

# EL TORO SINALOENSE

1520 Nolan Ryan Expy | Arlington, TX 76011

Retail Investment Opportunity

Offering Memorandum

Surrounded by hotels, major employers, and Cowboys & Rangers traffic — driving a strong direct customer base.



**MATTHEWS**™

Exclusively Listed By



**Baylor Worman**

Vice President

(214) 227-2729

Baylor.Worman@matthews.com

License No. 784561 (TX)



**Grayson Duyck**

FVP & Associate Director

(214) 295-4247

grayson.duyck@matthews.com

License No. 725363 (TX)

**Broker of Record**

Patrick Graham

Broker License No. 528005 (TX)

Broker Firm No. 9005919 (TX)

**MATTHEWS**™



Globe Life Field (Rangers)  
±0.5 Miles Away  
±3 Million Annual Visitors

AT&T Stadium (Cowboys)  
±0.7 Miles Away  
±4 Million Annual Visitors



±129,800 VPD

# Project Scope

## 1520 Nolan Ryan Expy

Arlington, TX 76011

**±8.8 Years**

Lease Term Remaining

**±16,640 SF**

Building SF

### Investment Highlights

- Long Term Lease: Recently Signed 10-year corporate lease with increases throughout the initial term and options.
- The subject property sits with prime frontage and visibility on I-30 which sees nearly 130,000 VPD and is one of THE main highway corridors connecting Dallas and Fort Worth
- The Property is situated less than 1-mile away from AT&T Stadium, Globe Life Field, Six Flags over Texas, and Hurricane Harbor, which collectively see over 10 million Visitors Annually
- Strong proven multi-unit operator, with extensive experience in the restaurant/ bar/ entertainment business.
- Significant daytime and nighttime traffic, driven by sports venues, hotels, tourism, healthcare, and nearby employers
- Dense surrounding residential base with numerous nearby apartment communities



### Nearby Retailers



POPULATION	1-MILE	3-MILE	5-MILE
2025 Population	117,962	292,438	1,072,291
HOUSEHOLDS	1-MILE	3-MILE	5-MILE
2025 Households	47,570	112,990	392,681
INCOME	1-MILE	3-MILE	5-MILE
Avg Household Income	\$78,962	\$81,521	\$95,505

# Pricing Summary

**\$7,708,029**

List Price

**\$463.22**

Price (PSF)

**6.85%**

Cap Rate

**\$528,000**

NOI (starting July 1, 2026)

Annualized Operating Data	Monthly
March 1, 2025 through June 30, 2025	\$38,000
July 1, 2025 through December 31, 2025	\$40,000
January 1, 2026 through June 30, 2026	\$42,000
July 1, 2026 through June 30, 2027	\$44,000
July 1, 2027 through June 30, 2028	\$45,000
July 1, 2028 through June 30, 2029	\$46,000
July 1, 2029 through June 30, 2030	\$47,000
July 1, 2030 through June 30, 2031	\$48,000
July 1, 2031 through June 30, 2032	\$49,000
July 1, 2032 through June 30, 2033	\$50,000
July 1, 2033 through June 30, 2034	\$51,000
July 1, 2034 through February 28, 2035	\$52,000
<b>Annual Net Operating Income</b>	<b>\$528,000</b>



Lease Summary	
Initial Lease Term	10 Years
Building Size (SF)	± 16,640 SF
Year Built / Renovated	1980/2022
Lot Size (AC)	±2.04 AC
Lease Commencement	3/1/2025
Lease Expiration	2/28/2035
Remaining Term	8.8 Years
Lease Type	NN
Roof & Structure	Landlord
Guarantor	Corporate + Personal
Options	2 x 5 @ FMV

\*\* The Base rent during the renewal terms are to be at Fair Market Value, however, the annual bumps during the options shall not exceed 3% annually.

