	±9.50 Years
Increases	7% in Options
Options	Three, 5-Year Options

Annualized Operating Data

	Monthly Rent	Annual Rent	Increases	Cap Rate
Current - 12/31/2035	\$6,896.00	\$82,752.00	-	8.00%
Option 1	\$7,379.00	\$88,548.00	7.00%	8.56%
Option 2	\$7,895.00	\$94,740.00	7.00%	9.16%
Option 3	\$8,448.00	\$101,376.00	7.00%	9.80%

Tenant Overview

Year Founded
1932

Headquarters
Raleigh, NC

Ownership Status
Publicly Traded

Employees
±62,800

Locations
±4,700

Credit Rating
S&P: BB+

Annual Revenue
\$9.09 Billion



Tenant Overview

Advance Auto Parts, Inc. is a leading automotive aftermarket parts retailer with a nationwide presence serving both professional installers and do-it-yourself consumers. As one of the largest operators in the auto parts retail segment, the company benefits from strong brand recognition, a diversified customer base, and a long operating history dating back to the early 20th century. Its scale, established supply chain, and dual-channel retail strategy position it as a key participant in a resilient industry driven by ongoing vehicle maintenance needs.

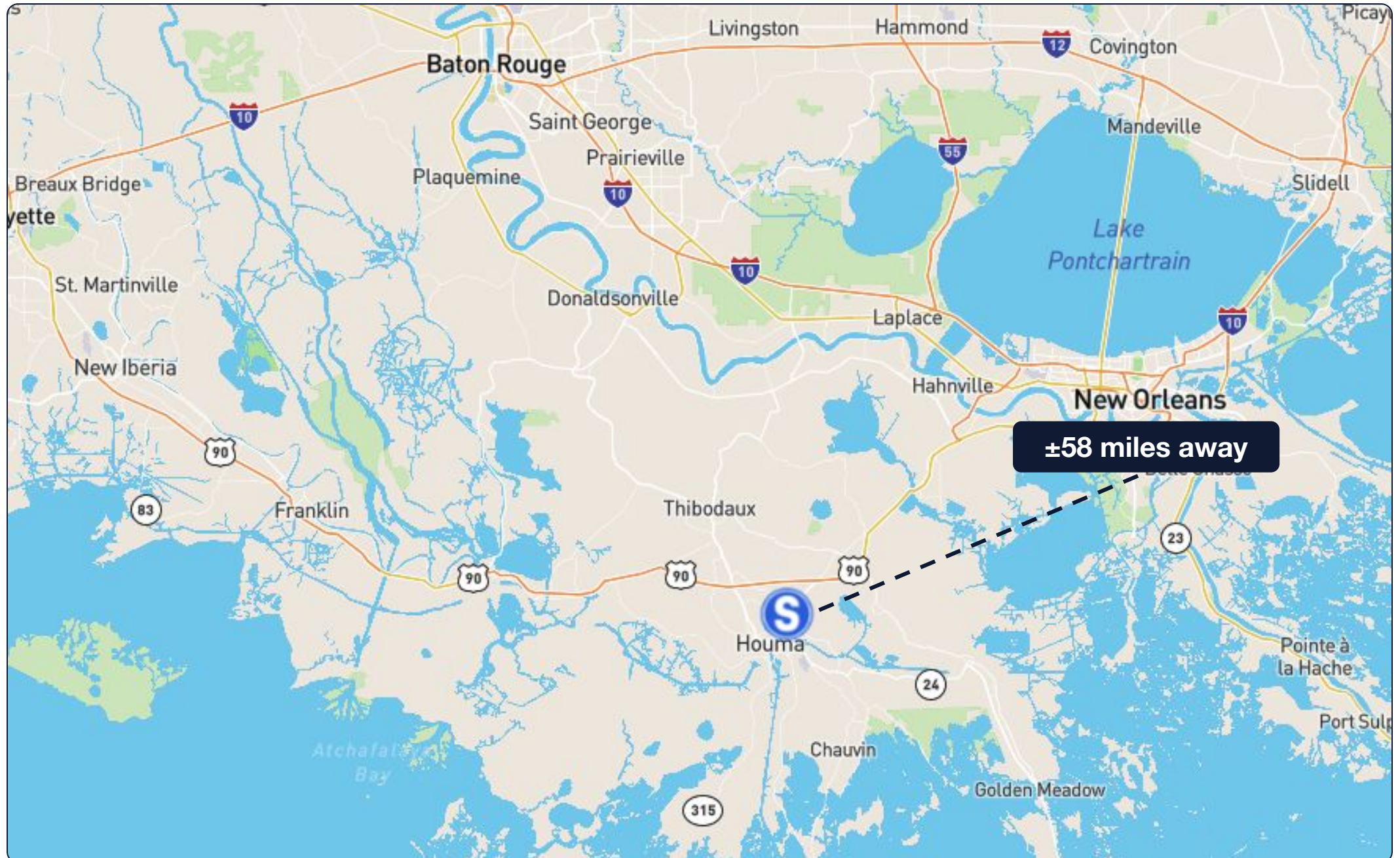
Founded in 1932 and headquartered in Raleigh, North Carolina, Advance Auto Parts is a publicly traded company listed on the New York Stock Exchange under the ticker AAP. The company operates approximately 4,300–4,800 locations across the United States, Canada, Puerto Rico, and the U.S. Virgin Islands, including both corporate stores and independently operated locations. Advance Auto Parts employs over 62,000 individuals and maintains a significant footprint through its Advance Auto Parts and Carquest brands. The company is generally rated below investment grade, with an approximate S&P credit rating of BB+ (non-investment grade), and does not maintain a widely published Moody's rating.

