



467 NC-58

Trenton, NC 28585

Retail
Investment Opportunity
Offering Memorandum



MATTHEWS™

Exclusively Listed By



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Property Overview

Family Dollar
467 NC-58, Trenton, NC 28585



Investment Highlights

Property Highlights

- Offered at \$835,622, reflecting a 9.25% capitalization rate
- **±5.50 Years of Term Remaining** on the current lease, with four (4) additional five-year renewal options and scheduled rent increases throughout the option periods.
- **Attractive Rental Escalations:** A 15.25% rent increase at the first option period, followed by 10% increases at each subsequent renewal, enhancing long-term yield.
- **Established Tenancy Since 2008:** Family Dollar has operated at this location for over 15 years and has exercised two lease extensions, underscoring the site's performance and tenant's commitment.
- **Corporate Guarantee:** Lease is backed by Family Dollar, a subsidiary of Dollar Tree, Inc. (NASDAQ: DLTR), providing credit-backed income security.
- **±8,000 SF Freestanding Building** on a ±0.86-acre parcel featuring a concrete lot and approximately 29 surface parking spaces, ensuring strong customer accessibility.
- **NN+ Lease Structure:** Landlord responsibilities are limited to roof, structure, and repair/replacement of the parking lot, offering passive investment characteristics
- **Strategic Eastern North Carolina Location:** Positioned approximately ±30 miles from Greenville, ±35 miles from Goldsboro, and ±20 miles from Jacksonville, with access to multiple regional economic hubs.
- **Regional Retail:** Located along NC-58, a primary north-south arterial, the site benefits from consistent daily traffic connecting neighboring rural communities to major retail centers.
- **Essential Retailer with a Captive Trade Area:** Serves as a vital retail destination for surrounding rural populations who depend on Trenton for daily goods and services.



467 NC-58

Trenton, NC 28585

±8,000 SF

GLA

2008

Year Built

±7,300

Vehicles Per Day

±0.86

AC



Property Overview

Physical Description

Address	467 NC-58
City	Trenton
State	NC
Zip Code	Trenton
Property Type	Retail
Land Use	Misc. Commercial
Parcel Number	4488-93-0365-00
Year Built	2008
Building Size	±8,000 SF
Lot Size	±0.86 AC
Lot Type	Concrete Lot
Parking Spaces	±29
RPSF Building	\$9.96
PPSF Building	\$104.45
PPSF Land	\$22.31



Demographics

Population	3-Mile	5-Mile	10-Mile
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Current Year Estimate	1,212	2,015	7,334
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Households	3-Mile	5-Mile	10-Mile
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Current Year Estimate	501	831	3,046
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Income	3-Mile	5-Mile	10-Mile
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Average Household Income	\$80,537	\$77,890	\$76,316
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Financial Overview

Family Dollar
467 NC-58, Trenton, NC 28585



Financial Overview

\$835,622

List Price

9.25%

Cap Rate

\$104.45

Price Per SF



Lease Overview

Tenant Trade Name	Family Dollar
Type Of Ownership	Fee Simple
Lease Type	NN
Lease Guarantor	Corporate
Original Lease Term	10 Years
Term Remaining	±5.50 Years
Rent	\$79,695
Rent Commencement	1/1/2008
Lease Expiration	12/31/2031
Options	Four, 5-Year Options
Increases	15.25% in Option 1 & 10% Thereafter
Landlord Responsibilities	Roof, Structure, Lot Repair & replacement

Financial Overview

Lease & Return

Start	End	Term	Annual Rent	Scheduled Increases	RPSF
1/1/2025	12/31/2031	Primary	\$79,695	-	\$9.96
1/1/2032	12/31/2036	1	\$91,839	15.24%	\$11.48
1/1/2037	12/31/2041	2	\$101,023	10.00%	\$12.63
1/1/2042	12/31/2046	3	\$111,125	10.00%	\$13.89
1/1/2047	12/31/2051	4	\$122,238	10.00%	\$15.28
Averages			\$101,184	11.31%	\$12.65