\*\* The NOI is based off the increase occurring on July 1, 2026



**Texas Rangers**  
Golf Club

**Biltmore**  
Apartments  
222 Units

**Stone Canyon**  
584 Units

**Amp at the Grid**  
445 Units

**Belevan Lamar**  
200 Units

**McDonald's**  
**FITNESS NATION**

**Walmart**  
Neighborhood Market

**WHOLE FOODS**  
MARKET

**Curf Center**

**HAWAIIAN BROS**  
ISLAND GRILL

**CAVA**

**Residences**  
on Lamar  
482 Units

**Aspen Court**  
140 Units

**Peach Elementary**  
977 Students

**Huntington**  
Meadow  
250 Units

**Nichols Junior High**  
726 Students

**TOWNEPLACE**  
SUITES  
BY MARRIOTT

**SPRINGHILL**  
SUITES  
BY MARRIOTT

**SixFlags**  
**HURRICANE HARBOR**

**SONIC**

**Builders**  
FirstSource

**alof**  
HOTELS

**Hilton**

**Hilton Garden**  
Inn

**Steak**  
Shake

**Brown Blvd** ± 166,800 VPD

**N Collins St** ± 38,500 VPD

**Subject**  
Property

± 129,800 VPD



**± 147,200 VPD**

**360**



**Arlington**  
Oaks  
202 Units



**ARLINGTON**  
MUSEUM OF ART



**Lincoln Square**

**Burlington** **ROSS** **STUDIO**  
**PET SMART** **DRESS FOR LESS** **MOVIE GRILL**  
**Michael's** **ULTA** **chico's**  
**BEAUTY** **Bath & Body Works**

**Walmart**  
Supercenter



**Texas Health Arlington**  
Memorial Hospital  
369 Beds

Google Earth

**+** Texas Health Arlington Memorial Hospital  
±369 Beds

**Lincoln Square**  
Burlington **ROSS** STUDIO  
PET SMART DRESS FOR LESS MOVIE GRILL  
Michael's ULTA Bath & Body Works  
chico's

THE HOME DEPOT  
LAIFITNESS  
**DRURY**  
HOTELS

Chick-fil& BUENO  
Taco Bueno  
WING STOP  
HOOTERS TRUIST  
MINT  
dentistry & orthodontics

±37 Employees  
**Texas Health Resources**

the Y

**Champions Park**  
The Social House CAVA  
salata  
pure barre URBAN BIRD  
salad kitchen HOT CHICKEN

**Allstate**

**Arlington Oaks**  
±202 Units

**PAPPADEAUX**  
SEAFOOD KITCHEN

±100-200 Employees  
**Globe Life**  
American Income Division

**COURTYARD**  
Marriott

**Subject Property**



INTERSTATE  
**30**

E Copeland Rd

± 129,800 VPD

# Tenant Summary



El Toro Sinaloense is a Mexican restaurant located in Arlington, Texas, known for offering authentic Sinaloan-style cuisine in a vibrant and family-friendly atmosphere. The restaurant features a diverse menu including tacos, burritos, seafood dishes, quesadillas, tortas, fajitas, traditional Mexican plates, and specialty house items inspired by the flavors of Northern Mexico. El Toro Sinaloense has become a popular dining destination within the Arlington market due to its generous portions, fresh ingredients, and convenient location serving both local residents and visitors throughout the Dallas—Fort Worth metroplex.

## Tenant Summary

Company	El Toro Sinaloense
Number of Locations	2
Headquarters	Dallas, TX
Website	<a href="http://eltorosinaloense.com">eltorosinaloense.com</a>



# ARLINGTON, TX

**397,742**

Total Population

**\$75,171**

Median HH Income

**146,132**

# of Households

**206,123**

Employed Population

**33.6%**

% Bachelor's Degree



## Local Market Overview

Arlington, Texas, positioned between Dallas and Fort Worth, benefits from sustained population growth and a diverse economic base that supports long-term real estate demand. The city has evolved into a major destination for entertainment, education, and employment, drawing both residents and visitors. Strong population inflows are supported by relatively attainable housing compared to nearby metros, while median household incomes remain competitive within the broader Dallas-Fort Worth (DFW) region. The presence of major attractions and institutional anchors contributes to consistent daytime and evening population activity, supporting a wide range of commercial property types.

The surrounding area offers a balanced mix of suburban livability and urban accessibility, making it attractive for both families and young professionals. Arlington's central location within the DFW Metroplex allows residents and businesses to access two of Texas' largest employment hubs within a short commute. Continued investment in infrastructure, entertainment districts, and mixed-use developments has enhanced the city's profile as a regional destination. These factors collectively position Arlington as a stable and growing market with strong fundamentals for long-term real estate investment.

