



**Retail
Investment Opportunity**

Offering Memorandum

5728 College Corner Pike | Oxford, OH 45056

2026 New Construction - Brand New 15 Year Lease Including Three Options to Extend



Representative Photo

MATTHEWS™

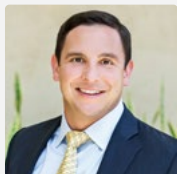
Exclusively Listed By



Edward DeSimone
Vice President & Director

(646) 216-8570

edward.desimone@matthews.com
License No. 10401386411 (NY)



Josh Bishop
Executive Vice President & Senior Director

(214) 692-2289

josh.bishop@matthews.com
License No. 688810 (TX)

Matt Wallace | Broker of Record | Broker Lic. No.: BRKP.2024002419 (OH) | Firm Lic. No.: REC.2022007141 (OH)

MATTHEWS™



Table of Contents

03 | PROPERTY
OVERVIEW

06 | FINANCIAL
SUMMARY

08 | TENANT
OVERVIEW

09 | MARKET
OVERVIEW

PROPERTY OVERVIEW

\$6,247,528

List Price

15 Years

Original Lease Term

NN+

Lease Type

±21,930

Total GLA (SF)

±4.21

Lot Size (AC)

2026

New Construction

INVESTMENT HIGHLIGHTS

- **Brand-New 2026 Construction & Investment-Grade Tenant** - Brand-new 2026 build-to-suit construction featuring TSC's latest 21,930 SF prototype. Backed by a 15-year primary term plus three (3) extension options totaling nearly 30 years of potential occupancy.
- **Location on US-27 & University Driven Demand** - Located on College Corner Pike (9,117 vehicles per day) and Todd Road in Oxford, Ohio — home to Miami University (~ 19,000+ students) and a key gateway to the rural farming/ranch communities of southwestern Ohio and eastern Indiana. US-27 serves as the primary north-south arterial connecting Oxford to Cincinnati (~35 miles south). The site features a 10' bike path along College Corner Pike, pylon sign rights, and a dedicated 0.397-acre right of way being improved by the city. Additionally, the site is positioned adjacent to a Walmart Supercenter which continuously drives strong consumer traffic to the site — all reinforcing long term locational value.
- **Favorable NN+ Lease Structure With 15 Year Roof Warranty** - NN+ lease structure with the tenant is responsible for taxes, insurance, utilities, snow removal, interior maintenance, HVAC, and landscape upkeep. Landlord obligations are limited to roof, structure, parking lot integrity, and drainage facilities - all of which are protected by a 15-year manufacturer roof warranty, and 5-year HVAC compressor warranty. The risk-adjusted income stream is highly predictable, requiring minimal active asset management.
- **Scheduled 5% Rental Increases Drive Long-Term Income Growth** - Built-in 5.00% rent escalations every five years create a reliable and steadily growing income stream throughout the lease term. The structured increases enhance long-term cash flow stability, with Year 1 base rent of \$384,223 increasing to approximately \$490,376 by the third option period representing a cumulative increase of nearly 28%. These contractual rent increases support long-term asset appreciation while strengthening future refinancing and exit potential.
- **Larger 4.21-Acre Site + Rural Ohio Alignment** - Larger 4.21 acre footprint accommodates an expanded 23,250 SF fenced outdoor display area. Live goods center, propane sales, and 20' x 150' permanent trailer display — the full TSC prototype with extra room for inventory and customer flow. Butler County, OH is a strong farm/ranch demographic blending rural agriculture with Cincinnati area commuters. Further strengthening the investment case the property benefits from a 5 mile population of ~ 35,000 people with an average household income of ~\$70,000 delivers the stable, loyal customer base that drives consistent long-term performance.