Pro Forma Operating Statement

Item	PSF	Annual \$
Income		
Scheduled Rent	\$9.96	\$79,695
Projected Expenses		
Roof Reserve	\$0.15	\$1,200
Lot Reserve	\$0.10	\$800
General Reserves	\$0.05	\$400
Total Pro-Forma OpEx/SF	\$0.30	\$2,400
Net Operating Income (NOI)	\$9.66	\$77,295

Tenant Summary

Year Founded
1959

Headquarters
Matthews, NC

Ownership Status
Public

Employees
60,000+

Locations
8,000+

Credit Rating
S&P: BB+ | Moody's: Ba1

Annual Revenue
\$31 Billion



Tenant Overview

Family Dollar, a subsidiary of Dollar Tree, Inc., is a leading operator of neighborhood discount stores offering everyday essentials, household goods, groceries, apparel, and seasonal products at affordable prices.

Headquartered in Matthews, North Carolina, Family Dollar operates more than 8,000 stores across the United States, strategically located in urban and rural communities to provide convenient access to low-cost merchandise.

Why Invest in Family Dollar?

- **Financial Stability:** Part of Dollar Tree, Inc., a Fortune 200 company with combined annual revenue over \$31 billion, delivering consistent growth and cash flow.
- **Extensive National Footprint:** One of the largest small-box discount retailers in the U.S., with strong presence in underserved markets where affordable shopping options are in high demand.
- **Credit Profile:** Backed by Dollar Tree's improving credit outlook and investment in operational efficiencies, with strong liquidity and stable financing capacity.
- **Growth Opportunities:** Active investment in store renovations, merchandise mix optimization, and distribution network improvements to drive long-term growth.
- **Market Position:** Recognized as a value-focused retail leader, Family Dollar provides essential products to cost-conscious consumers, reinforcing its position as a critical neighborhood shopping destination.