## Property Demographics

<b>POPULATION</b>	<b>1-MILE</b>	<b>3-MILE</b>	<b>5-MILE</b>
2020 Population	110,509	277,826	1,037,682
2025 Population	117,962	292,438	1,072,291
2030 Population Projection	124,583	307,553	1,120,536
<b>HOUSEHOLDS</b>	<b>1-MILE</b>	<b>3-MILE</b>	<b>5-MILE</b>
2020 Households	44,344	107,261	380,279
2025 Households	47,570	112,990	392,681
2030 Household Projection	50,353	118,995	410,975
<b>INCOME</b>	<b>1-MILE</b>	<b>3-MILE</b>	<b>5-MILE</b>
Avg Household Income	\$78,962	\$81,521	\$95,505

# DFW, TEXAS

## DALLAS-FORT WORTH, TX

The Dallas-Fort Worth (DFW) metropolitan area is distinguished by its exceptional and consistent population growth, demonstrating its strong regional allure. The Dallas-Fort Worth metroplex has witnessed exceptional growth from 2019 to 2024, solidifying its position as one of the fastest-expanding regions in the United States, at over 10% during the period. Recent data highlights this surge, with DFW adding approximately 177,922 residents from

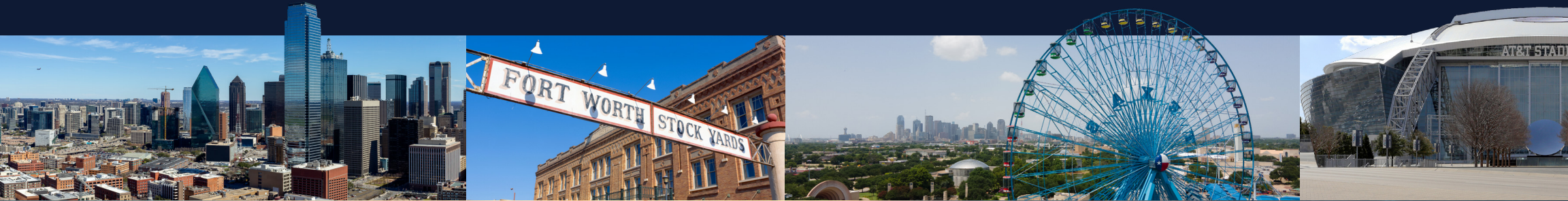
2023 to 2024, pushing the total population to around 8.3 million. This increase, with over 650,000 new residents since 2020, is fueled by strong domestic migration, as individuals relocate for its thriving job market and affordable living. This influx of young professionals contributes to more households, underscoring the region's appeal as a prime location for long-term residence.

Total Population  
**8.3 Million**

Median HH Income  
**\$89,713**

Annual Visitors  
**75.5 Million in 2024**

GDP  
**\$745+ Billion**



# DFW Retail Performance

**\$1.8B+**

Total 2025  
Sales Volume

**\$274**

Price Per  
Square Foot

**\$250B**

2025 Consumer  
Spending

**5%+**

Growth in 2025 Local  
Sales Tax Collections

**5.1%**

Market Cap Rate

**6.9%**

Vacancy Rate

DFW retail investment exceeded \$1.2B in 2025, marking the strongest year in two years, returning to pre-pandemic transaction levels. Private capital drove over 80% of activity, reinforcing strong investor confidence in the market. The \$560M majority stake acquisition in NorthPark Center (one of the highest-performing

malls in the U.S.) This level of investment is supported by DFW's expanding population base, strong income profile, and sustained in-migration, which drive consumer spending and reinforce above-average retail fundamentals.

Source: CoStar Group

**Retailers on the Rise**  
Supported by Necessity  
& Discretionary Spending

**Walmart** **TARGET**

**TJ-maxx**

**COSTCO**

**H-E-B**

**Marshalls**

# MATTHEWS™

## Exclusively Listed By



### Baylor Worman

Vice President

(214) 227-2729

Baylor.Worman@matthews.com

License No. 784561 (TX)



### Grayson Duyck

FVP & Associate Director

(214) 295-4247

grayson.duyck@matthews.com

License No. 725363 (TX)

### Broker of Record

Patrick Graham

Broker License No. 528005 (TX)

Broker Firm No. 9005919 (TX)