SYNERGISTIC AREA OF DEMAND DRIVERS



PARCEL OUTLINE



FINANCIAL OVERVIEW

\$6,247,528

List Price

6.15%

Cap Rate

2026

New Construction

±21,930 SF

GLA

±4.21 AC

Lot Size

Lease Summary

Tenant	Tractor Supply
Type of Ownership	Fee Simple
Lease Type	NN+
Rent	\$384,223
Lease Guarantor	Corporate (S&P: BBB)
Lease Commencement Date	2/23/26
Lease Expiration Date	2/28/41
Term Remaining	14.75 years
Options	Three, 5-Year Options
Rent Increases	5% Every 5 Years
Landlord Responsibility	Roof, Structure, and Lot Replacement



FINANCIAL OVERVIEW

Term	Monthly Rent	Annual Rent	Rent PSF	Increases	Yield
Years 1-5	\$32,018.59	\$384,223.03	\$17.52	-	6.15%
Years 6-10	\$33,619.52	\$403,434.18	\$18.40	5.00%	6.46%
Years 11-15	\$35,300.49	\$423,605.89	\$19.32	5.00%	6.78%
Years 16-20 (Option 1)	\$37,065.52	\$444,786.19	\$20.28	5.00%	7.12%
Years 21-25 (Option 2)	\$38,918.79	\$467,025.49	\$21.30	5.00%	7.48%
Years 26-29 (Option 3)	\$40,864.73	\$490,376.77	\$22.36	5.00%	7.85%
Average	\$36,297.94	\$435,575.26	\$19.86	5.00%	6.97%

TENANT OVERVIEW



Year Founded
1938

Headquarters
Brentwood, TN

Ownership Status
NASDAQ: TSCO

Employees
52,000+

Locations
2,400+

Annual Revenue
\$15.52B+ (2025)

Market Cap
±24B

Tractor Supply Company is a leading U.S. retailer specializing in products for agriculture, livestock, pet care, and rural lifestyle needs, serving farmers, ranchers, homeowners, and outdoor enthusiasts. Headquartered in Brentwood, Tennessee, the company operates thousands of stores nationwide offering items such as feed, tools, workwear, lawn and garden equipment, and animal supplies. The company focuses on supporting rural communities by providing practical products, knowledgeable service, and convenient access to everyday farm and home essentials.

In addition to its core retail operations, Tractor Supply has built a strong reputation for customer loyalty through its Neighbor's Club rewards program, which helps drive repeat purchases and personalized engagement. The company also emphasizes a curated mix of national brands and its own private-label products, which enhance margins and differentiate its offerings. Its stores are typically located in rural and semi-rural areas, allowing it to serve a niche market with limited direct competition from big-box retailers.

Why Invest in Tractor Supply Company?