Why Invest in Advance Auto Parts?

- **Trusted National Brand:** A widely recognized name in the automotive aftermarket with over ±4,700 stores and an expansive network of Carquest and independent locations.
- **Stable Revenue and Market Demand:** Generates over \$9 billion in annual revenue, supported by resilient demand across DIY and professional customer segments
- **Operational Restructuring Underway:** A multi-year transformation plan—focused on store optimization, cost reduction, and supply chain consolidation—is expected to enhance margins and long-term profitability.
- **Strategic Refocus via Asset Sale:** The \$1.5 billion divestiture of its Worldpac unit strengthens the balance sheet and allows focus on core retail operations.
- **Credit Ratings with Upgrade Potential:** Currently rated BB+ (S&P) and Ba3 (Moody's) with stable liquidity and restructuring initiatives offering potential for future improvement.
- **Tailwinds from Aging Vehicle Fleet:** The increasing average vehicle age in the U.S. supports long-term demand for aftermarket parts and services.
- **Retail Adaptability:** Leveraging digital platforms, loyalty programs, and customer analytics to drive engagement and sales efficiency.

Market Overview

1144 Grand Caillou Rd Houma, LA 70363



Houma, LA

Market Demographics

32,392

Total Population

5%

Retail Vacancy

13,346

Of Households

\$12.2 Billion

Regional GDP



Local Market Overview

Houma serves as the commercial, healthcare, and governmental center for Terrebonne Parish and the broader Bayou Region of South Louisiana. The market supports a regional trade area extending beyond the city limits into Lafourche Parish and surrounding coastal communities. While the area has experienced modest population declines following major hurricanes, retail demand remains supported by a stable employment base, relatively affordable housing, and above-average wages generated by the offshore energy, shipbuilding, marine transportation, and industrial service sectors. National retailers continue to focus on established commercial corridors, while local businesses benefit from strong neighborhood loyalty and limited competition from new retail development.