This Offering Memorandum contains select information pertaining to the business and affairs of the property owner and its tenant for real property located at **1520 Nolan Ryan Expy | Arlington, TX 76011** ("Property"). The Offering Memorandum may not be all-inclusive or contain all of the information a prospective purchaser may desire. The information contained in this Offering Memorandum is confidential and furnished solely for the purpose of a review by a prospective purchaser of the Property. It is not to be used for any other purpose or made available to any other person without the written consent of Seller or Matthews™. The material and information in the Offering Memorandum is unverified. Matthews™ has not made any investigation, and makes no warranty or representation, with respect to square footage, income and expenses, the future financial performance of the property, future rent, and real estate value market conditions, the condition or financial prospects of any tenant, or the tenants' plans or intentions to continue to occupy space at the property. All prospective purchasers should conduct their own thorough due diligence investigation of each of these areas with the assistance of their accounting, construction, and legal professionals, and seek expert opinions regarding volatile market conditions given the unpredictable changes resulting from the continuing COVID-19 pandemic. The information is based in part upon information supplied by the Owner and in part upon financial information obtained from sources the Owner deems reliable. Neither owner, nor their officers, employees, or real estate agents make any representation or warranty, express or implied, as to the accuracy or completeness of this Offering Memorandum, or any of its content, and no legal liability is assumed or shall be implied with respect thereto. Prospective purchasers should make their own projections and form their own conclusions without reliance upon the material contained herein.

By acknowledging your receipt of this Offering Memorandum for the Property, you agree:

1. The Offering Memorandum and its contents are confidential;
2. You will hold it and treat it in the strictest of confidence; and
3. You will not, directly or indirectly, disclose or permit anyone else to disclose this Offering Memorandum or its contents in any fashion or manner.

Matthews™ is not affiliated with, sponsored by, or endorsed by any commercial tenant or lessee in the Offering Memorandum. The presence of any entity's name or logo, including any commercial tenant's name or logo, is informational only and does not indicate or suggest any affiliation and/or endorsement of Matthews™, the property, or the seller by such entity.

Owner and Matthews™ expressly reserve the right, at their sole discretion, to reject any and all expressions of interest or offers to purchase the Property and to terminate discussions with any person or entity reviewing this Offering Memorandum or making an offer to purchase the Property unless and until a written agreement for the purchase and sale of the Property has been fully executed and delivered.

If you wish not to pursue negotiations leading to the acquisition of the Property or in the future you discontinue such negotiations, then you agree to purge all materials relating to this Property including this Offering Memorandum.

A prospective purchaser's sole and exclusive rights with respect to this prospective transaction, the Property, or information provided herein or in connection with the sale of the Property shall be limited to those expressly provided in an executed Purchase Agreement and shall be subject to the terms thereof. In no event shall a prospective purchaser have any other claims against Owner or Matthews™ or any of their affiliates or any of their respective officers, directors, shareholders, owners, employees, or agents for any damages, liability, or causes of action relating to this solicitation process or the marketing or sale of the Property.

This Offering Memorandum shall not be deemed to represent the state of affairs of the Property or constitute an indication that there has been no change in the state of affairs of the Property since the date of this Offering Memorandum.



# Information About Brokerage Services

Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

11-2-2015



### TYPES OF REAL ESTATE LICENSE HOLDERS:

- A **BROKER** is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- A **SALES AGENT** must be sponsored by a broker and works with clients on behalf of the broker.

### A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker's own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

### A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

**AS AGENT FOR OWNER (SELLER/LANDLORD):** The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent.

**AS AGENT FOR BUYER/TENANT:** The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent.

**AS AGENT FOR BOTH - INTERMEDIARY:** To act as an intermediary between the parties the broker must first obtain the written agreement of *each party* to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do so by the party, disclose:
  - that the owner will accept a price less than the written asking price;
  - that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
  - any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

**AS SUBAGENT:** A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

### TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- The broker's duties and responsibilities to you, and your obligations under the representation agreement.
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

**LICENSE HOLDER CONTACT INFORMATION:** This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

Matthews Real Estate Investment Services, Inc.	9005919	transactions@matthews.com	866-889-0050
Licensed Broker /Broker Firm Name or Primary Assumed Business Name	License No.	Email	Phone
Patrick Graham	528005	licensing@matthews.com	866-889-0050
Designated Broker of Firm	License No.	Email	Phone
Patrick Graham	528005	licensing@matthews.com	866-889-0050
Licensed Supervisor of Sales Agent/ Associate	License No.	Email	Phone
Sales Agent/Associate's Name	License No.	Email	Phone

\_\_\_\_\_  
Buyer/Tenant/Seller/Landlord Initials

\_\_\_\_\_  
Date