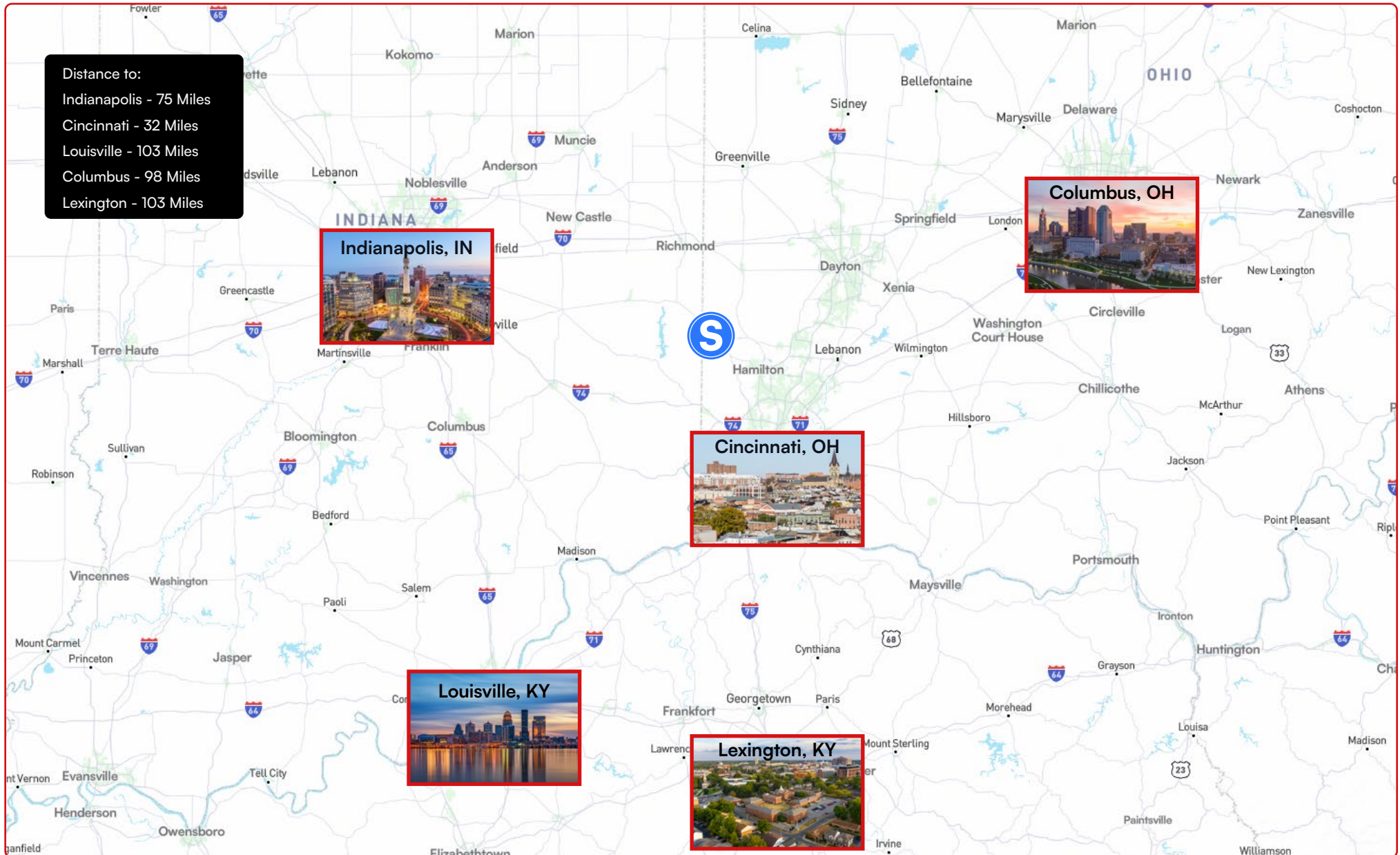
- **Rural Lifestyle Growth Tailwind** | Tractor Supply benefits from steady demand tied to hobby farming, pet care, and rural living—segments that tend to be resilient even in softer economies.
- **Niche Market Leadership** | It dominates a specialized retail category with limited direct competition at scale, giving it pricing power and customer loyalty.
- **Strong Same-Store Sales History** | Consistent comparable-store growth driven by repeat customers and essential goods (feed, animal care, maintenance supplies).
- **Private Label Expansion** | Higher-margin in-house brands boost profitability and differentiate its product mix.
- **Omnichannel Execution** | Effective integration of stores, curbside pickup, and online ordering improves convenience and drives incremental sales.
- **Disciplined Capital Allocation** | Track record of dividends, share buybacks, and store expansion supports long-term shareholder returns.

MARKET OVERVIEW

5728 College Corner Pike | Oxford, OH 45056



Distance to:
Indianapolis - 75 Miles
Cincinnati - 32 Miles
Louisville - 103 Miles
Columbus - 98 Miles
Lexington - 103 Miles



| OXFORD, OH

Market Demographics

23,000

Population

8,000

of Households

200,000+

Jobs in Butler County

25

Median Age

Local Market Overview

Oxford, Ohio is a distinctive university-centered community anchored by Miami University, one of the oldest public institutions in the United States. The city's identity and economic structure are heavily influenced by academic cycles, creating stable year-round demand supported by a large student population, faculty base, and university employment ecosystem. Uptown Oxford serves as the commercial core, offering a walkable district of restaurants, retail, and services that benefit from consistent foot traffic generated by campus activity and community events. The surrounding residential market is characterized by a blend of student housing, multifamily properties, and single-family neighborhoods that cater to both permanent residents and university-affiliated households. Limited land constraints and strong zoning oversight have helped preserve neighborhood quality while supporting steady rental demand. Oxford's location within Butler County also provides access to regional employment corridors including Hamilton and Cincinnati, expanding its appeal beyond the campus economy.