**Trenton Volunteer
Fire Department**



Trent River Apartments
±24 Units



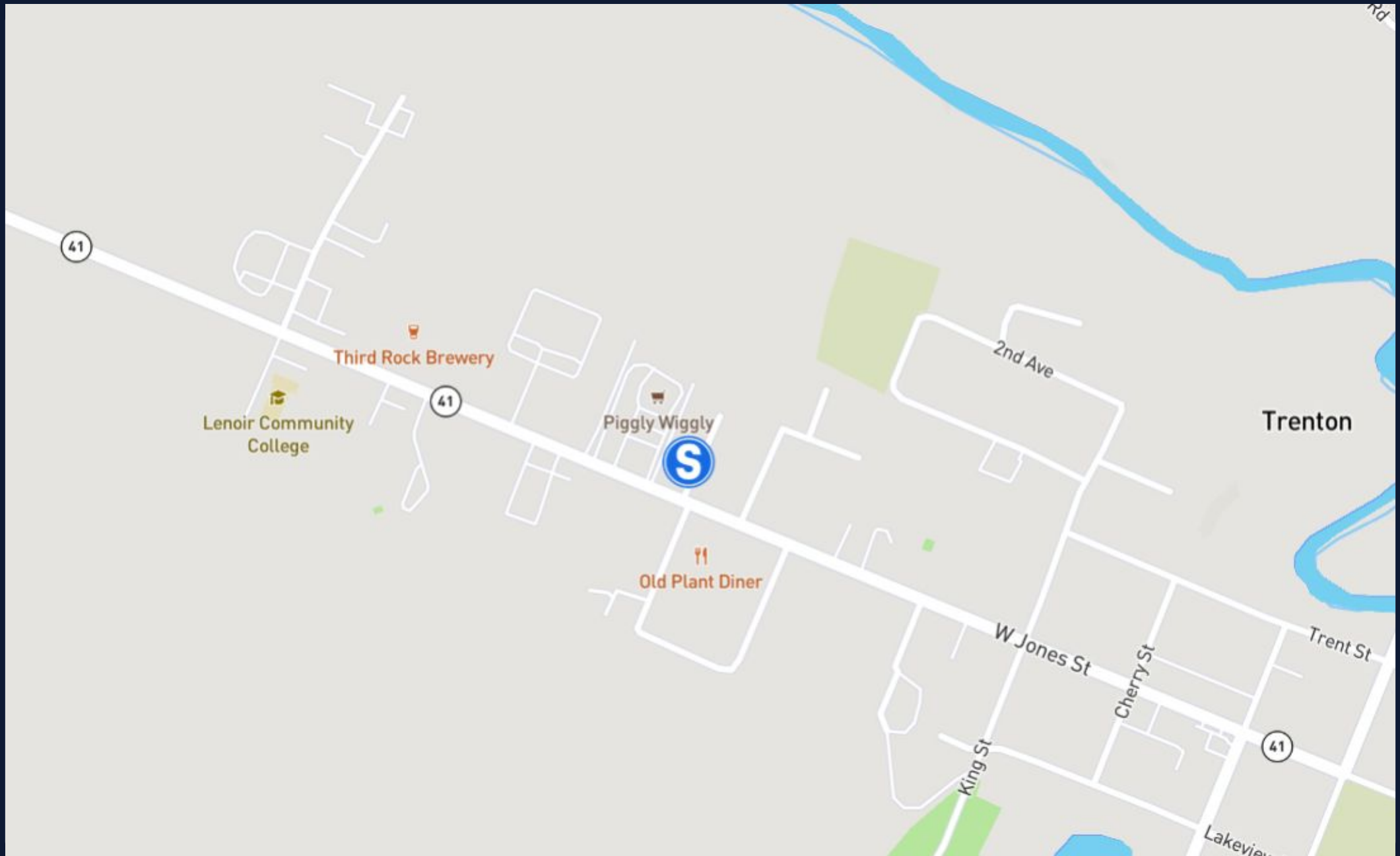
41 ±7,300 VPD



Market Overview

Family Dollar

467 NC-58, Trenton, NC 28585



Trenton, NC

Market Demographics



218

Total Population

\$36,667

Median HH Income

112

of Households

43.8%

Homeownership Rate

52%

Employed Population

23.1%

% Bachelor's Degree

40

Median Age

\$140,300

Median Property Value

Local Market Overview

Trenton, NC is a well-established community that offers a consistent residential base and a balanced mix of households. With a median household income above \$36,000 and more than 100 households, the area provides a reliable consumer foundation. Employment levels represent over half of the population, underscoring the presence of an engaged workforce.

The community also reflects steady educational attainment, with nearly a quarter of residents holding a bachelor's degree or higher. A median age of 40 years highlights a blend of working professionals, families, and experienced residents, contributing to both stability and continuity.

Property values in the area average around \$140,000, supporting a strong base for homeownership and reinforcing long-term community investment. Together, the income profile, employment activity, educational levels, and housing market indicate a supportive environment for retail, service, and commercial opportunities.

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This Offering Memorandum contains select information pertaining to the business and affairs of the property owner and its tenant for real property located at 467 NC-58 Trenton, NC 28585 ("Property"). The Offering Memorandum may not be all-inclusive or contain all of the information a prospective purchaser may desire. The information contained in this Offering Memorandum is confidential and furnished solely for the purpose of a review by a prospective purchaser of the Property. It is not to be used for any other purpose or made available to any other person without the written consent of Seller or Matthews Real Estate Investment Services™. The material and information in the Offering Memorandum is unverified. Matthews Real Estate Investment Services™, has not made any investigation, and makes no warranty or representation, with respect to square footage, income and expenses, the future financial performance of the property, future rent, and real estate value market conditions, the condition or financial prospects of any tenant, or the tenants' plans or intentions to continue to occupy space at the property. All prospective purchasers should conduct their own thorough due diligence investigation of each of these areas with the assistance of their accounting, construction, and legal professionals, and seek expert opinions regarding volatile market conditions given the unpredictable changes resulting from the continuing COVID-19 pandemic. The information is based in part upon information supplied by the Owner and in part upon financial information obtained from sources the Owner deems reliable. Neither owner, nor their officers, employees, or real estate agents make any representation or warranty, express or implied, as to the accuracy or completeness of this Offering Memorandum, or any of its content, and no legal liability is assumed or shall be implied with respect thereto. Prospective purchasers should make their own projections and form their own conclusions without reliance upon the material contained herein.

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