The city's retail environment is anchored by grocery stores, pharmacies, restaurants, healthcare providers, and service-oriented businesses that meet everyday consumer needs. Major commercial corridors including Martin Luther King Jr. Boulevard, West Park Avenue, Tunnel Boulevard, and Grand Caillou Road capture the majority of retail activity and provide excellent accessibility throughout the market. Continued investment in healthcare, port infrastructure, flood protection, and coastal restoration projects supports long-term economic stability while reinforcing Houma's role as the primary retail destination for Louisiana's coastal parishes.

Property Demographics

Population	3-Mile	5-Mile	10-Mile
Current Year Estimate	28,194	57,216	96,296
Households	3-Mile	5-Mile	10-Mile
Current Year Estimate	11,464	22,474	37,349
Income	3-Mile	5-Mile	10-Mile
Average Household Income	\$79,427	\$89,362	\$94,305

New Orleans, MSA

19 Million
Annual Visitors

376,035
Total Population

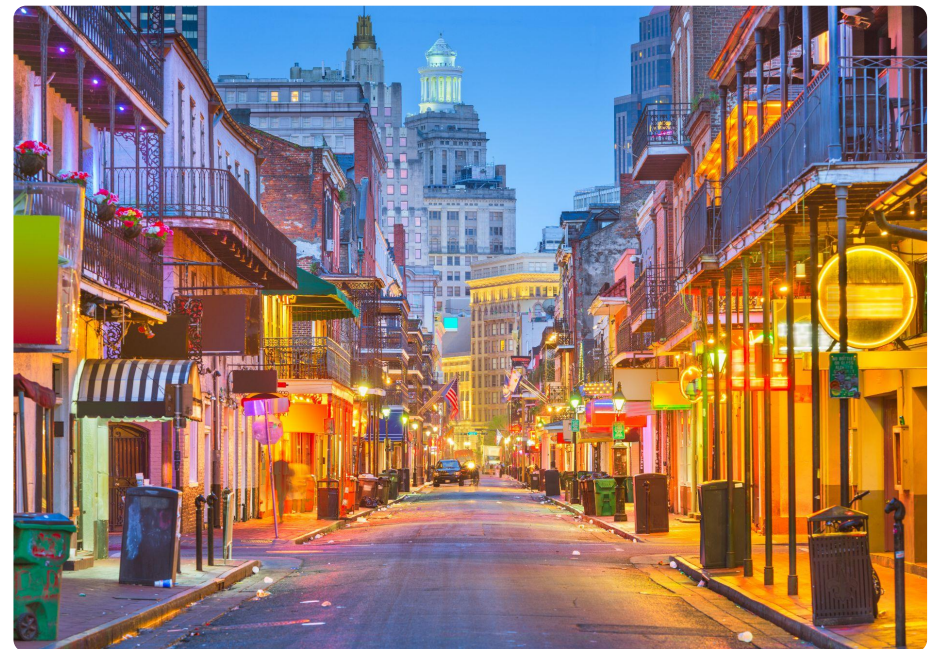
\$5.45 Billion
Annual Retail Sales

77.1%
Commute By Car

Local Market Overview

New Orleans, Louisiana is one of the most recognizable cultural and economic centers in the Gulf South. Located along the Mississippi River, the city plays a key role in national and international trade through the Port of New Orleans, one of the largest ports in the United States by cargo volume. The local economy is supported by shipping, energy, tourism, healthcare, and a growing technology sector. Major employers include Ochsner Health, Entergy, and several logistics and maritime companies connected to port activity. Tourism also contributes significantly to the economy, with millions of visitors each year supporting hotels, restaurants, entertainment venues, and convention business.

The city is known for its historic neighborhoods, strong cultural identity, and world-renowned events such as Mardi Gras and the New Orleans Jazz & Heritage Festival. New Orleans offers a mix of residential areas, universities, and commercial districts that support a diverse workforce. Institutions like Tulane University and the University of New Orleans contribute to research, education, and local talent development. In recent years, public and private investment has focused on infrastructure, waterfront development, and business growth, strengthening the city's position as an important economic and cultural hub in the region.



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