Property Demographics

POPULATION	1-MILE	3-MILE	5-MILE
2025 Population	8,500	24,000	35,000
HOUSEHOLDS	1-MILE	3-MILE	5-MILE
2025 Households	2,900	8,900	13,200



| STABLE GROWTH & REGIONAL CONNECTIVITY

Oxford, Ohio benefits from a structurally stable economic foundation anchored by Miami University, one of the region's most established public institutions. This creates a consistent employment and housing demand cycle that is largely insulated from broader economic volatility. Unlike manufacturing-heavy Midwest markets, Oxford's economy is anchored by education, public services, and consumer spending tied to a recurring student population, which supports predictable occupancy trends across residential and commercial assets.

The city's stability is further reinforced by limited land supply, controlled development patterns, and strong institutional influence over long-term planning. These dynamics help preserve asset value and reduce speculative oversupply risk, particularly in multifamily and student housing segments.

Economic Stability Drivers

Oxford's growth profile is defined less by rapid expansion and more by predictable, recurring demand cycles:

- **Stable enrollment base from Miami University**
- **Continuous rental demand from students, faculty, and staff**
- **Regional employment spillover from Butler County and Cincinnati MSA**
- **Low industrial cyclical risk compared to manufacturing-heavy peers**

Key industries supporting stability:

- **Higher Education**
- **Healthcare Services**
- **Retail & Hospitality**
- **Public Administration**
- **Professional Services (regional spillover)**



Miami University serves as a major demographic and economic anchor in Oxford, driving steady demand across the city and surrounding Butler County. With a large student body and strong out-of-area enrollment draw, the university creates a consistent base of residents, employees, and visitors that supports year-round housing demand, retail activity, and service-oriented businesses. Its strong academic reputation and residential campus model help sustain stable population levels even outside the traditional academic calendar, reinforcing Oxford as a highly active, education-driven local economy.

8,000+

Total students enrolled annually



Top-Tier Public University

Total students enrolled annually

Public Ivy Designation

Informal Public Ivy designation for elite academic reputation

| NEIGHBORHOOD RETAIL & LOCAL ACCESS CORRIDORS

Oxford's retail landscape is centered around Uptown Oxford, where High Street serves as the primary pedestrian corridor. This district is strongly driven by Miami University and concentrates restaurants, cafés, bars, and small-format retail that rely on consistent student and faculty foot traffic. Demand here is experience-driven and highly seasonal, but structurally stable due to the university anchor.

State Route 27 functions as the main vehicular retail spine, carrying both local and pass-through traffic. Retail along this corridor is more convenience-oriented, including quick-service restaurants, fuel, and essential services that depend on visibility and easy access rather than walkability.

U.S. Route 27 extends regional connectivity beyond Oxford into greater Butler County and the Cincinnati metro area. Commercial uses here are lower density and service-focused, supporting regional mobility, logistics access, and commuter flow rather than destination retail.

Within residential areas, smaller neighborhood retail nodes provide daily necessities such as groceries, pharmacy, and quick-service dining. These localized clusters help support student housing and permanent residents outside the Uptown core.



MATTHEWS™

Exclusively Listed By



Edward DeSimone
Vice President & Director

(646) 216-8570
edward.desimone@matthews.com
License No. 10401386411 (NY)



Josh Bishop
Executive Vice President & Senior Director

(214) 692-2289
josh.bishop@matthews.com
License No. 688810 (TX)

Matt Wallace | Broker of Record | Broker Lic. No.: BRKP.2024002419 (OH) | Firm Lic. No.: REC.2022007141 (OH)

This Offering Memorandum contains select information pertaining to the business and affairs of the property owner and its tenant for real property located at **5728 College Corner Pike | Oxford, OH 45056** ("Property"). The Offering Memorandum may not be all-inclusive or contain all of the information a prospective purchaser may desire. The information contained in this Offering Memorandum is confidential and furnished solely for the purpose of a review by a prospective purchaser of the Property. It is not to be used for any other purpose or made available to any other person without the written consent of Seller or Matthews™. The material and information in the Offering Memorandum is unverified. Matthews™ has not made any investigation, and makes no warranty or representation, with respect to square footage, income and expenses, the future financial performance of the property, future rent, and real estate value market conditions, the condition or financial prospects of any tenant, or the tenants' plans or intentions to continue to occupy space at the property. All prospective purchasers should conduct their own thorough due diligence investigation of each of these areas with the assistance of their accounting, construction, and legal professionals, and seek expert opinions regarding volatile market conditions given the unpredictable changes resulting from the continuing COVID-19 pandemic. The information is based in part upon information supplied by the Owner and in part upon financial information obtained from sources the Owner deems reliable. Neither owner, nor their officers, employees, or real estate agents make any representation or warranty, express or implied, as to the accuracy or completeness of this Offering Memorandum, or any of its content, and no legal liability is assumed or shall be implied with respect thereto. Prospective purchasers should make their own projections and form their own conclusions without reliance upon the material contained herein.

By acknowledging your receipt of this Offering Memorandum for the Property, you agree:

1. The Offering Memorandum and its contents are confidential;
2. You will hold it and treat it in the strictest of confidence; and
3. You will not, directly or indirectly, disclose or permit anyone else to disclose this Offering Memorandum or its contents in any fashion or manner.

Matthews™ is not affiliated with, sponsored by, or endorsed by any commercial tenant or lessee in the Offering Memorandum. The presence of any entity's name or logo, including any commercial tenant's name or logo, is informational only and does not indicate or suggest any affiliation and/or endorsement of Matthews™, the property, or the seller by such entity.

Owner and Matthews™ expressly reserve the right, at their sole discretion, to reject any and all expressions of interest or offers to purchase the Property and to terminate discussions with any person or entity reviewing this Offering Memorandum or making an offer to purchase the Property unless and until a written agreement for the purchase and sale of the Property has been fully executed and delivered.

If you wish not to pursue negotiations leading to the acquisition of the Property or in the future you discontinue such negotiations, then you agree to purge all materials relating to this Property including this Offering Memorandum.

A prospective purchaser's sole and exclusive rights with respect to this prospective transaction, the Property, or information provided herein or in connection with the sale of the Property shall be limited to those expressly provided in an executed Purchase Agreement and shall be subject to the terms thereof. In no event shall a prospective purchaser have any other claims against Owner or Matthews™ or any of their affiliates or any of their respective officers, directors, shareholders, owners, employees, or agents for any damages, liability, or causes of action relating to this solicitation process or the marketing or sale of the Property.

This Offering Memorandum shall not be deemed to represent the state of affairs of the Property or constitute an indication that there has been no change in the state of affairs of the Property since the date of this Offering Memorandum.

Net Lease Disclaimer: There are many different types of leases, including gross, net, single net ("N"), double net ("NN"), and triple net ("NNN") leases. The distinctions between different types of leases or within the same type of leases, such as "Bondable NNN," "Absolute NNN," "True NNN," or other NNN leases, are not always clear. Labels given to different leases may mean different things to different people and are not defined legal terms. Buyers cannot rely on the labels or marketing descriptions given to any lease when making their purchasing decisions. Buyers must closely review all lease terms and are advised to seek legal counsel to determine the landlord and tenant's respective rights and duties under the lease to ensure the lease, regardless of how labeled or described, meets the buyers' particular needs.